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MANAGEMENT CONSULTING

DELIVERING AN EFFECTIVE PROJECT

THIRD EDITION



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Management Consulting Delivering An Effective Project 3rd Edition

Philip A. Wickham



Management Consulting Delivering An Effective Project 3rd Edition:

Management Consulting Philip A. Wickham, Louise Wickham, 2008 The book is aimed at students taking dedicated management consulting modules and work placement programmes at undergraduate and postgraduate level It is well suited to students of business as well as scientific and creative disciplines who undertake a work based project during the course of their academic study

Management Consulting Philip A. Wickham, 2004 Management Consulting provides an introduction to the theory and practice of consultancy and considers both the consulting process and industry The book is aimed at students taking dedicated management consulting modules and work placement programmes at undergraduate and postgraduate level It is well suited to students of business as well as scientific and creative disciplines who undertake a work based project during the course of their academic study This second edition includes greater depth of theory particularly on strategic organisational and technological change adding academic and analytical rigour It features more on creative techniques thus broadening its appeal to students in a wide range of disciplines including science media and design The book retains its emphasis on research and developing project management skills It also coaches students on how to deliver an effective report on their placement Key features Comprehensive introduction to practice and process in consultancy Signposts to careers in consultancy Access to theory and academic research with extensive references and further reading Consideration of consulting in industries of art media and design computing and engineering Financial Times extracts to illustrate the application of techniques Tutor support on a dedicated website at www.booksites.net/wickham Philip Wickham is Senior Lecturer in Strategy and Entrepreneurship at Teesside Business School University of Teesside where he teaches and researches in strategy entrepreneurship and decision theory He is also the author of two other Financial Times Prentice Hall textbooks Strategic Entrepreneurship 3rd edition 2004 and the FT Corporate Strategy Casebook 2000

Management Consulting Today and Tomorrow Flemming Poulfelt, Thomas H. Olson, 2017-09-01 This new edition gathers more than 22 experts to outline the theory behind consulting providing insight into change processes and management issues in the field The business of consulting has grown faster than most other businesses due not only to increased demand by clients but also to the innovative capabilities of numerous consulting firms as they develop new services Divided into six parts the book introduces readers to the consulting industry addressing the major practice areas contexts and implementations of the field Significant updates detail the effect of the economic troubles between 2004 and 2010 and then 2010 and now analyze the market response to consulting in recent years and provide a more thorough understanding of how consulting is applied in the different areas of a business such as operations marketing and finance Introductions written by the editors offer further insight into the themes and learning goals of each section helping readers to recognize the elements of a successful consultation and utilize their new skill set The text concludes with a look at the future of consulting with regards to ethics standards and how strong manager client relationships contribute to financial growth Readers will also learn how the

developing field of entrepreneurship creates new economic structures and job opportunities Practitioners consultants clients faculty and students of business and management will learn not only how to consult but also gain the skills needed to adapt to and lead organizational change giving them a competitive edge when they enter the field **Understanding**

Organisation Development Paul Tosey,2017-07-03 Understanding Organisation Development is essential reading for students studying Organisation Development OD as part of a wider HR degree or professional qualification is the core textbook for the CIPD level 5 Unit 5UOD and is ideal for professionals looking for a solid theoretical grounding that they can apply in practice With a clear and accessible format it will enable readers to understand and analyse the concept of Organisation Development OD and its relationship with learning and development L D and develop their understanding of the evolution of OD in contemporary organisations and its role in contributing to major organisational change Working step by step through the broad framework of OD Understanding Organisation Development takes the reader through its concept and purposes historical development the relationship between OD and HRM the different models of OD and the common processes involved This essential text will give you a thorough understanding of the knowledge skills and behaviours required to function effectively in an OD practitioner role Developing Skills for Business Leadership Gillian

