# Home Inspection Business From A to Z

**Guy Cozzi** 

4" Edition



Mr. Fowlin

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**Home Inspection Survival Guide** Quintavius Bell,2022-04-14 Realtors who have no problem selling are not invited to read this message Have you ever had a deal fall through because of a home inspection Are you afraid your home inspector might scare away buyers Do you want new clients without hunting for leads According to the National Association of Realtors over 370 000 realtors in the US earn over 100 000 per year by consistently closing deals But this message is not for them Neither is this meant for the average agent who s selling 10 homes or more each year This message is for you only if you re a real estate professional who knows you could be making thousands of dollars more but don't have the key ingredient to get

more leads A reliable referral network According to Buffini Company 82% of all real estate transactions come from referrals meaning your network of past clients and personal contacts is much more powerful than any social ads you re paying for So whether you ve sold hundreds of homes or still have yet to close your first deal. The same principle applies You re only as good as your last sale This is why you need to use everything in your toolkit to make sure your next client ends up feeling good about their purchase After all they re your best hope at getting another sale And if there s one tool you should be using it's a thorough home inspection Because if you let your client move into a house that's ridden with asbestos or needs a new roof You may have made thousands of dollars off one commission but you ve lost out on what could ve been millions from future business referrals All because you failed to get a proper pre purchase home inspection While a home inspection could very well cost you your next contract it s only if it isn t done properly However with the right resources you can use a home inspection to your advantage and save your client thousands of dollars Think about how ecstatic your client would be and what that could do for your reputation as a realtor In Home Inspection Survival Guide you will discover 20 questions to ask any home inspector before hiring them to conduct an inspection How to read a home inspection report and what you should do about any problematic findings An 82 point checklist to help you identify any parts of a home that need critical repairs How much you can expect a basic home inspection to cost and why it s worth paying extra 11 types of inspections available to homeowners and which ones your seller should consider A surefire way to help home sellers avoid taking a hit to their offer price do THIS before you list your next property 28 dangerous red flags to look out for during a home inspection The key difference between a home inspection and an appraisal don t make this mistake Why getting a home inspection could actually add to your commission And much more You don t need a home inspector s license to become an expert at home inspections This Home Inspection Survival Guide covers everything you need to know about assessing the health of a real estate property And more importantly it shows you how to make home inspections work in your favor Because at the end of the day your success depends on having clients who trust you And getting clients to trust you begins with them trusting the On-Site Checklist - Home Inspection Business from A to Z Guy Cozzi,2003 condition of their home Home Inspection Answer Guide for Buyers, Sellers, Owners, and Agents Lisa Turner, 2021-08-08 A non technical guide to home inspections for buyers sellers homeowners and real estate agents Female home inspector Lisa Turner shares inspector Home Inspection Answer Guide for Buyers, Sellers, Owners, and secrets and tells true inspection stories of intrigue **Agents** Lisa P Turner, 2021-08-02 A non technical guide to home inspections for buyers sellers homeowners and real estate agents Female home inspector Lisa Turner shares inspector secrets and tells true inspection stories of intrigue How to Start, Run, and Grow a Home Inspection Business Jack Freeman, 2020-01-26 How to Start Run and Grow a Home Inspection Business The A Z Guidebook for New Entrepreneurs Includes 50 States plus Washington DC Licensing Requirements Have you ever wanted to be your own boss Are you looking for a recession proof career that is always in

demand Try your hand at becoming a home inspector In this book I will give you the platform to get started with owning and running your own business as a home inspector This book is a baseline jumping off point for a brand new entrepreneur If you want to be your own boss work for yourself setting your own hours and to get involved in an industry that is always in demand no matter what the economy looks like then this book is the resource you need We will cover every aspect to get started in the world of home inspection from what training you need to what legalities you have to navigate to what sort of people to hire In this book I will teach you Specifics you need to know about the home inspection industry Why YOU should start a home inspection business What you need to consider when starting a business like this Well weight the pros and cons We ll examine your income potential I ll tell you want traits skills and training you will need to get started We ll examine from top to bottom what the day of a home inspector looks like and what exactly a home inspection covers I will walk you through the steps you need to get started with your business including a sample business plan all laid out for you in the Appendix I will talk frankly about your startup costs how to obtain financing and exactly what you need to purchase for your business We ll also discuss your business branding marketing and pricing so you can stay competitive and grow exponentially I also have included a state by state listing of the rules and regulations regarding home inspectors for all 50 states PLUS Washington DC As an added BONUS for a limited time when you purchase the paperback book on Amazon you can download the Kindle version for FREE I hope this book is what you re looking for as you dive into starting running and growing your own business Best of luck entrepreneur Puzzled about the Home Inspection Process? Pamela J. McAlexander, 2012-02-28 As a homebuyer or seller if you had the inside scoop on the home inspection process wouldn't that make you feel less anxious If you re looking to get into this line of work this book will help you know what to expect and how to get as much information to further your career as well Think about it like this the buyers want you to find everything the sellers don't want you to find anything the realtors don t want the home inspector to blow the deal and the home inspector who s in the middle has an obligation to do a thorough and professional job and stay neutral The home buying process is complicated enough but being prepared knowing what to ask knowing what to look for in a home inspector knowing what everyone s roles are that s the easy part when you have access to the right information If you re going to seek advice from someone make it someone who s got the extensive background to be off ering such advice Read more so you can be prepared for this house your next house or a future career Know about your home inspector Be prepared as a home buyer Be prepared as a home seller Be prepared as a realtor Be prepared as a contractor Looking into a home inspector career Home maintenance tips Home Inspection Secrets of a Happy Home Inspector Wally Conway, 2013-06-17 In this rapid and robust read Home Inspection expert Wally Conway The Happy Home Inspector reveals home inspection secrets to remove the mystery fear and frustration from the home inspections He honed his home inspection skills in over 5 000 houses before being discovered by HGTV for House Detective and DIY Network on Finders Fixers Wally hosts The Home and Garden Show broadcast from WOKV in Jacksonville

