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On Managing People

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Hbrs 10 Must Reads On Managing People With Featured Article Leadership That Gets Results By Daniel Goleman Harvard Business School Press:

HBR's 10 Must Reads on Managing People (with featured article "Leadership That Gets Results," by Daniel Goleman) Harvard Business Review, Daniel Goleman, Jon R. Katzenbach, W. Chan Kim, Renée A. Mauborgne, 2011-02-07
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HBR's 10 Must Reads on Managing People, Vol. 2 (with bonus article "The Feedback Fallacy" by Marcus Buckingham and Ashley Goodall) Harvard Business Review, Marcus Buckingham, Michael D. Watkins, Linda A. Hill, Patty McCord, 2020-03-24
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HBR's Must-reads on Managing People Daniel Goleman, Frederick Herzberg, Jean-François Manzoni, Jean-Louis Barsoux, John Kotter, Jon Katzenbach, Douglas Smith, John Gabarro, 2010
Contains

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Leadership That Gets Results (Harvard Business Review Classics) Daniel Goleman, 2017-06-06 A leader s singular job is to get results But even with all the leadership training programs and expert advice available effective leadership still eludes many people and organizations One reason says Daniel Goleman is that such experts offer advice based on inference experience and instinct not on quantitative data Now drawing on research of more than 3 000 executives Goleman explores which precise leadership behaviors yield positive results He outlines six distinct leadership styles each one springing from different components of emotional intelligence Each style has a distinct effect on the working atmosphere of a company division or team and in turn on its financial performance Coercive leaders demand immediate compliance Authoritative leaders mobilize people toward a vision Affiliative leaders create emotional bonds and harmony Democratic leaders build consensus through participation Pacesetter leaders expect excellence and self direction And coaching leaders develop people for the future The research indicates that leaders who get the best results don t rely on just one leadership style they use most of the styles in any given week Goleman details the types of business situations each style is best suited for and he explains how leaders who lack one or more of these styles can expand their repertoires He maintains that with practice leaders can switch among leadership styles to produce powerful results thus turning the art of leadership into a science The Harvard Business Review Classics series offers you the opportunity to make seminal Harvard Business Review articles a part of your permanent management library Each highly readable volume contains a

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HBR's 10 Must Reads on High Performance (with bonus article "The Right Way to Form New Habits" An interview with James Clear) Harvard Business Review, James Clear, Daniel Goleman, Heidi Grant, Peter F. Drucker, 2022-05-31

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