Watson,Stefanie Reissner,2023-06-03 Split into the core areas of managing yourself and others transferable management skills and postgraduate study skills this is an ideal textbook for CIPD advanced level students and those on non CIPD business masters degrees Covering the theory and practice of the key topics needed for successful professional development and practice Developing Skills for Business Leadership includes content on interpersonal and communication skills managing information and projects in both academic and professional contexts change management decision making managing financial resources and data analysis This new edition has been fully updated throughout and now includes new material on on building and managing virtual teams remote and hybrid working arrangements resolving conflict organizational learning and development as well as working across diverse cultures and how to foster inclusion This book provides everything that students will need to manage teams in the workplace make sound and justifiable business decisions and effectively lead engage and influence others Chapters are supported by development zones examples case studies and pause for thought boxes to consolidate learning and help students with no prior business experience put the skills into context and see how they apply in the workplace Online resources include a student guide PowerPoint slides lecturer manual and downloadable templates *Managing and Leading People through Organizational Change* Julie Hodges,2021-05-03 Change in

organizations is all about people it is people who plan prepare for and implement change and who are affected by it in the daily course of their work Yet there is a tendency to focus on quantifiable and often more easily solved technical aspects of implementing organizational change programmes and ignore the complex ways that these will impact individuals Providing an evidence based analysis of change in organizations *Managing and Leading People Through Organizational Change* is

written for practitioners responsible for change programmes and postgraduate students of organizational change This updated edition demonstrates the importance of understanding the effects of change on individuals and engaging them collaboratively through the transformation journey Featuring new material on individual wellbeing and the impact of technological advances on the workplace this book sets out frameworks practical approaches and recommendations for communicating with and leading individuals teams and organizations through change Full of exercises interviews and case studies from across the globe this book is an essential resource for leaders and students enabling them to achieve sustainable benefits of change at work

Managing Sustainable Stakeholder Relationships Linda O'Riordan,2017-09-01 This book examines corporate approaches to responsible management by investigating the stakeholder relationships between business and society Though concepts of responsible management continue to evolve its key objective is to explore the opportunities and dilemmas which business decision makers face when attempting to reconcile their organisation s interests with those of other stakeholder groups In this intensely debated field it focuses on the power of entrepreneurial purpose and the opportunities which emerge when corporate choices and actions are driven by connected stakeholder interests A case study of the pharmaceutical industry in the UK and Germany is presented to reveal how decision makers in this particular sector are responding to their context specific management challenges The research findings are subsequently employed to examine and revise a pre specified stakeholder management framework which was previously developed by the author The proposed updated framework is the book s main conceptual contribution By depicting a set of inclusive integrated and inter related steps it is intended to provide an innovative comprehensive practical toolkit for stakeholder management As such it is designed to help decision makers to attain the greatest possible outcome from the resources they invest by consciously basing their choices not merely on the impacts for their shareholders but also and more holistically for a broader range of stakeholders Ultimately the book demonstrates how optimally harmonised stakeholder management can serve as a powerful catalyst for unlocking viable business opportunities which serve the interests of business and society

Effective Project Management Robert K. Wysocki,Rudd McGary,2003-07-25 An updated edition of the bestselling book on managing IT projects New topics introduced in this edition include Adaptive and eXtreme management methods team selection and management and risk analysis Immerses readers in a simulated real world situation where they must perform as seasoned project managers to move example projects through their lifecycles Walks readers through a series of projects that they are most likely to encounter on the job Authors adhere to the Project Management Institute s PMI curriculum outline The fully interactive CD ROM has been updated for MS Project 2002 PMI PMP and Project Management Professional are registered marks of the Project Management Institute Inc

Professional Practice in Learning and Development Mark Loon,2016-11-03 Professional Practice in Learning and Development guides learning and development professionals and students in designing and delivering effective people development in the modern organization It is a core text for those

studying for learning and development qualifications such as the Chartered Institute of Personnel and Development Intermediate level and a useful handbook for those in learning and development roles looking to develop their understanding of the latest developments facing the profession With a particular focus on digital blended and social learning it will help you deliver more for less Starting with an introduction to learning and development it shows how to make the business case for activities use metrics to demonstrate the value add and engage the right stakeholders Drawing on the latest research Professional Practice in Learning and Development highlights the new opportunities made available to the learning and development practitioner by technology new media and the networked world in which we live It looks at approaches to helping people learn and how to develop tailored solutions Case studies and reflective questions develop skills in facilitating collaborative learning working in teams and communicating effectively with all stakeholders This book also equips you to measure and communicate the value of the programmes and drawing on insights from neuroscience demonstrates some practical new tools for engaging learners to improve the effectiveness of their work Online supporting resources include multiple choice questions and answers for each chapter

