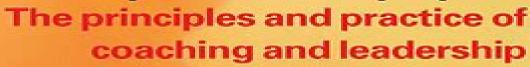


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Award 2022 **High-Performance Coaching for Managers** William J. Rothwell, Behnam Bakhshandeh, 2022-07-05 Coaching is a necessary skill for managers It is important as a fundamental part of an organization stalent efforts including talent acquisition development and retention strategies For a coaching program to succeed in an organization it should be recognized as a useful approach throughout the organization and become part of the fabric of the corporate culture Performance Coaching for Managers provides an important tool for organizations to use to train their managers on coaching This book differs significantly from other books in the coaching market Many books on coaching cast coaches as facilitators who question their clients the coachees helping them to articulate their own problems formulate their own solutions develop their own action plans to solve problems and measure the success of efforts to implement those plans That is called a nondirective approach But this book adopts a directive approach by casting the coach as a manager who diagnoses the problems with worker job performance and offers specific advice on how to solve those problems While there is nothing wrong with a nondirective approach it does not always work well in job performance reviews in which the manager must inform the worker about gaps between what is needed the desired and what is performed the actual The significant difference between what is currently available in the market and what is offered in this book is the authors collective experience of over 70 combined years of hands on research and delivery experiences in the Human Resources Development field According to the Harvard Business Review 2015 workers generally expect their immediate supervisors to give them honest feedback on how well they do their jobs and specific advice on what to do if they are not performing in alignment with organizational expectations When workers do not receive advice but instead are questioned about their own views they regard their managers as either incompetent or disingenuous Effective managers should be able to offer direction to their employees After all managers are responsible for ensuring that their organizational units deliver the results needed by the organization If they fail to do that the organization does not achieve its strategic goals This book gives managers direction in how to offer directive coaching to their workers The Ladder Andrew Bernard, 2021-02-19 Foreword by Colonel Dame Kelly Holmes Regardless of one s plans for the future many people s careers are founded on a series of chance encounters experiences and serendipity School college university jobs family sports hobbies friends relationships these are all fertile grounds for career related conversations and explorations What if we teachers guides mentors parents and peers started to notice these seemingly unconnected happenings and indeed started to engineer and encourage them to happen Using the mantra every adult is a careers teacher The Ladder will inspire teachers to explicitly link their subject area to students futures both in school and outside its walls and support them in doing so Bernie draws upon his 30 year career in education and business development to bring clarity focus and ideas to educators as to how they can best start students on their own ladders to success Ultimately in writing this book Bernie's aim is to bring young people's futures to life with some personal skills reflection and forward planning designed to help them as they embark on their fulfilling futures regardless of their

upbringing academic achievements or ethnic background Coaching and Mentoring, Coaching for Performance Fifth Edition Sir John Whitmore, Performance Consultants International, 2010-11-26 Coaching delivers high performance in you your team and your organization Coaching for Performance is the proven resource for all coaches and pioneers of the future of coaching Magdalena N Mook CEO International Coach Federation ICF Shines a light on what it takes to create high performance John McFarlane Chairman Barclays Chairman TheCityUK Coaching for Performance is the definitive book for coaches leaders talent managers and professionals around the world An international bestseller featuring the influential GROW model this book is the founding text of the coaching profession It explains why enabling people to bring the best out of themselves is the key to driving productivity growth and engagement A meaningful coaching culture has the potential to transform the relationship between organizations and employees and to put both on the path to long term success Written by Sir John Whitmore the pioneer of coaching and Performance Consultants the global market leaders in performance coaching this extensively revised and extended edition will revolutionize the traditional approach to organizational culture Brand new practical exercises corporate examples coaching dialogues and a glossary strengthen the learning process whilst a critical new chapter demonstrates how to measure the benefits of coaching as a return on investment ensuring this landmark new edition will remain at the forefront of professional coaching and leadership development The Art of Managing People,

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Coaching for Performance The Principles and Practice of Coaching and Leadership John Whitmore, 2017 Coaching for Performance John Whitmore, 2017-07-05 This updated and expanded second edition of Book provides a user friendly introduction to the subject Taking a clear structural framework it guides the reader through the subject s core elements A flowing writing style combines with the use of illustrations and diagrams throughout the text to ensure the reader understands even the most complex of concepts This succinct and enlightening overview is a required reading for all those interested in the subject We hope you find this book useful in shaping your future career Business Coaching for **Performance** John Whitmore, 2017-07-13 This updated and expanded second edition of Book provides a user friendly introduction to the subject Taking a clear structural framework it guides the reader through the subject s core elements A flowing writing style combines with the use of illustrations and diagrams throughout the text to ensure the reader understands even the most complex of concepts This succinct and enlightening overview is a required reading for all those interested in the subject We hope you find this book useful in shaping your future career Business Coaching for **Performance**, 2002 Clear concise hands on and user friendly Coaching for Performance is a coaching guide written in a coaching style **Coaching** Sir John Whitmore, 2003 Coaching for Performance, 2005

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Table of Contents Coaching For Performance John Whitmore Download

- 1. Understanding the eBook Coaching For Performance John Whitmore Download
 - The Rise of Digital Reading Coaching For Performance John Whitmore Download
 - Advantages of eBooks Over Traditional Books
- 2. Identifying Coaching For Performance John Whitmore Download
 - Exploring Different Genres
 - o Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
- 3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Coaching For Performance John Whitmore Download
 - User-Friendly Interface
- 4. Exploring eBook Recommendations from Coaching For Performance John Whitmore Download
 - Personalized Recommendations
 - Coaching For Performance John Whitmore Download User Reviews and Ratings

- Coaching For Performance John Whitmore Download and Bestseller Lists
- 5. Accessing Coaching For Performance John Whitmore Download Free and Paid eBooks
 - Coaching For Performance John Whitmore Download Public Domain eBooks
 - Coaching For Performance John Whitmore Download eBook Subscription Services
 - Coaching For Performance John Whitmore Download Budget-Friendly Options
- 6. Navigating Coaching For Performance John Whitmore Download eBook Formats
 - o ePub, PDF, MOBI, and More
 - Coaching For Performance John Whitmore Download Compatibility with Devices
 - Coaching For Performance John Whitmore Download Enhanced eBook Features
- 7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Coaching For Performance John Whitmore Download
 - Highlighting and Note-Taking Coaching For Performance John Whitmore Download
 - Interactive Elements Coaching For Performance John Whitmore Download
- 8. Staying Engaged with Coaching For Performance John Whitmore Download
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Coaching For Performance John Whitmore Download
- 9. Balancing eBooks and Physical Books Coaching For Performance John Whitmore Download
 - Benefits of a Digital Library
 - o Creating a Diverse Reading Collection Coaching For Performance John Whitmore Download
- 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
- 11. Cultivating a Reading Routine Coaching For Performance John Whitmore Download
 - Setting Reading Goals Coaching For Performance John Whitmore Download
 - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Coaching For Performance John Whitmore Download
 - Fact-Checking eBook Content of Coaching For Performance John Whitmore Download
 - Distinguishing Credible Sources

- 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
- 14. Embracing eBook Trends
 - Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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