



# FRANK KERN REVIEW

EVERYTHING YOU WANTED TO KNOW!

## Frank Kern

### **Laura James**

#### Frank Kern:

Baseball in San Diego Bill Swank, 2005 Baseball in San Diego From the Plaza to the Padres takes the reader on a seven decade journey from Horton Plaza the site of San Diego's first base ball game in 1871 to lower Broadway and the future home of Lane Field Before the Pacific Coast League San Diego had three Class D teams One was the Bears whose frustrated owner Dick Cooley complained I don t believe they ll make baseball pay here in a thousand years With America's finest year round climate barnstorming and black baseball were popular attractions Rube Foster's Chicago American Giants practically lived in San Diego in the winter of 1913 All the while there were constant struggles between the forces of amateur and professional baseball for players diamonds and sports coverage **NeuroAuthority** Brian Ainsley Horn, 2017-01-11 What is NeuroAuthority anyway At a high level it s the combination of neuroscience and authority marketing Neuromarketing is a new field of marketing research that studies consumers sensorimotor cognitive and affective response to marketing stimuli The technology is based on a model whereby the major thinking part of human activity over 90% including emotion takes place in the subconscious area that is below the levels of controlled awareness Authority marketing helps entrepreneurs leverage their knowledge to gain authority status in their industry. This authority status then allows them to dramatically amplify their message and convert their new audience into higher paying customers In other words it s the process for positioning yourself as an authority or even a celebrity in your marketplace NeuroAuthority is the science of creating authority positioning in the subconscious area that is below the levels of controlled awareness It s using the proven tools of neuroscience to determine why we deem one person as an expert over another and then applying the research so you can use it to get more clients Traditional methods used by marketers won t trigger decisions at a subconscious level They just use whatever the shiny button is at the moment and hope that it will work Instead they should use a scientific approach to capture insights that predict why prospects will choose to follow respect and eventually buy from one person over another In his latest book Best Selling Author and Entrepreneur Brian Ainsley Horn reveals the concept of NeuroAuthority and uses case studies to back up his findings He also provides actionable applications of it for entrepreneurs small business owners and professionals **Passion Into Profit** Andy Harrington, 2015-02-17 It's time to get paid what you re truly worth Although you may not realise it the knowledge and knowhow you have acquired in your life to date is a truly marketable asset You ve made valuable distinctions because of your passions and have unique empathy and understanding because of your pains Through this book you will come to understand how other people are ready and willing to pay you money to know what you already know and to do what you can already do You don't need to be qualified certified or have letters after your name Your qualification to do this work is your life experiences your passion for helping others and your determination to make a difference Andy Harrington has worked with Richard Branson Tony Robbins Robert Kiyosaki Brian Tracy Bob Proctor and even Former President of the United States Bill Clinton and through this book he will show you how to find and shape the

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#### Frank Kern Introduction

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