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P.T.O.

S.Y. B.Com. EXAMINATION, 2013 MARKETING MANAGEMENT

Paper I

(2008 PATTERN)

				200			100			
Time	: 7	Chree	Hours				M	laximum	Marks	: 80
N.B.	:	(i)	All qu	estions	are co	ompulso	ry.			
		(ii)	Figure	s to th	e righ	t indica	te fu	ll marks.		
						~ ()			
1.	What is Consumer Movement? Explain the role of Consumer Guidance									
	Soci	ety of	India.		(A)	9.				[16]
2.	Wha	at is	Marketi:	ng?E	xplain O		portar	ice of ma	arketing.	[16]
	Wha	at is P	lace Mi:	e? Exp	lain the	e factors	affec	ting on p	lace mix.	[16]
3.	(A)	Expl	ain the	need a	and im	portance	e of c	onsumer	education	n. [8]
	(B)	Expl	ain the	scope	of Agri	cultural	Mag	rketing.		[8]
					O	m.				
	(A)	Expl	ain the	marke	ting st	rategies	for	services.		[8]
	(B)	Exp	ain th	e featu	res of	effecti	ive C	ustomer	Relation	ship

Management (CRM).

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Thirumalaisamy P. Velavancorresponding

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