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Keith A. Quesenberry, Michael K. Coolsen

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graduate courses or for the marketing communications professional looking for a guide to integrate storytelling into their brand communications Emphasizing digital and social media perspectives in the strategic planning and campaign process Brand Storytelling also surveys TV radio outdoor print opportunities as well as earned shared owned and paid media Features Chapters introduce discipline foundations through key figures main content sections explaining concepts with examples templates and stats a main case study questions for consideration and list of key concepts for review Coverage of new technologies in Web3 such as NFTs cryptocurrency media streaming CTV and the metaverse ChatGPT and DALL E 2 Key terms are bolded and defined throughout and featured in a glossary along with an index of key concepts figures companies and cases for easy reference Plan campaign research addresses evaluation and optimization of IMC execution including descriptive predictive and prescriptive analytics Instructor resources include chapter outlines learning objectives test banks slides forms template worksheets example assignments and syllabi Planning, Implementing and Evaluating Health Promotion Programs with Navigate Advantage Access James F. McKenzie, Brad L Neiger, Rosemary Thackeray, 2022-07-18 This book is written for students who are enrolled in their first professional course in health promotion program planning It is designed to help them understand and develop the skills necessary to carry out program planning regardless of the setting This book is unique among the health promotion planning textbooks on the market in that it provides readers with both theoretical and practical information The Impact of Digitalization on Current Marketing Strategies Luis Matosas-López, 2024-03-14 Digitalization completely has transformed marketing It has changed consumption habits consumer behaviour and purchasing processes In addition it has modified marketing strategies tactics and processes offering a wide range of mechanisms that allow companies of all types and sizes to enhance their commercial actions

Marketing and Globalization Aurélia Durand,2018-07-17 This concise text focuses squarely on the issues facing marketers in an increasingly global world It identifies several trends linking them together and positioning them as marketing practices that companies implement as a way of responding to the major consequences of globalization The book also includes case studies to illustrate new practices and allow students to discuss issues of market selection entry modes segmentation targeting and positioning as well as product price distribution promotion and corporate communication policies in a globalized world Durand's unique approach moves beyond marketing management and strategy issues and provides students with the broader context to understand the marketing practices they ll use in the real world This book will prove to be an essential resource for any student of marketing and international business working to stay ahead in an increasingly competitive and global industry Exploring Esports Hee Jung Hong, Sungkyung Kim, 2025-09-04 This fascinating new book lifts the lid on the rapidly growing esports industry to examine its human dimension exploring the career paths performance and wellbeing of esports players as well as the marketing media and venue strategies that can keep fans engaged across the life course The book introduces the fundamentals of esports for the reader who may not have prior knowledge including key

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