

A journey of discovery highlighting procurement efficiencies and identifying new practices

Why CIPS Corporate Certification?

The organisation wanted to ensure its processes were being conducted in compliance with an approved industry standard, as well as identifying any gaps in performance.

It also wanted to confirm its relationship with suppliers, making sure they were offering value for money and favourable terms.

The results

Relative to undergoing a procurement health check as a result of CIPS Certification, the company has achieved the benefits of understanding processes and methodologies. The assessment has allowed the organisation to identify any possible gaps, introducing new processes to make them. These include a new to focus on the value adding value of the company. The organisation has an internationally recognised audit to ensure their procurement function profile, both internally and externally, highlighting their commitment to procurement practices.

The benefits

- **Cost savings:** The certification is part of a company-wide value saving initiative.
- **Standardising:** Professional development as the certification means that all staff are now trained to the same level.
- **Efficiency:** One of the benefits of the Certification was to ensure procurement is the forefront of all of the company's activities, which they have now achieved.
- **Competitiveness:** Recognition of its high standards of procurement activities has raised the company's standing within the industry.

about polarsun

Polarsun is a major professional company based in Dubai, with a fleet of ten owned and ten managed vessels. The company is a public listed company on the Hong Kong Stock Exchange and employs 500 people.

THE BACKGROUND

The procurement function at Polarsun is critical to support operations. The role of the department is to buy material and services for the fleet of vessels, including material, equipment and services, spare equipment and services and logistic services globally.

Having noted there is a significant company-wide value saving opportunity, Polarsun quickly targeted issues of the different set of procurement and supply challenges they were facing and wanted to find a solution to manage them.

CIPS Corporate Certification Standard

Globally recognised, CIPS Corporate Certification Standard is the only independent, internationally recognised procurement-specific assessment of its kind. Examining your organisation's procurement and supplier management procedures in greatest detail, it highlights where improvements and efficiencies can be made, ensuring that procurement becomes an essential value driver and organisational influence.

- Helps you to deliver savings and value, and drive change
- Supports you to demonstrate your potential and value to your organisation
- Ensures effective supply management and compliance through robust governance
- Identifies better, more efficient and more cost effective ways of working
- Engages and empowers your teams, building morale
- Strengthens your relationships with key stakeholders



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Cips Case Study Analysis

**Bobby Lamb, Robert Lamb, Stephen P.
Rappaport**



Cips Case Study Analysis:

Business and Competitive Analysis Craig S. Fleisher, Babette E. Bensoussan, 2007-02-27 The Definitive How To Guide for Business and Competitive Analysis Transform raw data into compelling actionable business recommendations Answer the questions executives ask What So What and Now What Today's 24 most valuable techniques how to choose them how to use them For everyone who performs analysis managers consultants functional specialists and strategists A completely new book by the authors of the popular Strategic and Competitive Analysis Business success begins with deep clarity about your competition and your business environment But even as data gathering has improved dramatically few business professionals know the state of the art techniques for analyzing their data Now there's a comprehensive immensely practical guide to today's best tools and techniques for answering tough questions and making actionable recommendations Business and Competitive Analysis begins with end to end guidance on the analysis process including defining problems avoiding analytical pitfalls choosing tools and communicating results Next the authors offer detailed guides on 24 of today's most valuable analysis models techniques that have never been brought together in one book before They offer in depth step by step guidance for using every technique along with realistic assessments of strengths weaknesses feasibility and business value

