



FOUNDERS AT WORK

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JESSICA LIVINGSTON

FOUNDERS AT WORK

Founders Work Stories Startups Early

JR Anderson



Founders Work Stories Startups Early:

Founders at Work Jessica Livingston, 2007-04-30 Founders at Work Stories of Startups Early Days is a collection of interviews with founders of famous technology companies about what happened in the very earliest days These people are celebrities now What was it like when they were just a couple friends with an idea Founders like Steve Wozniak Apple Caterina Fake Flickr Mitch Kapor Lotus Max Levchin PayPal and Sabeer Bhatia Hotmail tell you in their own words about their surprising and often very funny discoveries as they learned how to build a company Where did they get the ideas that made them rich How did they convince investors to back them What went wrong and how did they recover Nearly all technical people have thought of one day starting or working for a startup For them this book is the closest you can come to being a fly on the wall at a successful startup to learn how it is done But ultimately these interviews are required reading for anyone who wants to understand business because startups are business reduced to its essence The reason their founders become rich is that startups do what businesses do create value more intensively than almost any other part of the economy How What are the secrets that make successful startups so insanely productive Read this book and let the founders themselves tell you

SUMMARY - Founders At Work: Stories Of Startups Early Days By Jessica Livingston

Shortcut Edition, 2021-06-04 Our summary is short simple and pragmatic It allows you to have the essential ideas of a big book in less than 30 minutes By reading this summary you will discover how the groups of web giants were built and how their success based on innovative ideas took place from the very first years You will also discover that success does not necessarily depend on a grandiose project and substantial funds the simplest ideas are often the best it is necessary to know your product well success is more often achieved when a technician founds a company than when he is a salesman you need to know how to surround yourself with the right people and be lucky to create an efficient network Based on interviews with the founders of some of the most popular startups on the web Jessica Livingston reveals their common characteristics an unwavering determination to create a project that works an unfailing perseverance an adaptability that requires a great flexibility of mind and a real motivation residing more in the love of a job well done and the desire to change the world than in the desire to make a lot of money In a large company the time spent on looking efficient is less and less time spent on productivity Startups on the other hand prefer working methods that leave less room for appearances and focus on efficiency This book proposes to explore what according to their creators has made the greatest successes on the web Buy now the summary of this book for the modest price of a cup of coffee

SUMMARY Edition Shortcut (author), 1901 Founders At Work: Stories Of Startups' Early Days Livingston, 2008-03-01 **What Every Engineer Should Know About Starting a High-Tech Business Venture** Eric Koester, 2009-01-06 Written by an experienced business lawyer in the technology scientific and engineering community this publication is for the engineer with an innovative high tech idea or concept who needs those crucial business insights and strategies to move that idea forward It offers key analysis on how to leave a current

employer gain access to technologie *University Startups and Spin-Offs* Manuel Stagars,2014-11-27 University Startups and Spin Offs teaches university students researchers and educators the most effective strategies and tactics for launching their own startups from academic platforms with the backing of school programs public grants incubators seed accelerators and private partnerships in all parts of the world Serial entrepreneur Manuel Stagars advises students faculty and researchers how to test their ideas for marketability how to develop commercial products out of research projects and how to engage companies and investors with attractive value propositions The author has seventeen years of experience as startup entrepreneur founder of seven companies in the United States Europe and Japan consultant to universities on commercializing their research programs angel investor and startup mentor Stagars advice is field tested battle hardened and supported with a wealth of instructive first hand examples from his international experience The author advises academic entrepreneurs to take matters into their own hands instead of relying on the initiative and support of universities and governments He shows students and researchers how to fit lean startup methods to their existing university ecosystems leveraging their strengths without getting bogged down in bureaucratic morass Avoiding theory and jargon the book focuses on real world situations practical steps checklists and case studies University students and researchers will learn the skills they need to become startup entrepreneurs on an academic platform The final part of *University Startups and Spin Offs* addresses university administrators educators technology licensing officers incubator managers and government grant officers It shows them with practical examples from the private and academic sectors how to integrate startups into the fabric of the university develop a thriving entrepreneurial ecosystem for students and researchers leverage latent network effects build bridges between scientific research and industries seeking innovative solutions enhance the public image of the university and motivate the university s best and brightest to engage in startup enterprises that will deliver benefits to the university and the public as well as to themselves **Average Joe** Shawn Livermore,2020-09-29 The book covers numerous tech entrepreneurial founders and software developers and the exciting brands or products that they created It goes deep on a handful of them narrowly divulging exactly how a few software developers and startup founders created breakthrough tech products like Gmail Dropbox Ring Snapchat Bitcoin Groupon and more It highlights and unpacks the general hero worship that the media and our own minds practice about tech founders and tech entrepreneurs This idealization of tech success can create a paradox preventing average tech professionals from their own successful journeys This book provides hard evidence that anyone in tech can create and anyone on the peripheral of tech can break through to the center where innovation creativity and opportunity meet The anecdotes stories evidence facts arguments logic principles and techniques provided in this book have helped individuals and businesses engage in slow creation cycles improve the morale of their development teams and increased their delivery potential of their technology solutions overall *Average Joe* covers *Genius* The systematic deconstruction and debunking of the commonly held assumptions in the tech industry around supreme intelligence and how

