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ILEANA MOODS-ANU

Antler

Antler New York just heard the pitches for pre-seed investment delivered in front of the investment committee by Sleuth and Marco Financial. Both teams exhibited unique combinations of quantitative and qualitative factors and different approaches to building a company. The Antler team was looking through all the insights from their time working with the entrepreneurs, and the startups they formed, over the last three months, to make the investment decisions. Beyond the current decision, Magnus Grimeland and Fridtjof Berge, Antler's founders, were wondering how the increasing amounts of data that were being generated about entrepreneurs and their interactions on the Antler platform could be used to improve the selection process for its programs and, for those founders selected to participate, predict their probability of future success.

Antler – A Unique Early-Stage Venture Capital Firm¹

Antler was a global early-stage venture capital firm founded in 2017 by Magnus Grimeland (CEO & Co-founder, Harvard College 2007) and Fridtjof Berge (COO & Co-founder, HBS 2016) to invest in exceptional people who were building technology startups from the pre-seed stage onwards. In doing so, Antler aimed to solve several market inefficiencies they felt were systemic in startup ecosystems. In their view, these included lack of access to pre-seed funding, great co-founders, and a strong support network. "In many ecosystems, by the time the institutional capital came in, the founders had already spent at least six months or a year building the team and validating the problem and solution

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Robert M. Grant



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Dual Transformation Scott D. Anthony, Clark G. Gilbert, Mark W. Johnson, 2017-03-28 Game changing disruptions will likely unfold on your watch Be ready In *Dual Transformation* Scott Anthony Clark Gilbert and Mark Johnson propose a practical and sustainable approach to one of the greatest challenges facing leaders today transforming your business in the face of imminent disruption *Dual Transformation* shows you how your company can come out of a market shift stronger and more profitable because the threat of disruption is also the greatest opportunity a leadership team will ever face Disruptive change opens a window of opportunity to create massive new markets It is the moment when a market also ran can become a market leader It is the moment when business legacies are created That moment starts with the core dual transformation framework Transformation A Repositioning today's business to maximize its resilience such as how Adobe boldly shifted from selling packaged software to providing software as a service Transformation B Creating a new growth engine such as how Amazon became the world's largest provider of cloud computing services Capabilities link Fighting unfairly by taking advantage of difficult to replicate assets without succumbing to the sucking sound of the core Anthony Gilbert and Johnson also address the characteristics leaders must embrace courage clarity curiosity and conviction Without them dual transformation efforts can founder Building on lessons from diverse companies such as Adobe Manila Water and Netflix and a case study from Gilbert's firsthand experience transforming his own media and publishing company *Dual Transformation* will guide executives through the journey of creating the next version of themselves allowing them to own the future rather than be disrupted by it

Reinvent Your Business Model Mark W. Johnson, 2018-06-19 Named a Top 10 Business Strategy Book of 2018 by Inc magazine In his pioneering book *Seizing the White Space* Mark W Johnson argued that business model innovation is the most proven path to transformational growth Since then Uber Airbnb and other startups have disrupted whole industries incumbents such as Blockbuster Sears Toys R Us and BlackBerry have fallen by the wayside and digital transformation has become one of the business world's hottest and least understood slogans Nearly a decade later the art and science of business model innovation is more relevant than ever In this revised updated and newly titled edition Johnson provides an eminently practical framework for understanding how a business model actually works Identifying its four fundamental building blocks he lays out a structured and repeatable process for reinventing an existing business model or creating a new one and then incubating and scaling it into a profitable and thriving enterprise In a new chapter on digital transformation he shows how serial transformers like Amazon leverage business model innovation so successfully With rich new case studies of companies that have achieved new success and postmortems of those that haven't *Reinvent Your Business Model* will show you how to Determine if and when your organization needs a new business model Identify powerful new opportunities to serve your existing customers in existing markets Reach entirely new customers and create new markets through disruptive business models and products Seize opportunities for growth opened up by tectonic shifts in

