

A journey of discovery highlighting procurement efficiencies and identifying new practices

Why CIPS Corporate Certification?

The organisation wanted to ensure its processes were being conducted in compliance with an approved industry standard, as well as identifying any gaps in performance.

It also wanted to confirm its relationship with suppliers, making sure they were offering value for money and favourable terms.

The results

Relative to undergoing a procurement health check as a result of CIPS Certification, the organisation has achieved the following results:

- **Identified** the organisation's current procurement processes and procedures. The organisation has identified the organisation's current procurement gaps, including new processes to be implemented. These include the need to focus on the value added value of the company. The organisation has an internationally recognised audit to ensure that procurement processes are efficient, both internally and externally, highlighting that consistent procurement practices.

The benefits

- **Cost savings:** The certification is part of a company-wide value saving initiative.
- **Identifying** Procurement development as the certification means that all staff are now trained in this area.
- **Efficiency:** One of the benefits of the certification is to ensure procurement is the best of all of the company's activities, which may have been achieved.
- **Compliance:** Recognition of its high standards of procurement activities has raised the company's standing within the industry.

ABOUT POLARIS

Polaris is a major global company based in Dubai, with a fleet of over 100,000 vehicles managed globally. The company is a public listed company on the Hong Kong Stock Exchange and employs 10,000 people.

THE BACKGROUND

The procurement function at Polaris is critical to support operations. The role of the department is to buy material and services for the fleet of assets, including material, equipment and services, spare equipment and services and logistics services globally.

Having more than a significant company-wide value saving initiative, Polaris quickly realised the need for the different set of procurement and value challenges they were facing and needed to find a solution to manage them.

CIPS Corporate Certification Standard

Globally recognised, CIPS Corporate Certification Standard is the only independent, internationally recognised procurement-specific assessment of its kind. Examining your organisation's procurement and supplier management procedures in greatest detail, it highlights where improvements and efficiency can be made, ensuring that procurement becomes an essential value driver and organisational influence.

- Helps you to deliver savings and value, and drive change
- Supports you to demonstrate your potential and value to your organisation
- Ensures effective supply management and compliance through robust governance

- Identifies better, more efficient and more cost effective ways of working
- Engages and empowers your teams, building morale
- Strengthens your relationships with key stakeholders



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Cips Case Study Analysis

F Rizvi



Cips Case Study Analysis:

Business and Competitive Analysis Craig S. Fleisher, Babette E. Bensoussan, 2007-02-27 The Definitive How To Guide for Business and Competitive Analysis Transform raw data into compelling actionable business recommendations Answer the questions executives ask What So What and Now What Today s 24 most valuable techniques how to choose them how to use them For everyone who performs analysis managers consultants functional specialists and strategists A completely new book by the authors of the popular Strategic and Competitive Analysis Business success begins with deep clarity about your competition and your business environment But even as data gathering has improved dramatically few business professionals know the state of the art techniques for analyzing their data Now there s a comprehensive immensely practical guide to today s best tools and techniques for answering tough questions and making actionable recommendations Business and Competitive Analysis begins with end to end guidance on the analysis process including defining problems avoiding analytical pitfalls choosing tools and communicating results Next the authors offer detailed guides on 24 of today s most valuable analysis models techniques that have never been brought together in one book before They offer in depth step by step guidance for using every technique along with realistic assessments of strengths weaknesses feasibility and business value

Leading Continuous Improvement Projects Fernando Gonzalez Aleu, Jose Arturo Garza-Reyes, 2020-02-10 This book is a reference for continuous improvement project CIP leaders facilitators in manufacturing and service organizations students undergraduate and graduate academics responsible for managing senior projects Capstone Projects and teaching quality courses and researchers interested in how organizations could produce more effective and efficient continuous improvement initiatives and projects The authors collected and analyzed information and results from CIPs they facilitated or co advised such as the improvement of the service level in a bottle manufacturing organization reduction of changeover in a brewery manufacturing organization reduction of ambulance response time and reduction of scrap in a steel transformation manufacturing organization Many of the CIPs were previously part of award winning white papers documenting critical improvements Throughout this book readers will learn different types of CIPs metrics to identify successful CIPs the 53 factors related to CIPs success how to manage CIPs behaviors to achieve outstanding results from CIPs Three of the chapters are supplemented with three or more case studies In addition the final chapter includes a list of behaviors expected from directors continuous improvement managers CIP leaders facilitators and CIP team members to obtain the major benefits from CIPs

Industry 4.0 and Hyper-Customized Smart Manufacturing Supply Chains Ponnambalam, S.G., Subramanian, Nachiappan, Tiwari, Manoj Kumar, Wan Yusoff, Wan Azhar, 2019-06-28 Next generation supply chains revolve around smart manufacturing processes and personalized customization of products and services For businesses to stay relevant in the market today prioritizing customer satisfaction with speed and great service has become crucial Industry 4.0 and Hyper Customized Smart Manufacturing Supply Chains is an assemblage of innovative research ideas surrounding the methods of

modern smart manufacturing technologies and digital supply chain management in the era of Industry 4.0 While highlighting topics including blockchain diffusion logistics system and data analytics this book is ideally designed for industry professionals researchers managers and students seeking current research on the role of technology in business production