that intelligence has been worshipped and sought after despite the facts Slow Creation How to force manufacture creative ideation How conscious and subconscious cycles of patterns details and secrets can lead to breakthrough innovations and how those P D S cycles and systematic mental grappling can be conjured and repeated on a regular basis Little C Creativity The conscious and miniature moments of epiphany that leak into our active P D S cycles of Slow Creation Flow Why it s great but also why it s completely unreliable and unnecessary How to perpetually innovate without relying on a flow state Team Installation How teams and companies can engage their employees in Slow Creation to unlock dormant ideas stir up creative endeavors and jumpstart fragile ideas into working products User Manipulation How tech products are super charged with tricks secret techniques and neural transmitters like Dopamine Oxytocin and Cortisol how those products leverage cognitive mechanisms and psychological techniques to force user adoption and user behaviors Contrarianism How oppositional and backward thinking leaders create brand new categories and the products which dominate those categories Showmanship How tech players have presented their ideas to the world conjured up magic manufactured mystique and presented compelling stories that have captured their audiences Sustainable Mystique Triad A simple model for capturing audiences consistently without relying on hype and hustle **What's Stopping You?** Bruce R. Barringer,R. Duane Ireland,2008-05-16

This book dispels the myths surrounding the process of starting a business and gives hope and encouragement to people who would like to give it a try Tim Berry Founder and CEO Palo Alto Software Creators of the World s Most Popular Bruce Barringer and Duane Ireland s new book What s Stopping You is an insightful and thought provoking examination of nine common myths that discourage individuals from starting new businesses This book is much needed and long overdue The value of What s Stopping You is that it effectively debunks the false premises that too often preclude acts of business start up What s Stopping You is an encouraging instructive and eloquently written book that would be a valuable addition to any aspiring entrepreneur s bookshelf Jeffrey G Covin Samuel and Pauline Glaubinger Professor of Entrepreneurship Kelley School of Business Indiana University Bloomington Indiana Over the years I have observed many seemingly great business opportunities never get off the ground Quite often what holds these aspiring entrepreneurs back are common misconceptions about the difficulties and risks of starting a new business In What s Stopping You Professors Barringer and Ireland systematically break down the myths that hold many entrepreneurs back from pursuing their dreams Jeffrey R Cornwall The Jack C Massey Chair in Entrepreneurship Belmont University Nashville Tennessee Barringer and Ireland simultaneously demystify start up misconceptions and empower readers to explore their own opportunity with renewed passion Many prospective entrepreneurs feel trapped by myths the authors carefully detail the myth s fallacies and encourage the reader to see beyond start up stereotypes Future and experienced entrepreneurs have much to learn from What s Stopping You Sarah Schupp Founder CEO University Parent Media Boulder Colorado Creating your own business from scratch can be a mental emotional and financial roller coaster ride Bruce Barringer and Duane Ireland s book provides a voice of reason and helps