market demand government policy and technologies Make business model innovation a more predictable discipline inside your organization Business model innovation has the power to reshape whole industries including retail aviation media and technology redistributing billions of dollars of value This book gives you the tools to reshape your own company for enduring success Reinvent Your Business Model is the strategic innovation playbook you need now and in the future Business Model Pioneers Kai-Ingo Voigt,Oana Buliga,Kathrin Michl,2016-07-28 Business model innovations are conceived and implemented by a special type of entrepreneur business model pioneers This book presents 14 compelling case studies of business model pioneers and their companies who have successfully introduced new business ideas to the market The examples range from industries such as retail media and entertainment to services and industrial projects For each example the book provides information on the market environment at the time of launch and illustrates the driving forces behind these business models Moreover current market developments are highlighted and linked to the evolution of the business models Lastly the authors present the profile of a typical business model pioneer **The Curve Ahead** Dave Power,2014-07-29 Why do most growth companies stop growing And what can their leaders do to overcome the barriers to growth The Curve Ahead tackles these questions filling a void in the literature on innovation and growth strategy that has focused on either start ups or large public companies Growth companies are different Their challenge is to transition from entrepreneurial focus to a repeatable process for innovation and sustained growth and the stakes are high The Curve Ahead utilizes the power of storytelling to teach growth company leaders how to sustain long term growth Using the example of a gazelle a high growth company that is increasing revenue by at least 20% annually for four years or more this book explores the struggles faced during business growth something that plagues many businesses These mid size companies typically with annual revenues of 10 million to 100 million are the engines of economic growth and wealth creation Tragically most fall behind the curve before they reach their potential and are sold by investors too ready to throw in the towel This book doesn't just lay out a fresh approach to innovation and growth strategy It also helps professionals and business leaders avoid common pitfalls by illustrating the various ways in which growth companies get stuck and flame out Author Dave Power then tells leaders how to get unstuck In addition to a myriad of real world stories and case studies each chapter of The Curve Ahead begins with the story of a fictional company called NaviMark Navimark is emblematic of many growth companies it faces the same business problems personal challenges and strategic dilemmas encountered by Power in his 25 years managing investing in and advising growth companies Following Navimark throughout the book allows Power to provide a highly complex model of typical struggles and scenarios faced by growth companies and deliver that story to his readers in an extremely edifying play by play manner The strategy allows readers to follow along observing in real time the way that Navimark evolves and responds correctly or incorrectly to external obstacles and demands This practical and fast paced book uses realistic characters dialogue and business settings to Help readers anticipate the predictable challenges of business

model maturity Demonstrate proven tools and approaches for overcoming the barriers to growth Translate abstract concepts about innovation into actionable programs that can become a part of the rhythm of the business This book will help thousands of midsized companies overcome the growth hump by providing the tools necessary to not only succeed but thrive in the future The Curve Ahead provides a roadmap for leaders who want to sustain growth over the long term This roadmap is based on five premises 1 Every business model matures following the familiar S Curve 2 You can and must stretch the S Curve but that won't work forever 3 To sustain growth you need to find the next S Curve 4 Finding your next S Curve with some predictability requires an innovation process something every company should have in place 5 Driving innovation while keeping the core business healthy is the responsibility of leaders

War and Peace and IT Mark Schwartz, 2019-05-14 The Business IT Wall Must Come Down With A Seat at the Table thought leader Mark Schwartz pulled out a chair for CIOs at the C suite table Now Mark brings his unique perspective and experience to business leaders looking to lead their company into the digital age by harnessing the expertise and innovation that is already under their roof IT In the war for business supremacy Schwartz shows we must throw out the old management models and stereotypes that pit suits against nerds Instead business leaders of today can foster a space of collaboration and shared mission a space that puts technologists and business people on the same team For business leaders looking to unlock their enterprise's digital transformation War and Peace and IT provides clear context and strategies Schwartz demystifies the role IT plays in the modern enterprise allowing business leaders to create new strategies for the new digital battleground It is time to change not only the enterprise's relationship with technology but its relationship with technologists To accelerate enterprises must bring technology to the heart of their work for just as technology is causing this disruption it is technology that provides the solution Unlike Napoleon it is time for business leaders to come down from the hill atop the Battle of Borodino and enter the fray with the technologists for that is where the war will be won or lost

