

# **Advertising Concept Copy Third Edition Epub**

**SB Merriam** 

# **Advertising Concept Copy Third Edition Epub:**

Advertising Concept and Copy 3rd Edition George Felton, 2013-08-06 The new edition of a classic text about advertising creativity how to find great ideas and express them freshly and powerfully A classic text now in a new edition George Felton's Advertising Concept and Copy is an innovative approach to advertising creativity It covers the entire conceptual process from developing smart strategy to executing it with strong ads from what to say to how to say it Part 1 Strategies operates on the premise that the idea beneath an ad s surface determines its success This first section shows how to research products understand consumer behavior analyze audiences and navigate marketplace realities then how to write creative briefs that focus this strategic analysis into specific advertising objectives Part 2 Executions explains how to put strategy into play It discusses the tools at a copywriter's command creating a distinctive brand voice telling stories using language powerfully and originally as well as the wide variety of media and advertising genres that carry and help shape messages But great executions are elusive So Part 3 the Toolbox gives advice about how to think creatively then presents an array of problem solving tools a series of techniques that advertisers have used repeatedly to produce exceptional work In brief this book shows how to find strong selling ideas and how to express them in fresh memorable persuasive ways The new edition features greatly expanded discussions of guerrilla advertising interactive advertising brand voice storytelling and the use of social media Hundreds of ads in full color both in the book and on an accompanying Web site demonstrate the best in television radio print and interactive advertising Advertising Concept and Copy is the most comprehensive text in its field combining substantial discussion of both strategy and technique with an emphasis on the craft of writing not found elsewhere It is truly a writer s copywriting text Advertising by Design Robin Landa, 2016-11-08 A real world introduction to advertising design in today s industry Advertising by Design is the most comprehensive up to date guide to concept generation and design for advertising Step by step instructions and expert discussion guide you through the fundamentals as you develop the deeper understanding that connects the dots and sparks your creativity Interviews with leading creative directors provide a glimpse into the real world idea generation process and case studies of successful ads allow you to dissect both the process and result to discover the keys to effective advertising This new third edition has been thoroughly updated to reflect the industry s shift from print and TV ads to fully integrated transmedia campaigns giving you invaluable insight into a broad range of media channels New concepts and strategies for social media digital media pull marketing creative content and more are discussed in depth to help you tell an engaging story using every tool at your disposal Ancillaries include PowerPoint slides and guizzes bring this book right into the classroom for a complete introduction to advertising design Students seeking a career in advertising need the ability to generate idea driven campaigns and adapt them for use in print mobile television and social media formats This book provides the well rounded instruction required to succeed in the digital age Master the fundamentals of advertising design for a range of media channels Integrate print web social media and

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