Leading Continuous Improvement Projects Fernando Gonzalez Aleu, Jose Arturo Garza-Reyes, 2020-02-10 This book is a reference for continuous improvement project CIP leaders facilitators in manufacturing and service organizations students undergraduate and graduate academics responsible for managing senior projects Capstone Projects and teaching quality courses and researchers interested in how organizations could produce more effective and efficient continuous improvement initiatives and projects The authors collected and analyzed information and results from CIPs they facilitated or co advised such as the improvement of the service level in a bottle manufacturing organization reduction of changeover in a brewery manufacturing organization reduction of ambulance response time and reduction of scrap in a steel transformation manufacturing organization Many of the CIPs were previously part of award winning white papers documenting critical improvements Throughout this book readers will learn different types of CIPs metrics to identify successful CIPs the 53 factors related to CIPs success how to manage CIPs behaviors to achieve outstanding results from CIPs Three of the chapters are supplemented with three or more case studies In addition the final chapter includes a list of behaviors expected from directors continuous improvement managers CIP leaders facilitators and CIP team members to obtain the major benefits from CIPs

Industry 4.0 and Hyper-Customized Smart Manufacturing Supply Chains Ponnambalam, S.G., Subramanian, Nachiappan, Tiwari, Manoj Kumar, Wan Yusoff, Wan Azhar, 2019-06-28 Next generation supply chains revolve around smart manufacturing processes and personalized customization of products and services For businesses to stay relevant in the market today prioritizing customer satisfaction with speed and great service has become crucial Industry 4.0 and Hyper Customized Smart Manufacturing Supply Chains is an assemblage of innovative research ideas surrounding the methods of

modern smart manufacturing technologies and digital supply chain management in the era of Industry 4.0 While highlighting topics including blockchain diffusion logistics system and data analytics this book is ideally designed for industry professionals researchers managers and students seeking current research on the role of technology in business production

Research Anthology on Blockchain Technology in Business, Healthcare, Education, and Government

Management Association, Information Resources, 2020-09-30 Even though blockchain technology was originally created as a ledger system for bitcoin to operate on using it for areas other than cryptocurrency has become increasingly popular as of late The transparency and security provided by blockchain technology is challenging innovation in a variety of businesses and is being applied in fields that include accounting and finance supply chain management and education With the ability to perform such tasks as tracking fraud and securing the distribution of medical records this technology is key to the advancement of many industries The Research Anthology on Blockchain Technology in Business Healthcare Education and Government is a vital reference source that examines the latest scholarly material on trends techniques and uses of blockchain technology applications in a variety of industries and how this technology can further transparency and security Highlighting a range of topics such as cryptography smart contracts and decentralized blockchain this multi volume book is ideally designed for academics researchers industry leaders managers healthcare professionals IT consultants engineers programmers practitioners government officials policymakers and students

Research Anthology on Food Waste Reduction and Alternative Diets for Food and Nutrition Security Management Association, Information Resources, 2020-09-17

The world population is expected to increase exponentially within the next decade which means that the food demand will increase and so will waste production The increasing demand for food as well as changes in consumption habits have led to the greater availability and variety of food with a longer shelf life However there is a need for effective food waste management and food preservation as wasted food leads to overutilization of water and fossil fuels and increasing greenhouse gas emissions from the degradation of food The Research Anthology on Food Waste Reduction and Alternative Diets for Food and Nutrition Security explores methods for reducing waste and cutting food loss in order to help the environment and support local communities as well as solve issues including that of land space It also provides vital research on the development of plant based foods meat alternative diets and nutritional outcomes Highlighting a range of topics such as agricultural production food supply chains and sustainable diets this publication is an ideal reference source for policymakers sustainable developers politicians ecologists environmentalists corporate executives farmers and academicians seeking current research on food and nutrition security

Cases in Public Policy Analysis George M. Guess, 2011-05-18 Combining the insights of an economist and a political scientist this new third edition of Cases in Public Policy Analysis offers real world cases to provide students with the institutional and political dimensions of policy problems as well as easily understood principles and methods for analyzing public policies Guess and Farnham clearly explain such basic tools as

problem identification forecasting alternatives cost effectiveness analysis and cost benefit analysis and show how to apply these tools to specific cases The new edition offers a revised framework for policy analysis practical guidelines for institutional assessment and five new action forcing cases Up to date materials involving complex policy issues such as education reform cigarette smoking regulation air pollution control public transit capital planning HIV AIDS prevention strategies and prison overcrowding are also included Bridging the gap between methods and their application in real life Cases in Public Policy Analysis will be of interest to professors involved with upper division and graduate level policy courses as well as an excellent sourcebook in applied policy training for government practitioners and consultants