Florida Wally's unique blend of experience and the talent to tell the tale make for an enjoyable read Who is this book for and what will you learn Homebuyers will be able to eliminate surprise and unexpected expenses while feeling true peace of mind with their purchase decision Home sellers can have their homes sold in less time and for closer to the asking price by inspecting the home at the time of listing Realtors and real estate agents will learn how to reduce their liability close more deals and create an all referral business Understand the difference and uses of the home inspection home warranty survey and appraisal in reducing buyers risk seller s liability and Realtors commission How to prepare for the arrival of the home inspector at your house What questions should you ask a home inspector before hiring them What special training or tools should they have in addition to a certification and home inspection license Is a simple home inspection checklist enough or is a more detailed home inspection report better Should new homes be inspected or should you trust that the city building inspector did enough when he said the house met the minimum building code Do home inspectors inspect for building code violations What should be done with the list of repairs for the property that the home inspector reports How much should a home inspection Cost what services should be included beyond a basic home inspection checklist What tools should you expect a trusted home inspection expert to bring to the property inspection Can a home inspector do a complete home inspection without using an infrared camera Could a real estate agent who refers a home inspector who does not use an infrared camera be considered negligent in making the referral Is there a fundamental difference in how a home inspector should view a home in Jacksonville or St Augustine Florida compared to Denver Dallas or your town Is there a home inspection mindset that leads to peace of mind during and after the inspection of the house and property Who is this book NOT for This book is NOT a how to DO a home inspection checklist like those from Holmes on Holmes TV star Mike Holmes but a how to choose a home inspector and how to USE a home inspection guide It's also NOT a how to repair guide like Bob Vila or the This Old House books And it is for sure NOT a technical home inspection book like Norman Becker has written for home inspectors Truth be told if you ve enjoyed the description of Home Inspection Secrets of A Happy Home Inspector enough to read the all the way to the bottom of the description you will enjoy reading the entire book How To Grow Your Home Inspection Business Geraldo Detore, 2021-06-08 A home inspection is a limited non invasive examination of the condition of a home often in connection with the sale of that home Home inspections are usually conducted by a home inspector who has the training and certifications to perform such inspections Since real estate continues to be a secure long term investment even throughout the COVID 19 pandemic acquiring your home inspection certification is a smart business practice As an essential service we quickly adapted to a new reality empowering our home inspectors to continue earning an income while working in a safe manner Home inspectors are the key to ensuring both homebuyers and existing homeowners alike are made aware of the benefits and potential shortcomings of the property they own wish to purchase and or are looking to sell Launching your own home inspection business doesn t have to be a dream It takes hard work and dedication

