

FSBO SCRIPT

1. Hi, I'm calling about the house for sale. Are you the owner? (Yes.) Great!
2. This is _____ with _____. I work with a lot of buyers and sellers in your area...and I was wondering...how can I help you? () Great!
3. Let me ask --how much time will you take-- before you will consider--hiring a strong agent for the job of selling your house? () Excellent!
4. By the way, my name is _____ what is your name? () Hi, _____
5. So _____, when you sell this house...where are you going next? () That's exciting!
6. How soon do you need to be there? () Excellent!
7. Why did you decide to make the move...? () Terrific!Ouch!
8. How would you rate your motivation to--sell your house--high, medium, or low? () Good for you!
9. How are you marketing your house? (Internet and Sign) That's great!
10. How did determine your price? () Fantastic!
11. Did you leave any room in your price for negotiating with a buyer? (Within reason.) Terrific!
12. Why did you decide to market the house yourself...rather than hire a professional agent? (Save the commission.) That makes sense!
13. If you were to --hire an agent...who would you use? (None in mind.) Fantastic!
14. (If they have someone) How did you choose that agent? ()
15. If you were to--hire an agent--what would you expect from them? () That's great!
16. Have you heard about the strategies I use to sell homes? () Really!
17. _____, if I could help you get to _____ (motivation) --and net you the money you want to make out of your house...would you consider interviewing me now? () Perfect!
18. When would be the best time for us to get together--_____ or _____ at 3:00? Excellent!

Fsbo Script Kevin Ward

Hongru Du



Fsbo Script Kevin Ward:
The Hollywood Reporter ,1961

Adopting the Melody of Expression: An Mental Symphony within **Fsbo Script Kevin Ward**

In a world used by displays and the ceaseless chatter of instant connection, the melodic elegance and psychological symphony produced by the written term often fade into the back ground, eclipsed by the relentless sound and interruptions that permeate our lives. Nevertheless, situated within the pages of **Fsbo Script Kevin Ward** a wonderful literary prize brimming with natural feelings, lies an immersive symphony waiting to be embraced. Constructed by a wonderful musician of language, this captivating masterpiece conducts viewers on a psychological journey, well unraveling the concealed tunes and profound affect resonating within each cautiously constructed phrase. Within the depths with this poignant review, we will investigate the book is key harmonies, analyze its enthralling publishing model, and submit ourselves to the profound resonance that echoes in the depths of readers souls.

<http://www.technicalcoatingsystems.ca/About/scholarship/Documents/anxiety%20relief%20how%20to.pdf>

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