Managing Innovation Joe Tidd, John R. Bessant, 2020-11-23 Now in its seventh edition Managing Innovation Integrating Technological Market and Organizational Change enables graduate and undergraduate students to develop the unique skill set and the foundational knowledge required to successfully manage innovation technology and new product development This bestselling text has been fully updated with new data new methods and new concepts while still retaining its holistic approach the subject The text provides an integrated evidence based methodology to innovation management that is supported by the latest academic research and the authors extensive experience in real world management practice Students are provided with an impressive range of learning tools including numerous case studies illustrative examples discussions questions and key information boxes to help them explore the innovation process and its relation to the markets technology and the organization Research Notes examine the latest evidence and topics in the field while Views from the Front Line offer insights from practicing innovation managers and connect the covered material to actual experiences and challenges Throughout the text students are encouraged to apply

their knowledge and critical thinking skills to business model innovation creativity entrepreneurship service innovation and many more current and emerging approaches and practices

Customer Innovation Marion Debruyne, 2014-05-03 A new set of organizations has discovered a new formula they combine customer centricity with innovative power These organizations have created a completely outside in approach to the market Not driven by what they re good at they start with the market and design their strategy around it replacing practices of the past with a new set of capabilities which enable them to be ahead of the curve in discovering new market opportunities Whereas the traditional value chain model regards the market as the end outcome of the efforts of the organization the reversed value chain model starts there The customer is the starting point and the value chain is the result of understanding customer needs and requirements Customer Innovation presents this unique case for developing the outside in organization to drive your business success combining market orientation with innovation to enable actionable positive change in the way your company does business Winner of the Innovation and Entrepreneurship category of the 2015 CMI Management Book of the Year Awards Customer Innovation provides every business with the framework it needs to combine customer focus with innovation to achieve success It is packed with real world examples from a range of leading global companies including Disney Coca Cola LEGO Eurex Netflix KLM Carglass Komatsu Callebaut and more to help you put market awareness at the heart of your business

Discovery-driven Growth Rita Gunther McGrath, Ian C. MacMillan, 2009 Based on extensive research and the authors combined thirty years of experience Discovery Driven Growth provides a breakthrough system for managing strategic growth You will learn how to identify and prioritize your company s full portfolio of opportunities from new product lines to entirely new businesses The authors then show how to best execute specific initiatives test major project assumptions and develop a culture that values disciplined experimentation and learning over meeting mindless and unrealistic goals Tools for dealing with each challenge are backed by examples from companies from small firms to global giants that have successfully put these methods into practice

Managing Media Economy, Media Content and Technology in the Age of Digital Convergence Zvezdan Vukanovic, Paulo Faustino, 2022-03-03 This book which analyzes the internal and external environment of the media industry compiles scientific articles written by 33 authors coming from 13 diverse countries emphasizing the complex and multifaceted nature of the industry of the business and of the media economy The authors got more than 130 detailed definitions of relevant concepts from the business and media technology area having quoted in their articles more than 720 books monographs articles and research papers This work intends on one hand to emphasize the necessity from the companies and the media consumers side to define strategies that allow to give an answer to the appearing of the new media On the other hand it intends to adopt and adapt relevant business frames and concepts for the economic and technological analysis of media markets

Best Practices in Planning Strategically for Online Educational Programs Elliot King, Neil Alperstein, 2017-11-22 Best Practices in Planning Strategically for Online Educational Programs is a step by step guide to

developing strategic plans for creating and implementing online educational programs within higher education institutions From conception to execution and assessment the successful management of purposeful online educational programs in colleges and universities carries increasing importance and a unique set of requirements This book enables administrators and faculty to identify the opportunities and challenges presented by online education for institutions based on their histories missions and market positions develop a roadmap for creating and implementing a strategic plan provide guidance for assessing the plan and insight into the iterative nature of planning With computer networked based technologies gaining ground in traditional private and public institutions this critical volume is the first to apply the principles and practices associated with strategic planning specifically to online educational programs

UNDERSTANDING CAPITALISM Shawn Armstrong, 2025-04-19

Chapter 1 The Weight of Decision Unraveling Human Nature and the Price We Pay for Choice This chapter delves into the intrinsic nature of human decision making exploring how choices shape our lives and the inherent costs associated with them It examines the psychological and emotional burdens that accompany decision making emphasizing that every choice carries a weight that influences our overall well being and societal dynamics

