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sphere continues to grow and be redefined it s more important than ever to arm yourself with the latest information on how you can use it to drive traffic to your website raise awareness of your brand and promote your products or services If you re a marketer who has asked yourself how you can possibly stay afloat in these newly chartered and oft overcrowded waters Social Media Optimization For Dummies serves as your roadmap to smart marketing in the digital age So what is Social Media Optimization SMO exactly Well it's comprised of two closely related practices First SMO refers to a set of techniques in which social media is used to drive traffic to a website and create an interest in a product or service Second SMO concerns the optimization of the social media presence itself with the goal of building followers increasing engagement and again generating interest in a product or service Each of these parts supports the other and when the channels are managed efficiently enhances the other's effectiveness In this plain English easy to follow guide you ll guickly discover how to apply SMO practices to your marketing plan to accomplish those goals Integrate social media into your website Drive traffic to your website Build followers and generate a buzz Increase engagement with customers From integrating social media into your website to building your social media presence to everything in between Social Media Optimization For Dummies points your business toward success Search Engine Optimization All-in-One For Dummies®, 2nd Edition Bruce Clay, Susan Esparza, 2012 Ten minibooks cover all you need to know about search engine optimization Search engine optimization SEO is an essential tool for getting a handle on web site promotional tactics and tools With this complete reference you ll explore issues not covered anywhere else including international SEO how to optimize servers for SEO and much more Ten separate books join forces to provide you with a comprehensive straightforward guide to the benefits details and tricks of SEO Coverage devotes time to topics such as keyword strategy competitive positioning SEO web design search marketing and more You ll also look at how search engines work and how to create content link optimize the foundations and analyze results Details the capabilities and benefits of search engine optimization SEO for gauging the success of online promotional tactics and tools Explains how search engines work nuances of keyword strategy how to deal with competitive positioning and more Walks you through working with SEO web design creating content linking optimizing the foundations and analyzing results Touches on topics not covered anywhere else including international SEO and optimizing servers for SEO Search no further This book is one stop shopping for everything you need in order to start your engine and embrace the potential of SEO today

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