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**Joachim Zentes, Dirk Morschett, Hanna
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Advertising and Branding: Concepts, Methodologies, Tools, and Applications Management Association, Information Resources, 2017-01-06 Effective marketing techniques are a driving force behind the success or failure of a particular product or service When utilized correctly such methods increase competitive advantage and customer engagement Advertising and Branding Concepts Methodologies Tools and Applications is a comprehensive reference source for the latest scholarly material on emerging technologies techniques strategies and theories for the development of advertising and branding campaigns in the modern marketplace Featuring extensive coverage across a range of topics such as customer retention brand identity and global advertising this innovative publication is ideally designed for professionals researchers academics students managers and practitioners actively involved in the marketing industry Computer-Mediated Marketing

Strategies: Social Media and Online Brand Communities Bowen, Gordon, 2014-10-31 For years technology has been the impetus for progress in various processes systems and businesses it shows no sign of ceasing further development The application of technology driven processes in promotionally oriented environments has become more and more common in today s business world Computer Mediated Marketing Strategies Social Media and Online Brand Communities brings together marketing approaches and the application of current technology such as social networking arenas to show how this interaction creates a successful competitive advantage Focusing on qualitative research various technological tools and diverse Internet environments this book is a necessary reference source for academics management practitioners students and professionals interested in the application of technology in promotionally oriented processes **E-Ticaret, Dijital**

Pazarlama ve Sosyal Medya Kapsamında GİRİŞİMCİLİK Doğuş Yüksel, Bahattin Gökhan Topal, Afet Çağay, Ayşe Atabey, Bora Öç, Egehan Özkan Alakaş, İhsan Erdem Kayral, Levent Aksoy, Mehmet Etlioğlu, Melike Aktaş Bozkurt, Müge Öz, Sabri Öz, Saim Karabulut, Seray Kağıtçı, Giri imcilik ekonomik fırsatlar n ke fedilip yeni de erlere d n t r ld bir organizasyonun olu turulmas i in retim fakt rlerinin bir araya getirildi i bir s re tir Bu s re te teknolojik geli melerin getirdi i e ticaret dijital pazarlama ve sosyal medya kavramlar ortaya km t r G n m zde t m giri imlerin ya amlar n s rd rme ve b y me stratejilerinin i erisinde e ticaret dijital pazarlama ve sosyal medya kavramlar yer almaktad r Bu kavramlar zelinde ortaya km giri imler dahi bulunmaktad r Bu kitap giri imcili in geleneksel temellerini ele almakla birlikte dijital a n gerekliliklerini yakalamak isteyen t m giri imcilere sekt r al anlar na akademisyenlere ve rencilere k tutmay ama lamaktad r

E-Manufacturing and E-Service Strategies in Contemporary Organizations Gwangwava, Norman, Mutingi, Michael, 2018-04-06 Continuous improvements in digitized practices have created opportunities for businesses to develop more streamlined processes This not only leads to higher success in day to day production but it also increases the overall success of businesses E Manufacturing and E Service Strategies in Contemporary Organizations is a critical scholarly resource that explores the advances in cloud based solutions in the service and manufacturing realms of corporations and

promotes communication between customers and service providers and manufacturers Featuring coverage on a wide range of topics including smart manufacturing internet banking and database system adoption this book is geared towards researchers professionals managers and academicians seeking current and relevant research on the improvement of cloud based systems for manufacturing and service

Organizations and Social Networking: Utilizing Social Media to Engage Consumers Li, Eldon Y.,Loh, Stanley,Evans, Cain,Lorenzi, Fabiana,2013-05-31 The modern business landscape demands that organizations maintain an online presence to network with their customers and investors Therefore understanding the link between social media and e business is an important first step in cultivating these internet based relationships Organizations and Social Networking Utilizing Social Media to Engage Consumers provides a broad investigation into the use of social technologies in business practices through theoretical research and practical applications This book explores the opportunities and challenges brought about by the advent of various 21st century online business web tools and platforms presenting professionals and researchers in e business social marketing online collaborative communities and social analytics with cutting edge information and technological developments to implement in their own enterprises This book is part of the Advances in Marketing Customer Relationship Management and E Services series collection

Strategic Retail Management Joachim Zentes,Dirk Morschett,Hanna Schramm-Klein,2016-10-07 This book is devoted to the dynamic development of retailing The focus is on various strategy concepts adopted by retailing companies and their implementation in practice This is not a traditional textbook or collection of case studies it aims to demonstrate the complex and manifold questions of retail management in the form of twenty lessons where each lesson provides a thematic overview of key issues and illustrates them via a comprehensive case study The examples are all internationally known retail companies to facilitate an understanding of what is involved in strategic retail management and illustrate best practices In the third edition all chapters were revised and updated Two new chapters were added to treat topics like corporate social responsibility as well as marketing communication All case studies were replaced by new ones to reflect the most recent developments Well known retail companies from different countries like Tesco Zalando Hugo Boss Carrefour Amazon Otto Group are now used to illustrate particular aspects of retail management

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