Chapter 2 Navigating the Balance Understanding Profit Loss and the Economic Fabric of Society Here the discussion shifts to the foundational concepts of profit and loss within an economic framework The chapter illustrates how these elements are critical in shaping the economic landscape affecting everything from individual businesses to broader societal structures It highlights the importance of understanding these concepts to navigate the complexities of modern economies

Chapter 3 The Mechanics of Production Understanding the Role of Division of Labor in Economic Efficiency This chapter focuses on the division of labor as a cornerstone of economic efficiency It explains how specialization enhances productivity by allowing individuals to focus on specific tasks leading to greater output and innovation The mechanics behind this process are analyzed to showcase its significance in both historical and contemporary contexts

Chapter 4 Harnessing Efficiency An In Depth Analysis of Economies of Scale and Scope An exploration of economies of scale and scope reveals how businesses can optimize production processes to reduce costs and increase efficiency This chapter discusses various strategies companies employ to achieve these economies illustrating their impact on competitive advantage and market dynamics

Chapter 5 Navigating Global Markets The Role of Trade and Comparative Advantage in Economic Growth In this chapter the focus is on global trade and its vital role in fostering economic growth It introduces the concept of comparative advantage explaining how countries can benefit from specializing in goods they produce most efficiently The implications for international relations and economic policy are also considered

Chapter 6 Harnessing Innovation The Role of Technology in Resource Management This chapter highlights the transformative power of technology in resource management It discusses how innovation drives efficiency in various sectors enabling better allocation and utilization of resources The relationship between technological advancement and sustainable development is examined emphasizing its importance for future economic stability

Chapter 7

The Interplay of Prosperity Morality and Freedom A Triad for a Just Society The final chapter presents a philosophical exploration of prosperity morality and freedom as interconnected pillars for a just society It argues that true economic success is not merely measured by wealth but also by ethical considerations and individual freedoms The chapter advocates for a balanced approach to governance that promotes both economic growth and moral responsibility Overall these chapters collectively provide a comprehensive examination of key economic principles while intertwining human behavior societal values and technological advancements to present a holistic view of modern economics

Strategic Management in the Media Lucy Küng, 2023-12-07 Its scope and learning are brilliant and dazzling Eli Noam Columbia Business School How did The New York Times transform its organisation for the digital age How does Netflix drive performance through culture Why did Disney struggle to find a CEO to replace Bob Iger How did the BBC drive equal gender representation in its news programmes The media industry is developing furiously and fast and its organisations face unprecedented levels of transformation and challenge This fully revised third edition of the classic textbook on strategy in the media Explores key shifts in the strategic environment including the digital platforms streamed media the creator economy the metaverse and generative AI Explains key concepts in strategic management with insight and clarity Applies all theories to the sector illuminating all dimensions of the strategic task from understanding competition and building core competencies to driving innovation shaping culture and finding the right leadership approach Takes readers deep into innovation disruption and strategic adaptation in action with an expanded set of new cases on a diverse range of global companies from Scandinavia to South Africa Provides new Resources and Questions sections to guide readers further study and support classroom learning Lucy Küng has again written the essential guide to strategy and management in the media industry This is the ideal text for students of media studies media economics and media management Professor Lucy Küng is an expert on strategy innovation and leadership and focuses on successful responses to the challenges of digitalization She is Senior Visiting Research Associate at the Reuters Institute Oxford University and Non Executive Board Member of the NZZ Media Group and formerly of Swiss PSM broadcaster SRG and VIZRT the media tech provider She has held professorships at the University of Oslo the Institute for Media and Entertainment New York IESE and the University of Jönköping

