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Building Your Business Case

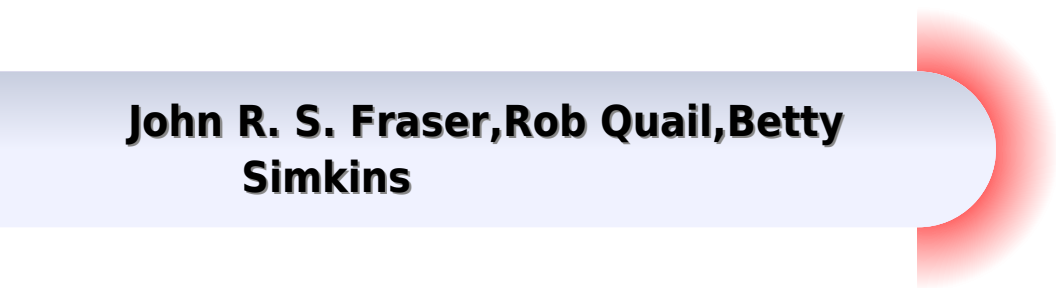
Tell a compelling story
Identify stakeholders
Analyze risk and return

By Raymond Sheen
with Amy Gallo



Hbr Guide To Building Your Business Case By Raymond Sheen

**John R. S. Fraser, Rob Quail, Betty
Simkins**



Hbr Guide To Building Your Business Case By Raymond Sheen:

HBR Guide to Building Your Business Case Raymond Sheen, Amy Gallo, 2015 You've got a great idea that will increase revenue or productivity but how do you get approval to make it happen? By building a business case that clearly shows its value. Maybe you struggle to win support for projects because you're not sure what kind of data your stakeholders will trust or naysayers always seem to shoot your ideas down at the last minute. Or perhaps you're intimidated by analysis and number crunching so you just take a stab at estimating costs and benefits with little confidence in your accuracy. To get any idea off the ground at your company you'll have to make a strong case for it. This guide gives you the tools to do that. *HBR Guide to Building Your Business Case* Raymond Sheen, Amy Gallo (Business writer), 2013 *HBR Guides to Building Your Strategic Skills Collection (3 Books)* Harvard Business Review, 2020-08-04 If you aren't working with a strategy you're wasting your time. Strategy isn't just a set of plans handed down from the C-suite. To grow as a leader you need to understand your company's strategy and align your thinking, projects, and team with organizational goals and vision. Master these abilities with the HBR Guides to Building Your Strategic Skills Collection. This three-book set which includes the HBR Guide to Thinking Strategically, the HBR Guide to Managing Strategic Initiatives, and the HBR Guide to Setting Your Strategy will help you change the way you think about your work, manage your most important priorities, and craft a strategy for long-term growth. You'll learn how to: Understand what strategy is and what it isn't. Define a clear strategy whether you're in a start-up or in an established business. Manage a portfolio of strategic projects. Embed strategic thinking into your daily tasks and decision making. Align your team around key objectives. Let go of work that doesn't add value. Communicate strategy throughout your organization. Arm yourself with the advice you need to succeed on the job with the most trusted brand in business. Packed with how-to essentials from leading experts, the HBR Guides provide smart answers to your most pressing work challenges.

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Harvard Business Review Manager's Handbook Harvard Business Review, 2016-12-13 The one primer you need to develop your managerial and leadership skills Whether you're a new manager or looking to have more influence in your current management role the challenges you face come in all shapes and sizes a direct report's anxious questions your boss's last minute assignment of an important presentation or a blank business case staring you in the face To reach your full potential in these situations you need to master a new set of business and personal skills Packed with step by step advice and wisdom from Harvard Business Review's management archive the HBR Manager's Handbook provides best practices on topics from understanding key financial statements and the fundamentals of strategy to emotional intelligence and building your employees trust The book's brief sections allow you to home in quickly on the solutions you need right away or take a deeper dive if you need more context Keep this comprehensive guide with you throughout your career and be a more impactful leader in your organization In the HBR Manager's Handbook you'll find Step by step guidance through common managerial tasks Short sections and chapters that you can turn to quickly as a need arises Self assessments throughout Exercises and templates to help you practice and apply the concepts in the book Concise explanations of the latest research and thinking on important management skills from Harvard Business Review experts such as Dan Goleman Clayton Christensen John Kotter and Michael Porter Real life stories from working managers Recaps and action items at the end of each chapter that allow you to reinforce or review the ideas quickly The skills covered in the book include Transitioning into a leadership role Building trust

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Enterprise Risk Management John R. S. Fraser,Rob Quail,Betty Simkins,2021-07-07 Unlock the incredible potential of enterprise risk management There has been much evolution in terms of ERM best practices experience and standards and regulation over the past decade Enterprise Risk Management Today s Leading Research and Best Practices for Tomorrow s Executives Second Edition is the revised and updated essential guide to the now immensely popular topic of enterprise risk management ERM With contributions from leading academics and practitioners this book offers insights into what practitioners are doing and what the future holds You ll discover how you can implement best practices improve ERM tools and techniques and even learn to teach ERM Retaining the holistic approach to ERM that made the first edition such a success this new edition adds coverage of new topics

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Routledge Handbook of International Political Sociology

Xavier Guillaume, Pinar Bilgin, 2016-12-01 This handbook presents in a comprehensive concise and accessible overview the emerging field of international political sociology It summarizes and synthesizes existing knowledge in the field while presenting central themes and methodologies that have been at the centre of its development providing the reader with a sense of the diversity and research dynamics that are at the heart of international political sociology as a field of study A wide range of topics covered include International political sociology and its cognate disciplines and fields of study Key themes including security mobility finance development gender religion health global elites and the environment Methodologies on how to engage with international political sociology including fieldwork archives discourse ethnography assemblage materiality social spaces and visibility Current and future challenges of international political sociology addressed by three key scholars Providing a synthetic reference point summarizing key achievements and engagements while putting forward future developments and potential fruitful lines of inquiry it is an invaluable resource for students academics and researchers from a range of disciplines particularly international relations political science sociology political geography international law international political economy security studies and gender studies

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Paul Roberts, 2020-10-01 Contemporary organisations proliferate with projects Managing projects working with project managers and delivering project excellence have become fundamental skills in the world of business resulting in an array of approaches tools and techniques that can bewilder This shortform text homes in on the absolute

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