give you the confidence to realize you can do it They recognize that starting a business is hard work but that it is attainable and that you should celebrate your accomplishments every step of the way Jan Stephenson Kelly Cofounder CEO Spark Craft Studios Cambridge MA Business Plan Software Follow Your Dream Start Your Own Winning Business Now Get past the myths that keep you from making the leap Gain the practical skills and confidence you need to succeed Quickly evaluate business ideas and pick a winner Launch your company and watch it grow and profit Build the business you ve always dreamed of Take control of your future and achieve the breakthrough success that s only possible when you re working for yourself You can do it and this book will show you how Forget the myths that have been standing in your way You don t need to be rich You don t need extensive business experience You don t need to be a genius You don t need a revolutionary product or service You can handle the risk the competition and the challenges The proof s on every page of this book case studies of ordinary people building great businesses and practical techniques you can use too every step of the way

Left Brain, Right Stuff Phil Rosenzweig, 2014-01-07 Left Brain Right Stuff takes up where other books about decision making leave off For many routine choices from shopping to investing we can make good decisions simply by avoiding common errors such as searching only for confirming information or avoiding the hindsight bias But as Phil Rosenzweig shows for many of the most important more complex situations we face in business sports politics and more a different way of thinking is required Leaders must possess the ability to shape opinions inspire followers manage risk and outmaneuver and outperform rivals Making winning decisions calls for a combination of skills clear analysis and calculation left brain as well as the willingness to push boundaries and take bold action right stuff Of course leaders need to understand the dynamics of competition to anticipate rival moves to draw on the power of statistical analysis and to be aware of common decision errors all features of left brain thinking But to achieve the unprecedented in real world situations much more is needed Leaders also need the right stuff In business they have to devise plans and inspire followers for successful execution in politics they must mobilize popular support for a chosen program in the military commanders need to commit to a battle strategy and lead their troops and in start ups entrepreneurs must manage risk when success is uncertain In every case success calls for action as well as analysis and for courage as well as calculation Always entertaining often surprising and immensely practical Left Brain Right Stuff draws on a wealth of examples in order to propose a new paradigm for decision making in synch with the way we have to operate in the real world Rosenzweig s smart and perceptive analysis of research provides fresh and often surprising insights on topics such as confidence and overconfidence the uses and limits of decision models the illusion of control expert performance and deliberate practice competitive bidding and new venture management and the true nature of leadership

The Relationship-Driven Leader Karen Bridbord, 2025-04-08 Discover the power of relationship building to enhance your leadership boost your team s well being and drive organizational success In today s dynamic business environment the success of any organization is deeply rooted in the quality of its internal relationships In The Relationship Driven Leader

psychologist and organizational behavior expert Dr Karen Bridbord offers a revolutionary guide to career success and advancement regardless of your industry your company s size or your role This groundbreaking book sheds light on how nurturing strong work relationships can lead to unmatched productivity and greater overall wellness throughout the organization and among its staff Through compelling research and insightful case studies Bridbord reveals the detrimental impact dysfunctional relationships can have on both personal and business achievements and how to come back from relationship system failure By rethinking workplace relationships you can foster deeper connections within your team resulting in enhanced cohesion and well being for all members The Relationship Driven Leader explores the profound influence of everyday interactions on team experience and team performance Bridbord emphasizes the importance of micro moments in leadership to spark significant improvements This book empowers you to take the first step toward becoming the leader everyone aspires to work with by enhancing your leadership skills boosting workplace productivity and mastering innovative conflict management techniques By focusing on well being through relationship building you can create a healthier more engaged and more productive team