but there are some fundamentals you can model to assist in starting your new business Home inspection marketing is similar to any local small business marketing although some ideas will work better than others It can be challenging for home inspectors to market their business in an effective affordable and efficient manner but there are tried and true tactics you can follow Tips are in this book Try now Buy this book for your own **Start Your Own Home Inspection Service** Entrepreneur Press, 2003-12-01 Handy around the house Turn that talent into a lucrative career New home sales are booming So is the need for qualified home inspectors making this one of the fastest growing businesses in the real estate field with no end in sight There are an estimated 8 000 to 10 000 home inspectors in the United States and Canada More than 40 percent of home sales now include inspections a number that is expected to double over the next 5 years especially in the light of the rapidly increasing cost of housing As a home inspector you ll examine the interior and exterior of the home and give potential home buyers an objective informed decision Many home inspectors earn 500 to 800 per day and a pro shows you how you can too This concise no nonsense guide tells you how to start and operate a successful home inspection business without spending a lot of money This comprehensive guide to starting your own home inspection business shows you Typical start up costs for low end and high end businesses How to select a location for your home inspection business Aspects of operating from a home based office versus a commercial office Inspection equipment you will need to run your business Legal forms and requirements How to do market research stages primary research methods secondary research and other factors How to keep records manage your finances and stay ahead of your tax liability How to advertise and promote your business to achieve market penetration Market groups you can t afford to overlook This guide represents your opportunity to start and run your own business to be your own boss decide your own fate set your own course and succeed by your own wit and courage If you ve got a knack for finding trouble spots in homes and are handy with tools this is a book that can put you on the road to establishing your own successful home inspection business **Home Inspections 101** Kirk Bingenheimer, 2015-08-07 When I wrote my first book Launch Grow and Make Money Become a Home Inspector I wanted to share my success story of starting a business at the bottom of the recent real estate downturn and growing it to more than 400 inspections annually three years later That book focused on what it takes to become a successful home inspector Now for my second book I wanted to give some advice to buyers sellers and real estate agents The book that you are about to read is intended to help you better understand the scope of a professional home inspection Each section also includes real life examples of inspection findings that we encounter most often A checklist of issues to look for is also included at the end of each section I am confident that you will find useful nuggets of information to help prepare you to buy or sell a home

Increasing Your Home Inspection Business Consuelo Bullo,2021-06-08 A home inspection is a limited non invasive examination of the condition of a home often in connection with the sale of that home Home inspections are usually conducted by a home inspector who has the training and certifications to perform such inspections Since real estate

continues to be a secure long term investment even throughout the COVID 19 pandemic acquiring your home inspection certification is a smart business practice As an essential service we quickly adapted to a new reality empowering our home inspectors to continue earning an income while working in a safe manner Home inspectors are the key to ensuring both homebuyers and existing homeowners alike are made aware of the benefits and potential shortcomings of the property they own wish to purchase and or are looking to sell Launching your own home inspection business doesn t have to be a dream It takes hard work and dedication but there are some fundamentals you can model to assist in starting your new business Home inspection marketing is similar to any local small business marketing although some ideas will work better than others It can be challenging for home inspectors to market their business in an effective affordable and efficient manner but there are tried and true tactics you can follow Tips are in this book Try now Buy this book for your own **Boost Your Home Inspection Business** Deanne Ruehter, 2021-06-08 A home inspection is a limited non invasive examination of the condition of a home often in connection with the sale of that home Home inspections are usually conducted by a home inspector who has the training and certifications to perform such inspections Since real estate continues to be a secure long term investment even throughout the COVID 19 pandemic acquiring your home inspection certification is a smart business practice As an essential service we quickly adapted to a new reality empowering our home inspectors to continue earning an income while working in a safe manner Home inspectors are the key to ensuring both homebuyers and existing homeowners alike are made aware of the benefits and potential shortcomings of the property they own wish to purchase and or are looking to sell Launching your own home inspection business doesn t have to be a dream It takes hard work and dedication but there are some fundamentals you can model to assist in starting your new business Home inspection marketing is similar to any local small business marketing although some ideas will work better than others It can be challenging for home inspectors to market their business in an effective affordable and efficient manner but there are tried and true tactics you can follow Tips are in this book Try now Buy this book for your own The Diary Of An Intrepid Home Inspector Rudy Platzer, 2017-07-22 Real life stories help buyers and sellers navigate the shark infested waters of real estate transactions Get the best deal when buying or selling by understanding how the real estate game is played Get tips on selecting real estate agents home inspectors and builders Avoid mistakes and learn important things often missed when choosing a house Learn about many unseen problems that can lurk unsuspected in any home Get savvy about repair contractor scams and how to avoid them Actual court room experiences offer insight into builders of bad houses Beginning home inspectors will get valuable information on all aspects of the profession Practicing inspectors may pick up a few new tricks of the trade Real estate professionals can get a better understanding of the home inspection industry from the inspector's perspective Others will enjoy walking in the shoes of a real life person in real life situations related in a most interesting and often humorous way So You Want to Be a Home Inspector? Here's How! Albert Wise, 2014-09-26 So you

wanna be a home inspector If you re reading this your answer must be yes And if that s true grabbing this guide is a very wise decision because it will walk you through the ins and outs of home inspections Author Albert E Wise II has trained people in home inspection excellence using the very information found in this book and excellence is crucial as buyers and sellers need to know exactly what kinds of homes they have on their hands what needs to be fixed and how much it ll cost Inside you will find the wisdom of four decades collected experience in plumbing heating building and inspecting all right at your fingertips No experience in construction No problem Wise has you covered on all structural aspects He also provides templates for inspection reports and building inspection contracts as well as a complete step by step process for assessing a home from top to bottom You ll be adopting his no stone unturned approach and providing a coherent professional report to clients in no time If you want to learn to inspect a home the way you d want your own home inspected here s how

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