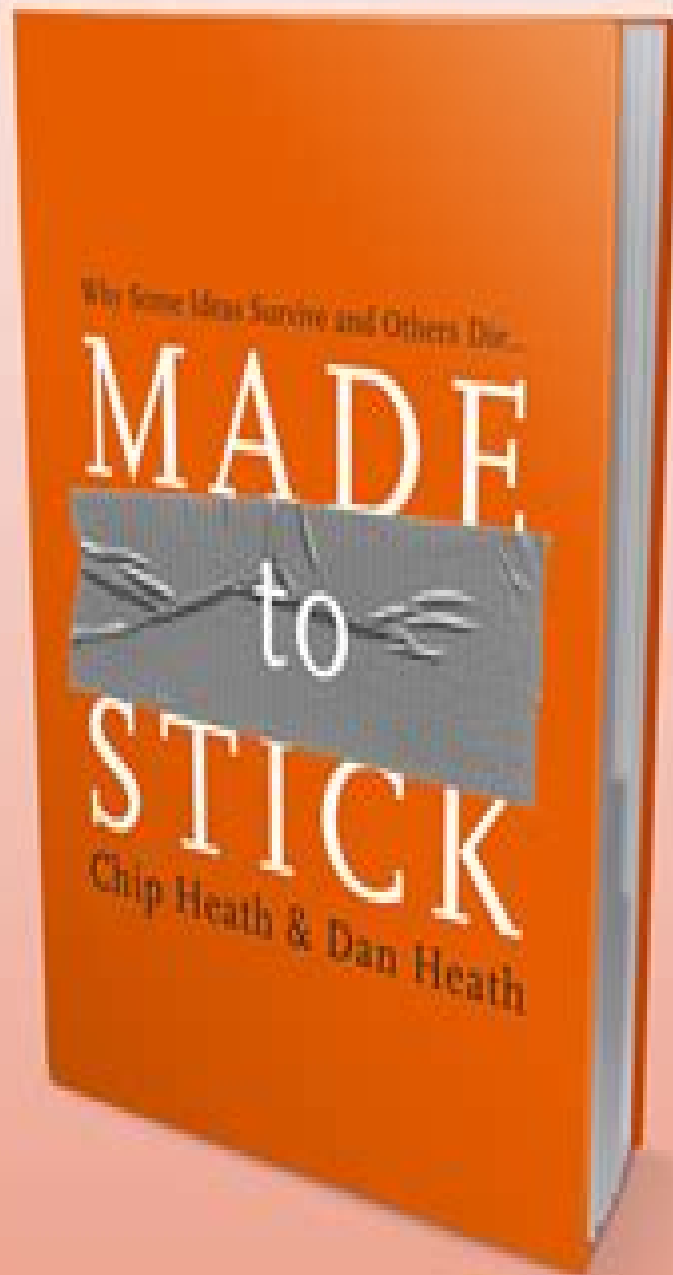




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and how you can apply them in
your company.

Made To Stick

Dorothy Canfield Fisher



Made To Stick:

Made to Stick Chip Heath, Dan Heath, 2008 Focusing on successful marketing campaigns and undying urban legends this book is written for anyone who strives to craft messages that are memorable and lasting **Made to Stick** Chip Heath, Dan Heath, 2007-01-02 NEW YORK TIMES BESTSELLER The instant classic about why some ideas thrive why others die and how to make your ideas stick Anyone interested in influencing others to buy to vote to learn to diet to give to charity or to start a revolution can learn from this book The Washington Post Mark Twain once observed A lie can get halfway around the world before the truth can even get its boots on His observation rings true Urban legends conspiracy theories and bogus news stories circulate effortlessly Meanwhile people with important ideas entrepreneurs teachers politicians and journalists struggle to make them stick In *Made to Stick* Chip and Dan Heath reveal the anatomy of ideas that stick and explain ways to make ideas stickier such as applying the human scale principle using the Velcro Theory of Memory and creating curiosity gaps Along the way we discover that sticky messages of all kinds from the infamous kidney theft ring hoax to a coach's lessons on sportsmanship to a vision for a new product at Sony draw their power from the same six traits *Made to Stick* will transform the way you communicate It's a fast paced tour of success stories and failures the Nobel Prize winning scientist who drank a glass of bacteria to prove a point about stomach ulcers the charities who make use of the Mother Teresa Effect the elementary school teacher whose simulation actually prevented racial prejudice Provocative eye opening and often surprisingly funny *Made to Stick* shows us the vital principles of winning ideas and tells us how we can apply these rules to making our own messages stick *Summary of Made to Stick: Why Some Ideas Survive and Others Die by Chip Heath and Dan Heath* BestPrint, 2021-08-25 *Made to Stick* explains why some ideas become popular while others wither and die The book lays out the most important characteristics of stickiness that is what makes ideas stick in the mind and how to make them work for you [SUMMARY: Made To Stick: Why Some Ideas Survive And Others Die By Chip Heath And Dan Heath](#) Shortcut Edition, 1900 *Guide to Chip Heath's & et al Made to Stick by Instaread* Instaread, 2017-04-22 PLEASE NOTE This is a companion to Chip Heath's et al *Made to Stick* and NOT the original book Preview In *Made to Stick* Why Some Ideas Survive and Others Die 2007 educators and brothers Chip Heath and Dan Heath offer a guide for sharing ideas that stick with listeners As a framework for their advice they offer the acronym SUCCESS short for simple unexpected concrete credible emotional and stories Inside this companion to the book Overview of the Book Insights from the Book Important People Author's Style and Perspective Intended Audience About the Author With Instaread you can get the notes and insights from a book in 15 minutes or less Visit our website at instaread.co **Summary: Made to Stick** Businessnews Publishing, 2016-09-16 The must read summary of Chip and Dan Heath's book *Made to Stick* Why Some Ideas Survive and Others Die This complete summary of the ideas from Chip and Dan Heath's book *Made to Stick* explains what sticky ideas are ideas that are highly memorable and exceptionally long lasting in their impact In this useful summary you will find an