Coders Clive Thompson, 2020-03-24 Facebook s algorithms shaping the news Self driving cars roaming the streets Revolution on Twitter and romance on Tinder We live in a world constructed of code and coders are the ones who built it for us Programmers shape our everyday behavior When they make something easy to do we do more of it When they make it hard or impossible we do less of it From acclaimed tech writer Clive Thompson comes a brilliant anthropological reckoning with the most powerful tribe in the world today computer programmers in a book that interrogates who they are how they think what qualifies as greatness in their world and what should give us pause In pop culture and media the people who create the code that rules our world are regularly portrayed in hackneyed simplified terms as ciphers in hoodies Thompson goes far deeper taking us close to some of the great programmers of our time including the creators of Facebook s News Feed Instagram Google s cutting edge AI and more Speaking to everyone from revered 10X elites to neophytes back end engineers and front end designers Thompson explores the distinctive psychology of this vocation which combines a love of logic an obsession with efficiency the joy of puzzle solving and a superhuman tolerance for mind bending frustration Along the way Coders ponders the morality and politics of code including its implications for civic life and the economy and the major controversies of our era In accessible erudite prose Thompson unpacks the surprising history of the field beginning with the first coders brilliant and pioneering women who despite crafting some of the earliest personal computers and programming languages were later written out of history At the same time the book deftly illustrates how programming has become a marvelous new art form a source of delight and creativity not merely danger To get as close to his subject as possible Thompson picks up the thread of his own long abandoned coding skills as he reckons in his signature highly personal style with what superb programming looks like To understand the world today we need to understand code and its consequences With Coders Thompson gives a definitive look

into the heart of the machine *Abuse and Cover-Up* Arbuckle, Gerald A.,2019-09-26 Written for readers deeply concerned for the future of the church this book seeks to answer two questions Why is the culture of the Catholic Church despite Vatican II s emphasis on collegiality and transparency still prone to covering up abuses of power How can this culture change in order to move forward A timely book on the sex abuse crisis by a scholar who is adept at weaving insights from the social sciences into a framework of practical theology **A Practical Guide to Teaching Computing and ICT in the**

Secondary School Andrew Connell,Anthony Edwards,Alison Hramiak,Gavin Rhoades,Neil Stanley,2014-10-24 A Practical Guide to Teaching Computing and ICT in the Secondary School offers straightforward guidance and inspiration to support all trainee and newly qualified teachers as well as their tutors and mentors It will also be a source of support and ideas for qualified teachers who wish to develop their teaching of Computing as a subject in light of recent changes to the National Curriculum Grounded in the best research and practice available it focuses on the key pedagogical issues which arise during teacher training and offers stimulating activities based on tried and tested strategies Comprehensively updated and restructured to reflect recent changes in the curriculum Initial Teacher Training Standards and classroom technologies it covers key aspects of Computing and ICT teaching Planning pupil learning and progression Managing the learning environment Using assessment to improve pupil learning and your own teaching Developing pupils understanding of key concepts and ideas in Computing including Computational Thinking and Programming Pupils common misconceptions and how to avoid them Helping pupils appreciate good and bad effects of computing A Practical Guide to Teaching Computing and ICT in the Secondary School written by experts in the field provides detailed examples of theory in practice enabling you to analyse and reflect on your own teaching in order to ensure pupil learning is maximised Reality Check Guy

Kawasaki,2008 For nearly three decades Guy Kawasaki has earned a stellar reputation as an entrepreneur venture capitalist and irreverent pundit His 2004 bestseller *The Art of the Start* has become the most acclaimed bible for small businesses and his blog is one of the 50 most popular in the world Now Kawasaki has compiled his best wit wisdom and contrarian opinions in handy book form from competition to customer service innovation to marketing he shows readers how to ignore fads and foolishness while sticking to common sense practices **The Launch Pad** Randall Stross,2013-09-24 A behind the scenes

look at how tomorrow s hottest startups are being primed for greatness Investment firm Y Combinator is the most sought after home for startups in Silicon Valley Twice a year it funds dozens of just founded startups and provides three months of guidance from Paul Graham YC s impresario and his partners Receiving an offer from YC creates the opportunity of a lifetime Acclaimed journalist Randall Stross was granted unprecedented access to Y Combinator enabling a unique inside tour of the world of software startups Over the course of a summer we watch as a group of founders scramble to make something people want This is the definitive story of a seismic shift in the business world in which coding skill trumps experience

undergraduates confidently take on Goliaths and investors fall in love **Committed Teams** Mario Moussa,Madeline