Human Factors Methods and Accident Analysis Dr Guy H Walker, Dr Daniel P Jenkins, Dr Laura A Rafferty, Dr Michael G Lenné, Professor Neville A Stanton, Professor Paul M Salmon, 2012-10-01 Human Factors Methods and Accident Analysis is the first book to offer a practical guide for investigators practitioners and researchers wishing to apply accident analysis methods It is also unique in presenting a series of novel applications of accident analysis methods including HF methods not previously used for these purposes e g EAST critical path analysis as well as applications of methods in new domains

How to Use the Assessment Tool of the IMF Framework for International Tax Administration Strengthening Ms. Susan E Betts, Annette Chooi, Mr. Philip Fortier, Pierre Kerjean, 2025-10-06 The FITAS assessment tool allows an evaluation and rating of a tax administration's capacity to manage international tax risks against a continuum that represents progress toward international good practice For each FITAS category and element questions have been designed to help tax administrations reflect on their current situation and assess and rate their progress The assessment tool provides examples of the capabilities expected in each category and element The results of the assessment are presented in a consolidated format that encapsulates the administration's status for ease of reference The outcome of the assessment is the identification of the administration's capacity gaps which can then be used to inform the development of an overarching strategic roadmap and action plans to deliver systematic improvement guide the development of technical assistance priorities and inform discussions with partner agencies such as the IMF

Contemporary Research and Analysis on the Children of Prisoners Liz Gordon, 2018-06-11 In March 2017 researchers advocates and NGOs from twelve countries came together in Rotorua New Zealand for the first conference of the International Coalition for the children of incarcerated parents The Coalition had been formed the previous year to recognise that similar issues faced the children of prisoners all over the world From the first arrest until release from prison the system is stacked against the child Justice systems are all about punishing individuals and are as one conference speaker noted child blind The papers in this collection cover many of the themes in the wider literature on the children of prisoners Advocacy themes include moving towards child friendly prison systems using mass incarceration to influence wider social change the effects of pre trial detention on families the particular issues in Hawaii and how arrest and detention procedures harm children A set of papers reflect contemporary research and analysis

on the children of prisoners One paper sets out 12 guiding principles for working with children and families of the incarcerated Others look at how babies and young children react to parental imprisonment as well as children who are resilient in the face of it Two papers consider women one on mothers involuntarily committed to psychiatric hospital and the other examining the difficulties in maintaining family ties when a mother is sent to prison Another contribution looks at an initiative between university and community set up to expand knowledge and inspire change for the children of prisoners One paper examines the difficult issue of supporting families where a parent has been convicted of a sexual offence Also discussed in this volume are the Tyro programme that works to break the cycles of self destruction for the children of prisoners and case studies of prison staff making a difference in child and family visiting

The Handbook of Task Analysis for Human-Computer Interaction Dan Diaper, Neville Stanton, 2003-09-01 A comprehensive review of the current state of research and use of task analysis for Human Computer Interaction HCI this multi authored and diligently edited handbook offers the best reference source available on this diverse subject whose foundations date to the turn of the last century Each chapter begins with an abstract and is cross referen

Analysis of Multidimensional Poverty Louis-Marie Asselin, 2009-08-29 Poverty is a paradoxical state Recognizable in the eld for any sensitive observer who travels in remote rural areas and urban slums and meets marginalized people in a given society poverty still remains a challenge to conceptual formalization and to measurement that is consistent with such formalization The analysis of poverty is multidisciplinary It goes from ethics to economics from political science to human biology and any type of measurement rests on mathematics Moreover poverty is multifaceted according to the types of deprivation and it is also gender and age speci c A vector of variables is required which raises a substantial problem for individual and group comparisons necessary to equity analysis Multidimension ity also complicates the aggregation necessary to perform the ef ciency analysis of policies In the case of income poverty these two problems equity and ef ciency have bene ted from very signi cant progress in the eld of economics Similar achievements are still to come in the area of multidimensional poverty Within this general background this book has a very modest and narrow scoped objective It proposes an operational methodology for measuring multidimensional poverty independent from the conceptual origin the size and the qualitative as well as the quantitative nature of the primary indicators used to describe the poverty of an individual a household or a sociodemographic entity