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Made to Stick examines the factors that contribute to the success of certain concepts while downplaying those that fail to catch on. This book will teach you the most important aspects of stickiness or what causes ideas to stick in your mind as well as how to make those ideas work for you. Made to Stick summary includes the key points and important takeaways from the book Made to Stick by Chip Heath and Dan Heath.

Disclaimer 1 This summary is meant to preview and not to substitute the original book. 2 We recommend for in depth study purchase the excellent original book. 3 In this summary key points are rewritten and recreated and no part text is directly taken or copied from original book. 4 If original author/publisher wants us to remove this summary please contact us at support@mocktime.com.

SUMMARY - Made to Stick by Chip Heath and Dan Heath

Shortcut Edition, 2021-05-31. Our summary is short, simple, and pragmatic. It allows you to have the essential ideas of a big book in less than 30 minutes. As you read this summary you will discover the six essential foundations that allow ideas to be heard and considered. You will be able to apply them and make your voice heard. You will also learn the importance of keeping it simple to generate interest, why concrete examples are important to persuade your audience, the unexpected and surprise make a message attractive, why credibility is important but not mandatory, why emotion is important and catches the audience, how to captivate the audience by integrating a story that will make a lasting impression. Why are urban legends so successful? Conversely, why is it that real information is difficult to get across? Because it all depends on the catchphrase. An urban legend works because it contains details and tells a story. Conversely, an argument made up of statistics is hard to catch the eye. But then how do you get more attention and adherence? Discover the 6 simple principles described by authors Chip and Dan Heath. Buy now the summary of this book for the modest price of a cup of coffee.

Made to Stick Summary

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idea the last characteristic it must have to be successful the public attention The Time for Thinking is Over Time for Action Scroll Up Now and Click on the Buy now with 1 Click Button to Get Your Copy Delivered to Your Doorstep Right Away Why Choose Us Readtrepreneur Highest Quality Summaries Delivers Amazing Knowledge Awesome Refresher Clear And Concise Disclaimer Once Again This book is meant for a great companionship of the original book or to simply get the gist of the original book If you re looking for the original book search for this link <http://amzn.to/2BoKnxn> **Summary of Made to Stick** SellWave Audio,2025-11-10 Anyone interested in influencing others to buy to vote to learn to diet to give to charity or to start a revolution can learn from this book writes The Washington Post Mark Twain once observed that a lie can get halfway around the world before the truth can even get its boots on and this insight remains true today Urban legends conspiracy theories and bogus news spread effortlessly while people with important ideas entrepreneurs teachers politicians and journalists struggle to make their messages stick In Made to Stick Chip and Dan Heath uncover the anatomy of ideas that endure and reveal why some messages captivate audiences while others fade into obscurity Drawing from examples as varied as the infamous kidney theft ring hoax a coach teaching sportsmanship and Sony s product innovations they show how the same six principles underpin all messages that resonate Through concepts like the human scale principle the Velcro Theory of Memory and curiosity gaps readers learn how to craft ideas that are not only understood but remembered and acted upon The book takes readers on a fast paced journey through success stories and failures alike from a Nobel Prize winning scientist who drank bacteria to prove a point about ulcers to charities harnessing the Mother Teresa Effect and a teacher whose classroom simulation helped prevent racial prejudice Provocative eye opening and often surprisingly funny Made to Stick transforms the way we think about communication Ultimately it is a guide to creating messages that endure showing readers how to apply the same rules to make their own ideas stick in minds hearts and actions alike *Made to Stick (a BookCaps Study Guide)* BookCaps Study Guides Staff,2012-10-02 Chip and Dan Heath s Made to Stick Why Some Ideas Survive and Others Die packs a lot of concepts into a short space if it s been awhile sense you read the book or if you just need a quick refresher let us help This study guide explains all the key concepts and people in the book as well as gives a summary of what s learned in each chapter BookCap Study Guides do not contain text from the actual book and are not meant to be purchased as alternatives to reading the book We all need refreshers every now and then Whether you are a student trying to cram for that big final or someone just trying to understand a book more BookCaps can help We are a small but growing company and are adding titles every month **Summary: Made to Stick** BusinessNews Publishing,2013-02-15 The must read summary of Chip and Dan Heath s book Made to Stick Why Some Ideas Survive and Others Die This complete summary of the ideas from Chip and Dan Heath s book Made to Stick explains what sticky ideas are ideas that are highly memorable and exceptionally long lasting in their impact In this useful summary you will find an analysis of some of the most successful sticky ideas of the past along with a checklist of the six main principles at their core This book provides you with

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