Boyer, Derek Newberry, 2016-02-22 Build high performing teams with an evidence based framework that delivers results Committed is a practical handbook for building great teams Based on research from Wharton s Executive Development Program EDP this concise guide identifies the common challenges that arise when people work together as a group and provides key guidance on breaking through the barriers to peak performance Committed draws its insights from the EDP s living lab an intensive two week simulation during which executive level participants run complex global businesses The authors have observed over 100 teams collaborating and competing for over 100 combined years in this intense environment It has yielded fundamental insights about teamwork what usually goes wrong what frequently goes right and the methods and techniques that will help you access your team s full potential These insights have been distilled into a simple repeatable process that you can start applying today Getting teams engaged and aligned is hard Committed will give you the tools you need to deal with all of the familiar teamwork challenges that get in the way organizational politics delegation coordination and aligning skills and motivation Using vivid stories and examples from the worlds of business sports and non profits it will teach you how to Understand the dynamics of successful teams Achieve peak performance using a research backed methodology Gain expert insight into why most teams underperform Learn the critical points common to all great teams Committed gives you the perspective you need to combine the right people with the right way of collaborating to achieve extraordinary results

Fundamentals of Entrepreneurial Finance Marco Da Rin, Thomas Hellmann, 2020-01-21

Entrepreneurial finance brings together the fast moving world of entrepreneurship with the disciplined world of finance Fundamentals of Entrepreneurial Finance provides an accessible yet rigorous framework for understanding how ambitious high growth start ups can successfully obtain funding and interact with investors

Entrepreneurial Journalism: How to Build What's Next for News Mark Briggs, 2012 Entrepreneurial Journalism will inspire you with what s possible and show you the mechanics behind building a business Working through eight clear and concise stages you ll explore the secrets of successful news startups including how they re making money and learn how to be an upstart yourself building an innovative and sustainable news business from scratch Each chapter starts with a real entrepreneur s experience teasing out how savvy and opportunistic journalists found their way to success Mark Briggs then helps you size up the market harness technology turn your idea into a product or service explore revenue streams estimate costs and launch Build Your Business action items at the end of each chapter get you thinking through each step of your business plan

Becoming Steve Jobs Brent

Schlender, Rick Tetzeli, 2015-03-24 The 1 New York Times bestselling biography of how Steve Jobs became the most visionary CEO in history Becoming Steve Jobs breaks down the conventional one dimensional view of Steve Jobs that he was half genius half jerk from youth an irascible and selfish leader who slighted friends and family alike Becoming Steve Jobs answers the central question about the life and career of the Apple cofounder and CEO How did a young man so reckless and arrogant that he was exiled from the company he founded become the most effective visionary business leader of our time ultimately

transforming the daily life of billions of people Drawing on incredible and sometimes exclusive access Schlender and Tetzeli tell a different story of a real human being who wrestled with his failings and learned to maximize his strengths over time Their rich compelling narrative is filled with stories never told before from the people who knew Jobs best including his family former inner circle executives and top people at Apple Pixar and Disney most notably Tim Cook Jony Ive Eddy Cue Ed Catmull John Lasseter Robert Iger and many others In addition Schlender knew Jobs personally for 25 years and draws upon his many interviews with him on and off the record in writing the book He and Tetzeli humanize the man and explain rather than simply describe his behavior Along the way the book provides rich context about the technology revolution we ve all lived through and the ways in which Jobs changed our world A rich and revealing account Becoming Steve Jobs shows us how one of the most colorful and compelling figures of our times was able to combine his unchanging relentless passion with an evolution in management style to create one of the most valuable and beloved companies on the planet *Entrepreneurial Vision* Susan E. Reid, Charles B. Crawford, 2022-06-28 While many texts on entrepreneurship and biographies of great entrepreneurs and leaders talk about vision and its importance few delve into what vision is how it comes to be and how it can be more successfully developed This book built on evidence based research delves into the entire entrepreneurial visioning process Starting with understanding the elements which characterize strong and sustainable vision the authors detail proposed steps supported by examples and worksheets that students and entrepreneurs can take to build and implement their vision and in turn help put them on the path to build great businesses

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