Competing in the Age of AI Marco Iansiti, Karim R. Lakhani, 2020-01-07 a provocative new book The New York Times AI centric organizations exhibit a new operating architecture redefining how they create capture share and deliver value Now with a new preface that explores how the coronavirus crisis compelled organizations such as Massachusetts General Hospital Verizon and IKEA to transform themselves with remarkable speed Marco Iansiti and Karim R Lakhani show how reinventing the firm around data analytics and AI removes traditional constraints on scale scope and learning that have restricted business growth for hundreds of years From Airbnb to Ant Financial Microsoft to Amazon research shows how AI driven processes are vastly more scalable than traditional processes allow massive scope increase enabling companies to straddle industry boundaries and create

powerful opportunities for learning to drive ever more accurate complex and sophisticated predictions When traditional operating constraints are removed strategy becomes a whole new game one whose rules and likely outcomes this book will make clear Iansiti and Lakhani Present a framework for rethinking business and operating models Explain how collisions between AI driven digital and traditional analog firms are reshaping competition altering the structure of our economy and forcing traditional companies to rearchitect their operating models Explain the opportunities and risks created by digital firms Describe the new challenges and responsibilities for the leaders of both digital and traditional firms Packed with examples including many from the most powerful and innovative global AI driven competitors and based on research in hundreds of firms across many sectors this is your essential guide for rethinking how your firm competes and operates in the era of AI

Media Management and Economics Research in a Transmedia Environment Alan B. Albarran, 2013-07-24 First Published in 2013 This landmark work centers on media management and economics within a diverse international historical and constantly changing environment The chapters herein reflect the current state of research and present directions for future study Developed at the 2012 Research Symposium in conjunction with the annual convention of the Broadcast Education Association it represents the most current theory and research in the area

Contemporary Strategy Analysis, with eBook Access Code Robert M. Grant, 2024-11-19 THE UPDATED NEW EDITION OF THE CLASSIC STRATEGIC ANALYSIS TEXTBOOK ADDRESSES THE EMERGING CHALLENGES THAT BUSINESSES FACE IN AN INCREASINGLY COMPLEX AND DYNAMIC ENVIRONMENT A market leading title across the world in upper level undergraduate and MBA courses Contemporary Strategy Analysis combines a rigorous approach to business strategy analysis with highly relevant examples of current practice and a rich collection of case studies With a lively narrative style expert strategist and lecturer Robert M Grant introduces students to some of the latest thinking in the strategy field while addressing the strategic issues that business enterprises face today Designed to be accessible for students from different backgrounds with varying levels of experience the twelfth edition of Contemporary Strategy Analysis builds upon its tradition of clarity of exposition emphasis on practicality and concentration on the fundamentals of value creation and appropriation A wide range of contemporary topics are presented alongside fully integrated business models real world examples of business model innovation and practical tools for formulating and implementing business strategies Contemporary Strategy Analysis Twelfth Edition remains the ideal textbook for core strategy courses in Business Studies Management and MBA programs as well as for executive courses on competitive strategy corporate strategy and management consulting skills It is also a valuable resource for managers business owners founders and other professionals who are responsible for the strategic direction of a modern enterprise AN INTERACTIVE MULTIMEDIA LEARNING EXPERIENCE This textbook includes access to an interactive multimedia e text Icons throughout the print book signal corresponding digital content in the e text Videos and Animations Contemporary Strategy Analysis integrates abundant video content developed to complement the text and

engage readers more deeply Content Review Videos provide a detailed review of each learning objective in each chapter and help students learn key concepts and an understanding of strategic management Self Tests and Practice Questions The e text also includes self scoring concept check quizzes

Creativity And Innovation in Business - 212-page collection of 55 best practices, case studies, and insights on the current state of Innovation in Business at Top Innovators including Apple, Google, Netflix, 3M, Proctor & Gamble, Johnson & Johnson, GE,... , The Canceling of the

American Mind Greg Lukianoff,Rikki Schlott,2023-10-17 A galvanizing The Wall Street Journal deep dive into cancel culture and its dangers to all Americans from the team that brought you Coddling of the American Mind Cancel culture is a new phenomenon and The Canceling of the American Mind is the first book to codify it and survey its effects including hard data and research on what cancel culture is and how it works along with hundreds of new examples showing the left and right both working to silence their enemies The Canceling of the American Mind changes how you view cancel culture Rather than a moral panic we should consider it a dysfunctional part of how Americans battle for power status and dominance Cancel culture is just one symptom of a much larger problem the use of cheap rhetorical tactics to win arguments without actually winning arguments After all why bother refuting your opponents when you can just take away their platform or career The good news is that we can beat back this threat to democracy through better citizenship The Canceling of the American Mind offers concrete steps toward reclaiming a free speech culture with materials specifically tailored for parents teachers business leaders and everyone who uses social media We can all show intellectual humility and promote the essential American principles of individuality resilience and open mindedness *Marketing and Globalization* Aurélia