Integrated Fault Seal Analysis S. Ogilvie, S. Dee, R.W. Wilson, W. Bailey, 2020-08-03 Faults commonly trap fluids such as hydrocarbons and water and therefore are of economic significance During hydrocarbon field development smaller faults can provide baffles and or conduits to flow There are relatively simple well established workflows to carry out a fault seal analysis for siliciclastic rocks based primarily on clay content There are however outstanding challenges related to other rock types to calibrating fault seal models with static and dynamic data and to handling uncertainty The variety of studies presented here demonstrate the types of data required and workflows followed in today s environment in order to understand the uncertainties risks and upsides

associated with fault related fluid flow These studies span all parts of the hydrocarbon value chain from exploration to production but are also of relevance for other industries such as radioactive waste and CO2 containment Federal Energy Regulatory Commission Reports United States. Federal Energy Regulatory Commission,1981

Risk, Reliability and Resilience in Operations Management Sachin Mangla,Yigit Kazancoglu,Gunjan Soni,Surya Prakash,2025-04-14 Risk Reliability and Resilience in Operations Management examines measurement tools and techniques and their real world application The book provides a resource that is needed to help solve complex business operations and global supply chains and their important requirements for the accurate measurement of risk reliability and resilience to inform decisions and reduce risk In addition the book discusses advancements in technology and data analytics with final sections covering the COVID 19 pandemic and how it has put greater emphasis on the importance of risk reliability and resilience in business operations This book provides a timely overview of measurement techniques and their application in operations management offering insights into future directions in this field Provides a comprehensive overview on the measurement of risk reliability and resilience in operations management Delves into the practical application of risk reliability and resilience management techniques in real world scenarios providing case studies and examples that demonstrate how businesses can effectively measure and manage these factors to make informed decisions Explores emerging trends technological advancements and potential developments that may impact risk measurement reliability and resilience

Economic Dimensions of Covid-19 in Indonesia Blane D. Lewis,Firman Witoelar,2021-04-19 Beginning in December 2019 the coronavirus swept quickly through all regions of the world COVID 19 has wreaked social political and economic havoc everywhere and has shown few signs of entirely abating The recent development and approval of new vaccines against the virus however now provides some hope that we may be coming to the beginning of the end of the pandemic This volume collects papers from a conference titled Economic Dimensions of COVID 19 in Indonesia Responding to the Crisis organised by the Australian National University s Indonesia Project and held online 7 10 September 2020 Collectively the chapters in this volume focus for the most part on the economic elements of COVID 19 in Indonesia The volume considers both macro and micro economic effects across a variety of dimensions and short and long term impacts as well It constitutes the first comprehensive analysis of Indonesia s initial response to the crisis from an economic perspective

Archer-Daniels-Midland Company V. Illinois Commerce Commission ,1998 *Soft Targets and Crisis Management* Michael J. Fagel,Jennifer Hesterman,2016-09-19 Uniting the best of Michael Fagel and Jennifer Hesterman s books in the fields of homeland security and emergency management the editors of this volume present the prevailing issues affecting the homeland security community today Many natural and man made threats can impact our communities but these well known and highly respected authors create order from fear guiding the reader through risk assessment mitigation strategies community EOC planning and hardening measures based upon real life examples case studies and current research in the practice As terrorist attacks and natural

disasters continue to rock the world Soft Targets and Crisis Management emphasizes the vulnerability of soft targets like schools churches and hospitals and presents the methodology necessary to respond and recover in the event of a crisis in those arenas Features Based on ASIS award winning texts Provides a multi faceted look at crisis management principles Offers community specific examples for diverse locales and threat centers Includes up to date case studies on soft target attacks from around the world A must read for security emergency management and criminal justice professionals Soft Targets and Crisis Management What Emergency Planners and Security Professionals Need to Know is a crucial text for practitioners seeking to make the world a safer place for others

Econometric Analysis of Panel Data Badi H.

