

CLUES TO **DECEIT**

A PRACTICAL LIST

A close-up photograph of a hand emerging from a dark suit jacket, with the white cuff of a shirt visible. The hand is pointing its index finger towards the right side of the frame. The background is a dark, textured surface.

JOE NAVARRO

FBI Special Agent (Ret.)
Author of Louder Than Words and What Every Body Is Saying

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Paul Ekman



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Telling Lies Paul Ekman,1986 *Identifying Lies in Disguise* Wendell C. Rudacille,1993-08-01 **Detecting Lies and Deceit** Aldert Vrij,2000-05-25 Why do people lie and how can lies be detected There is now a substantial psychological literature relating to these fundamental questions and this book reviews the relevant knowledge in detail before focusing on guidelines for best practice in detecting deception Psychological research is now available on individual differences in lying behaviour gender differences age differences and personality There is also interesting research evidence of the ways in which deception is reflected both in real objective non verbal behaviour and also in the perceived non verbal cues which can help or mislead the observer in detecting deception Although the book does include a major survey of the physiological aspects of deception and the polygraph as a method of detection it also includes a thorough review of current knowledge of content analysis and validity assessment of speech and written statements The book ends by discussing how professionals can improve lie detection by focusing on key aspects of the behaviour of the liar and by awareness and control of their own behaviour Covers all three aspects of deception non verbal cues speech and written statement analysis and physiological responses Focuses on the behaviour and perceptions of the observer which can hinder the process of detection Based on the author s expert review of the research and evidence and on his practical experience and connections with several police forces Without doubt this book is the most important contribution to research and practice in lie detection to be published in years For the first time research about verbal nonverbal and physiological correlates of truth telling and deception are reviewed comprehensively in one text This book will benefit those who have to decide whether people are telling the truth or lying because it both reviews contemporary research and provides practical guidelines Frans Willem Winkel Free University of Amsterdam President EAPL European Association of Psychology and Law This book is aimed at students academics and professionals in psychology criminology policing and law **SUMMARY - Telling Lies: Clues to Deceit in the Marketplace, Politics, and Marriage by Paul Ekman** Shortcut Edition,2020-12-02 Our summary is short simple and pragmatic It allows you to have the essential ideas of a big book in less than 30 minutes As you read this summary you will discover how an individual s non verbal language can reveal his or her lies You will also discover that there are different categories of lies that the emotions you feel are written on your face that they also influence your gestures and your voice that the observation of these signs does not automatically lead to the conclusion that a lie exists I know that you are lying lists the latest discoveries about emotions and body language Paul Ekman is a psychologist specializing in non verbal language and devotes a large part of his professional life to the study of lying and its manifestations He shares with you his knowledge of concealment and the clues that can help detect lying in a person Are you ready to learn the secrets of body language Buy now the summary of this book for the modest price of a cup of coffee **Drive-Thru Deception** Laurie Ayers,2017-12-05 Improve personal relationships professional exchanges with a proven technique to tell if someone is being

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