Management Consultancy Insights and Real Consultancy Projects Graham Manville, Olga Matthias, Julian Campbell, 2017-10-05 The field of management consultancy research has grown rapidly in recent years Fuelled by the drivers of complexity and uncertainty a growing number of organizations both profit and third sector alike are looking at management consultancy to assist in their aims for development and change Consultants have become a common feature in organizational change initiatives involved in both providing advice and in implementing ideas and solutions However despite this growing recognition and influence management consultancy is still often misunderstood or criticized for its lack of theoretical underpinning The book seeks to address these issues by offering applied theoretical insights from academics that both teach and practice management consultancy Written by recognized experts in their field the contributors combine original insights with authoritative analysis Uniquely this book identifies emerging themes with critical discourse and provides rich empirical case study evidence to show the reader how management consultancy projects are implemented Real world international consultancy projects are featured as written up cases featuring organizations from multi national corporations to the public sector Written for graduate level managers or those who have practical leadership experience this book will enable readers to apply management consultancy models beyond a classroom context

The Effective Local Government Manager, 3rd Edition N. Joseph Cayer, Raymond W. Cox III, Charldean Newell, 2014-04-15 The Effective Local Government Manager 3rd Edition reflects the rich history and modern reinvention of a profession that sprang up at the beginning of the twentieth century What does it mean to be a local government manager in today s world What can a manager accomplish What internal as well as external resources must the manager harness What motivates the manager s employers colleagues and employees For the student contemplating a career as a manager in public service The Effective Local Government Manager is almost obligatory reading Many instructors have

built introductory courses on local government management around The Effective Local Government Manager For the young assistant in a city or county or for the mid career manager assessing new challenges The Effective Local Government Manager offers insights on your role and how you can best serve your community It explores the manager s many roles and responsibilities interacting with the community the governing body local government employees and other governments It offers the most up to date theory and practice of local government as well as tools of management This book is used as a text in ICMA University s Emerging Leaders Development Program

Methods of IT Project Management, Fifth Edition

Jeffrey L. Brewer, Kevin C. Dittman, Paul J. Thomas, 2025-09-15 Designed for graduate advanced undergraduate and practitioner project management courses with an information technology focus Methods of IT Project Management is designed around the Project Management Body of Knowledge PMBOK incorporating material from the latest seventh edition while still maintaining the book s process approach The text provides students with all the concepts techniques artifacts and methods found in the leading project management reference books and modern development methodologies agile hybrid and traditional while also conveying practical knowledge that can immediately be applied in real world settings This book uniquely integrates cutting edge knowledge and techniques from the industry ensuring that readers are equipped with the most current and relevant skills Unlike other books in this area the material is organized according to the sequence of a generic project life cycle from project selection to initiation planning execution control and iteration or project closeout Following this life cycle approach as opposed to covering the material by knowledge area or project performance domain allows new learners to simultaneously study project management concepts and methods as they develop skills they can use immediately during and upon completion of the course The text s structure also allows different programs to use the book during real world projects

Führung, wohin führst du? Wolfgang Habelt, Michael Sonnabend, 2012-09-17 Mit dem vorliegenden Buch erhalten Studierende eine kritische Einführung in die Chancen und Grenzen des wertschöpfungsorientierten Managements von Unternehmen So gewinnen sie ein ganzheitliches Bild einer wertorientierten Unternehmensführung Praktiker sollen für ihre eigene Führungsarbeit eine Hilfe erhalten um die bestehenden Handlungskonzepte weiterzuentwickeln beispielsweise mithilfe einer so genannten Value Scorecard um dadurch eine mehr denn je notwendige wertorientierte Unternehmensberichterstattung für Mitarbeiter Führungskräfte Aktionäre bzw Eigentümer Analysten Kunden oder Lieferanten zu gestalten

Project Portfolio Management Strategies for Effective Organizational Operations

Romano, Luca, 2017-01-30 Continuous improvements in project portfolio management have allowed for optimized strategic planning and business process improvement This not only leads to more streamlined processes methods and technologies but it increases the overall productivity of companies Project Portfolio Management Strategies for Effective Organizational Operations is a key resource on the latest advances and research regarding strategic initiatives for portfolio and program management Highlighting multidisciplinary studies on value creation portfolio

governance and communication and integrated circular models this publication is an ideal reference source for professionals researchers business managers consultants and university students in economics management and engineering