Durand,2018-07-17 This concise text focuses squarely on the issues facing marketers in an increasingly global world It identifies several trends linking them together and positioning them as marketing practices that companies implement as a way of responding to the major consequences of globalization The book also includes case studies to illustrate new practices and allow students to discuss issues of market selection entry modes segmentation targeting and positioning as well as product price distribution promotion and corporate communication policies in a globalized world Durand s unique approach moves beyond marketing management and strategy issues and provides students with the broader context to understand the marketing practices they ll use in the real world This book will prove to be an essential resource for any student of marketing and international business working to stay ahead in an increasingly competitive and global industry Management in the Age of Digital Business Complexity Bill McKelvey,Renata Kaminska,Maria Paz Salmador,Nadine Escoffier,2021-09-07

Management in the Age of Digital Business Complexity focuses on how the digital age is changing management and vastly speeding up complexity dynamics The recent coevolution of technologies has dramatically changed in just a few years how people and firms learn communicate and behave Consequently the process of how firms coevolve and the speed at which they coevolve has been dramatically changed in the digital age and managerial methods are lagging way behind Combining

his own expertise with that of a number of specialist and international co authors McKelvey conveys how companies that fall behind digitally can quickly be driven out of business The book has been created for academics seeking to upgrade management thinking into the modern digital age and vastly improve the change capabilities of firms facing digital oriented competition Patterns of Entrepreneurship Management Jack M. Kaplan, Jack McGourty, 2020-09-16 Patterns of Entrepreneurship Management 6th Edition is the essential roadmap for anyone interested in starting a new venture whether for profit or social enterprise Featuring updated themes new cases and enhanced interactive learning tools the sixth edition of Patterns of Entrepreneurship Management addresses the challenges issues and rewards real life entrepreneurs encounter when starting and growing a venture in today s complex world Using its innovative Roadmap approach this practical guide enables students and aspiring entrepreneurs to design execute and maintain their business plan covering every essential step of the entrepreneurial process from turning an idea into a business model to securing funding and managing resources To support student venture development and faculty facilitation of associated topics the authors have added over 30 worksheets that serve as prompts to help students focus on what should be considered at each stage of venture development For each chapter specific Best Practices associated with each worksheet have been included to help students understand the theory and or rationale behind the prompts helping the student connect the work with where they are in the venture process The authors draw from their extensive experience launching new ventures and educating thousands of students globally to provide a unique hands on approach to developing the skills required to start and build a company in the modern business environment Discussions focus on the real life challenges facing startup founders important issues such as how to drive continuous innovation and how to create a company culture that maximizes success

The book delves into Harvard Business School Case Study Solutions Netflix. Harvard Business School Case Study Solutions Netflix is a vital topic that must be grasped by everyone, from students and scholars to the general public. The book will furnish comprehensive and in-depth insights into Harvard Business School Case Study Solutions Netflix, encompassing both the fundamentals and more intricate discussions.

1. This book is structured into several chapters, namely:
 - Chapter 1: Introduction to Harvard Business School Case Study Solutions Netflix
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 - Chapter 4: Harvard Business School Case Study Solutions Netflix in Specific Contexts
 - Chapter 5: Conclusion
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 5. In chapter 4, the author will scrutinize the relevance of Harvard Business School Case Study Solutions Netflix in specific contexts. The fourth chapter will explore how Harvard Business School Case Study Solutions Netflix is applied in specialized fields, such as education, business, and technology.
 6. In chapter 5, this book will draw a conclusion about Harvard Business School Case Study Solutions Netflix. This chapter will summarize the key points that have been discussed throughout the book.
- This book is crafted in an easy-to-understand language and is complemented by engaging illustrations. It is highly recommended for anyone seeking to gain a comprehensive understanding of Harvard Business School Case Study Solutions Netflix.

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Harvard Business School Case Study Solutions Netflix Introduction

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