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generating interest in a product or service Each of these parts supports the other and when the channels are managed efficiently enhances the other's effectiveness In this plain English easy to follow guide you'll guickly discover how to apply SMO practices to your marketing plan to accomplish those goals Integrate social media into your website Drive traffic to your website Build followers and generate a buzz Increase engagement with customers From integrating social media into your website to building your social media presence to everything in between Social Media Optimization For Dummies points your business toward success Landing Page Optimization For Dummies Martin Harwood, Michael Harwood, 2009-09-10 Turn landing pages into profits with the right tools Successful landing pages don't happen by accident they follow a carefully crafted formula If you want to convert visitors to your site into sales it s crucial to understand how to design monitor and maintain your landing page This straightforward plain English guide shows you how to cover all the bases from the visual layout to using language effectively to linking strategies and more The book is packed with practical tips and techniques it also identifies common mistakes and pitfalls you should avoid The book features a valuable 50 coupon off the price of a site diagnosis and webinars on the author's website Discover the power of language and how to use it as a call to action Start predicting customer browsing behavior Diagnose current problems with your landing page Create a unified marketing message between the search engine result and landing page Examine common optimization approaches Master specific tools for tracking results and follow strict maintenance procedures If you want to make your landing page more appealing this book provides clear hands on explanations and information that you can put to use immediately Optimization All-in-One For Dummies®, 2nd Edition Bruce Clay, Susan Esparza, 2012 Ten minibooks cover all you need to know about search engine optimization Search engine optimization SEO is an essential tool for getting a handle on web site promotional tactics and tools With this complete reference you ll explore issues not covered anywhere else including international SEO how to optimize servers for SEO and much more Ten separate books join forces to provide you with a comprehensive straightforward guide to the benefits details and tricks of SEO Coverage devotes time to topics such as keyword strategy competitive positioning SEO web design search marketing and more You ll also look at how search engines work and how to create content link optimize the foundations and analyze results Details the capabilities and benefits of search engine optimization SEO for gauging the success of online promotional tactics and tools Explains how search engines work nuances of keyword strategy how to deal with competitive positioning and more Walks you through working with SEO web design creating content linking optimizing the foundations and analyzing results Touches on topics not covered anywhere else including international SEO and optimizing servers for SEO Search no further This book is one stop shopping for everything you need in order to start your engine and embrace the potential of SEO today **Search Engine Optimization All-in-One For Dummies** Bruce Clay, Susan Esparza, 2009-04-08 If you have a business you want your Web site to show up quickly when people search for what you re selling Search Engine Optimization All in One For Dummies has

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