Creating an Environment for Successful Projects, 3rd Edition Randall Englund, Robert J. Graham, 2019-10-01 Now in its third edition this project management classic has been updated with an array of field tested tools to help upper management ensure the success of projects within organizations For over twenty years *Creating an Environment for Successful Projects* has been a staple for upper managers who want to help projects succeed This new edition includes case studies from companies that have successfully applied the approach along with practical tools such as templates surveys and benchmark reports for savvy leaders who want to ensure project success throughout their organizations The insights in this book will help management speed projects along instead of getting in their way All too often well intentioned managers put roadblocks in the team's way instead of empowering them with the tools they need to succeed This approach to project environments grounded in decades of research and practice will help you make your organization the most project friendly it's ever been Organizational changes rarely work unless upper management is heavily involved Although project managers are most closely responsible for the success of projects upper managers are the ones who ultimately create an environment that supports those projects The way upper managers define structure and act toward projects has an important effect on the success or failure of those projects and consequently the success or failure of the organization This book helps all managers understand the need for project management changes and shows how to develop project management as an organizational practice

Chief Petty Officer's Guide, Third Edition Paul A Kingsbury, 2025-03-12 In this third edition of the *Chief Petty Officer's Guide* author Paul Kingsbury offers the same caliber of wisdom and advice that has helped Chief Petty Officers CPOs succeed for decades Fully revised this edition features updates to every chapter as well as a broader context scope and audience With the addition of guidance for Navy and Coast Guard chiefs of all experience levels aspiring petty officers seeking advancement to chief and other leaders this book is a vital tool for anyone who wants to understand how great chiefs think manage and lead Those striving to improve as a chief senior chief or master chief will find this handbook an essential resource on how to lead and manage strong maintenance and operational teams Kingsbury provides key perspectives on how chiefs can use power bases influence tactics and managerial skills to achieve mission success at all levels of Navy and Coast Guard leadership Chapters feature tools for self assessment including explanations of the attributes behaviors and qualities that all petty officers or any leader or manager should strive for

A Handbook of Business Transformation Management Methodology Axel Uhl, Lars Alexander Gollenia, 2016-04-08 This book provides an integrative Business Transformation Management Methodology the BTM2 with an emphasis on the balance between the rational aspects of transformation and the often underestimated emotional readiness of employees to absorb and accept transformation initiatives Comprising four phases Envision Engage Transform and Optimize the methodology integrates expertise from areas

such as strategy risk and project management Covering the formal and informal structures and roles needed for a successful transformation the authors cover a wide range of theory to help understand the phenomenon of transformation A 360 degree view on what business transformation means and how to manage it successfully this handbook is suitable for business executives dealing with organizational change A range of illustrative case studies ensure this is also a valuable resource for academics interested in change and transformation management

Strategic Portfolio Management Katy Angliss,Pete Harpum,2022-12-30 This book provides a powerful insight into strategic portfolio management and its central role in the delivery of organisational strategy maximisation of value creation and efficient allocation of resources and capabilities to achieve organisational strategic objectives The book makes a valuable contribution to the development of thinking on the translation of strategy into actionable work Whether you are a senior manager building a high performing strategic portfolio for your organisation or an academic searching for new perspectives on strategy execution through portfolio management you will find great significance in this book Twenty eight chapters in four sections provide multiple perspectives on the topic with in depth guidance on organisational design for strategic portfolio management and covering all process capability and leadership aspects of strategic portfolio management The book includes several detailed case studies for the effective deployment of strategic portfolios bringing together theory and practice for strategic portfolio management This book is particularly valuable for advanced undergraduate and postgraduate students of project and portfolio management strategic management and leadership who are looking to expand their knowledge within the multi project environment Highly practical and logical in its structure it also shows project management professionals how to effectively manage their business portfolios and align this with their business strategy

The British National Bibliography Arthur James Wells,2006

The AMA Handbook of Project Management Paul C. Dinsmore,Jeannette Cabanis-Brewin,2011 Completely revised and fully up to date this is the essential book on the field of project management

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