

MANAGEMENT INTRODUCTION QUESTIONS AND ANSWERS 11 TO 20

Management Introduction

Questions 11 To 20

11. Information that originates outside the organization is known as external information. Which of the following is/are example(s) of external information in an organization?
- Daily receipts and expenditures
 - Salesperson Quotas
 - Descriptions of customer satisfaction with products and services
 - Quantity of an item in hand or in inventory
 - Cost and selling price of the company's item.
12. Which of the following decision-making models emphasizes short-run solution of a problem rather than long-term goal accomplishment?
- (a) Rational model
 - (b) Satisficing model
 - (c) Incremental model
 - (d) Garbage-can model
 - (e) Decision tree.
13. Sofia works in one of seven research and development departments at General Automobile Corporation. This would suggest that General Automobiles has a
- (a) Functional structure
 - (b) Divisional structure
 - (c) Flat structure
 - (d) High degree of centralization
 - (e) Tall structure.
14. Which of the following information processing systems gives the output in the form of summary and exception reports that are useful to the managers?
- (a) Decision support system
 - (b) Management information system
 - (c) Office automation system
 - (d) Transaction processing system
 - (e) Executive support system.
15. In which of Likert's four systems of leadership, managers do not have complete confidence and trust in subordinates but nevertheless, solicit advice from subordinates while retaining the right to make final decision?
- (a) Participative leadership style
 - (b) Benevolent-authoritative leadership style
 - (c) Consultative leadership style
 - (d) Exploitative-authoritative leadership style
 - (e) Trait theory of leadership.
16. Performance appraisals are important in an organization because they
- Provide systematic judgments to support promotions.
 - Provide a basis for coaching.
 - Provide a basis for counseling.
 - Let subordinates know where they stand with the boss.
- (a) Only (I) above
 - (b) Only (II) above
 - (c) Both (I) and (IV) above
 - (d) (I), (III) and (IV) above
 - (e) All (I), (II), (III) and (IV) above.
17. Ratio analysis helps a manager to compare the performance of the organization with its previous performance or the performance of its competitors. Which of the following is a ratio of creditors' contribution to that of the owners?
- (a) Current ratio
 - (b) Debt-equity ratio
 - (c) Return on investment (ROI)
 - (d) Net profit margin
 - (e)

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SB Merriam



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Table of Contents Introduction To Management Exam Questions And Answers

1. Understanding the eBook Introduction To Management Exam Questions And Answers
 - The Rise of Digital Reading Introduction To Management Exam Questions And Answers
 - Advantages of eBooks Over Traditional Books
2. Identifying Introduction To Management Exam Questions And Answers
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Introduction To Management Exam Questions And Answers
 - User-Friendly Interface
4. Exploring eBook Recommendations from Introduction To Management Exam Questions And Answers
 - Personalized Recommendations
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 - Introduction To Management Exam Questions And Answers and Bestseller Lists
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 - Highlighting and Note-Taking Introduction To Management Exam Questions And Answers
 - Interactive Elements Introduction To Management Exam Questions And Answers
8. Staying Engaged with Introduction To Management Exam Questions And Answers
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Introduction To Management Exam Questions And Answers
9. Balancing eBooks and Physical Books Introduction To Management Exam Questions And Answers
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Introduction To Management Exam Questions And Answers
10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
11. Cultivating a Reading Routine Introduction To Management Exam Questions And Answers
 - Setting Reading Goals Introduction To Management Exam Questions And Answers
 - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Introduction To Management Exam Questions And Answers
 - Fact-Checking eBook Content of Introduction To Management Exam Questions And Answers
 - Distinguishing Credible Sources
13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
14. Embracing eBook Trends
 - Integration of Multimedia Elements

- Interactive and Gamified eBooks

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