Baltagi,2021-03-16 This textbook offers a comprehensive introduction to panel data econometrics an area that has enjoyed considerable growth over the last two decades Micro and Macro panels are becoming increasingly available and methods for dealing with these types of data are in high demand among practitioners Software programs have fostered this growth including freely available programs in R and numerous user written programs in both Stata and EViews Written by one of the world s leading researchers and authors in the field Econometric Analysis of Panel Data has established itself as the leading textbook for graduate and postgraduate courses on panel data It provides up to date coverage of basic panel data techniques illustrated with real economic applications and datasets which are available at the book s website on springer com This new sixth edition has been fully revised and updated and includes new material on dynamic panels limited dependent variables and nonstationary panels as well as spatial panel data The author also provides empirical illustrations and examples using Stata and EViews This is a definitive book written by one of the architects of modern panel data econometrics It provides both a practical introduction to the subject matter as well as a thorough discussion of the underlying statistical principles without taxing the reader too greatly Professor Kajal Lahiri State University of New York Albany USA This book is the most comprehensive work available on panel data It is written by one of the leading contributors to the field and is notable for its encyclopaedic coverage and its clarity of exposition It is useful to theorists and to people doing applied work using panel data It is valuable as a text for a course in panel data as a supplementary text for more general courses in econometrics and as a reference Professor Peter Schmidt Michigan State University USA Panel data econometrics is in its ascendancy combining the power of cross section averaging with all the subtleties of temporal and spatial dependence Badi Baltagi provides a remarkable roadmap of this fascinating interface of econometric method enticing the novitiate with technical gentleness the expert with comprehensive coverage and the practitioner with many empirical applications Professor Peter C B Phillips Cowles Foundation Yale University USA

Monitoring Land Supply with Geographic Information Systems Anne Vernez Moudon,Michael Hubner,2000-05-22 Monitoring Land Supply with Geographic Information Systems Theory Practice and Parcel Based Approaches Monitoring the supply of buildable land and its capacity to accommodate growth within urbanizing regions is an increasingly important component of urban planning and growth management Recent developments in

Geographic Information Systems GIS have opened up new opportunities for local and regional government to monitor land supply and capacity Based on a study sponsored by the Lincoln Institute of Land Policy this book reviews the state of the art in land monitoring particularly as it benefits from the introduction of GIS data and analysis capabilities at the level of individual land parcels Monitoring Land Supply with Geographic Information Systems addresses Technical and methodological frameworks for data collection and analysis as well as applications to a range of policy concerns Case studies of successful land monitoring programs including Portland Oregon Montgomery County Maryland and the Puget Sound Regional Council in Washington Thematic topics ranging from database design to urban simulation modeling to organizational contexts Detailed findings of a national survey of land supply monitoring programs This guide presents a comprehensive timely and critical overview of a fast emerging field of planning and policy analysis It provides an invaluable resource to professionals including land use and economic development planners GIS analysts local government officials and private developers

Case Studies in Public Budgeting and Financial Management, Revised and Expanded W. Bartley Hildreth, 2003-03-11 A resource for administrators seeking innovative ideas and supporting precedents in formulating policy this book also provides a useful textbook for public administration and policy students It employs a wealth of case studies in budgeting and financial management to demonstrate strategies in system implementation policy formulation government accounting auditing and financial reporting With contributions from leading experts it clarifies procedures to solve cutback and downsizing dilemmas using theoretical models and provides pragmatic approaches to managing financial activities under budgetary strain It also covers the evolution of a debt management policy

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