Research Anthology on Blockchain Technology in Business, Healthcare, Education, and Government Management Association, Information Resources, 2020-09-30 Even though blockchain technology was originally created as a ledger system for bitcoin to operate on using it for areas other than cryptocurrency has become increasingly popular as of late The transparency and security provided by blockchain technology is challenging innovation in a variety of businesses and is being applied in fields that include accounting and finance supply chain management and education With the ability to perform such tasks as tracking fraud and securing the distribution of medical records this technology is key to the advancement of many industries The Research Anthology on Blockchain Technology in Business Healthcare Education and Government is a vital reference source that examines the latest scholarly material on trends techniques and uses of blockchain technology applications in a variety of industries and how this technology can further transparency and security Highlighting a range of topics such as cryptography smart contracts and decentralized blockchain this multi volume book is ideally designed for academics researchers industry leaders managers healthcare professionals IT consultants engineers programmers practitioners government officials policymakers and students

Integrated Fault Seal Analysis S. Ogilvie, S. Dee, R.W. Wilson, W. Bailey, 2020-08-03 Faults commonly trap fluids such as hydrocarbons and water and therefore are of economic significance During hydrocarbon field development smaller faults can provide baffles and or conduits to flow There are relatively simple well established workflows to carry out a fault seal analysis for siliciclastic rocks based primarily on clay content There are however outstanding challenges related to other rock types to calibrating fault seal models with static and dynamic data and to handling uncertainty The variety of studies presented here demonstrate the types of data required and workflows followed in today's environment in order to understand the uncertainties risks and upsides associated with fault related fluid flow These studies span all parts of the hydrocarbon value chain from exploration to production but are also of relevance for other industries such as radioactive waste and CO2 containment

Archer-Daniels-Midland Company V. Illinois Commerce Commission, 1998 *Proceedings Ninth International Workshop on Software Specification and Design*, 1998

HRD Perspectives on Developmental Relationships Rajashi Ghosh, Holly M. Hutchins, 2022-01-04 Developmental relationships constitute interdependent generative connections that promote growth and learning among individuals While studies reporting the impact of developmental relationships on learning performance and career development leaves no doubt about its relevance to the human resource development HRD field we lack an in depth understanding of how developmental relationships apply to the myriad of topics relevant to contemporary HRD research and practice such as social justice diversity and equity leadership development career transitions knowledge sharing organization

development employee engagement organizational learning culture globalization national HRD and technology at work This book presents a comprehensive collection of evidence based studies and conceptual articles that explore how developmental relationships that are cultivated within and outside of the workplace apply to those clusters of topics in HRD Organized around six themes the chapters examine topics such as knowledge management critical perspectives on gender diversity and equity building a learning organization talent development and emotional closeness in the context of virtual workplaces In doing so the book highlight how research on developmental relationships can be the underlying thread connecting the otherwise disconnected varied topical foci of HRD research and practice thus broadening our understanding of the relevance of developmental relationships within the HRD field This volume advances HRD scholarship and will appeal to researchers interested in exploring the nature and benefits of developmental relationships including mentoring and coaching Small Urbanized Area Transportation Planning Case Study ,1983 **Infrastructure Development in Nigeria** Michael O.

Onolememen,2020-01-22 This book examines the politics and economics of infrastructure development in Nigeria from Independence in 1960 up to 2015 and the role of good governance in promoting the socioeconomic wellbeing of citizens Arguing for the need for transformational leadership in infrastructure development the chapters examine policy issues and survey the various administrative economic and social political reforms that have impacted infrastructure development in Nigeria The author also discusses current national development plans and Vision 20 2020 challenges to infrastructure development including corruption and the future potential of a strong infrastructure network for the economy and citizens Drawing upon his experience within government departments as well as existing models of leadership and governance the author explores the role of infrastructure development in promoting the wellbeing and growth of Nigeria Combining theory with practical examples of good governance this book will be of interest for students and researchers of political science and infrastructure development in Africa *The Relation Between Major World Problems and Systems Learning: Advances in holistic problem solving and human actions systems research* Society for General Systems Research,1983 *Environment and Planning A.* ,1997 **Promoting Employment in Cambodia** Elizabeth Carlson Morris,2007 *Powerplant*

Productivity Improvement Study: Current practices in Illinois utilities toward powerplant productivity (project 1, task 1) ,1978 *Fifth International Conference on Factory 2000 - the Technology Exploitation Process, 2-4 April, 1997* ,1997

Economic Impact of Proposed Water Quality and Effluent Standard Amendments for Water in the Sangamon River Basin ,1986 *Press Summary - Illinois Information Service* Illinois Information Service,2000-03 *Municipal Bonds* Bobby Lamb,Robert Lamb,Stephen P. Rappaport,1987 Discusses the long range implications of the taxpayers revolt and its possible effect on municipal finance *Emerging Infectious Diseases* ,2004 *Illinois Appellate Reports* Illinois Appellate Court,Stephen Davis Porter,1997

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