

SEVENTH
EDITION



MARKETING STRATEGY

A Decision-Focused Approach



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Strategic Management Herbert Sherman, Daniel James Rowley, Barry R. Armandi, 2006 Strategic Management An Organization Change Approach examines the art and science of strategic management in businesses and other organizations Working from an established theoretical base this new work discusses practical applications of various strategic management philosophies while focusing on strategy as organizational change Sherman Rowley and Armandi outline specific strategies and tactics that managers can use to maximize not only productivity but also satisfaction in their human organizations In an interactive and approachable manner Strategic Management analyzes the importance of an organization's internal and external environment explains how to develop an organizational mission vision values and goals identifies human level vs corporate level strategy choices and offers advice on how managers can effectively implement their plans The authors also consider variables that might affect the proposed strategic management approaches such as international environments and

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