Judgment in Managerial Decision Making



MAX H. BAZERMAN

<u>Judgment In Managerial Decision Making Max H</u> <u>Bazerman</u>

Max H. Bazerman, Don A. Moore

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published by Inter Disciplinary Press in 2013 One cannot not communicate says one axiom of Paul Watzlawick and emphasizes that everything we do and everything we leave is a message to ones counterpart Where communication takes place conflict is close From minor misunderstandings to war from communication refusal to communication overload the combination of communication and conflict has different degrees of development The Managerial Decision-making Process E. Frank Harrison, 1999 Rather than present decision making strictly as a quantitative science this text views it as a multidimensional process involving values psychology sociology social psychology and politics Using a process model a focus on the process of a decision rather than the outcome the book presents a variety of perspectives useful for making and evaluating decisions in all kinds of organizations What's Your Zip Code Story? CJ Gross, 2022-05-20 Shedding light on class division this book offers solutions to class bias in the workplace by analyzing real experiences social norms education wealth and more The renewed focus on class race and equality in the workplace and beyond is making an indelible mark on society This clarion call for change is sweeping inequality from every corner of the nation including law enforcement schools and businesses And within the past five years diversity and inclusion as well as unconscious bias have been the main drivers of organizational training politics and community engagement What's Your Zip Code Story helps clarify the intersection of class bias and racial disparity in the workplace and arms organizations with the knowledge to not only have productive discussions but also adopt effective solutions Gross instructs class migrants whether college students recent graduates or overlooked employees on how to climb the career lattice and transform themselves from undervalued employees to respected leaders The book tackles challenges that class migrants encounter when navigating the workplace and provides operative practices that can be utilized to hone new professional skills and drive positive change in workplace culture It is a powerful tool that will inspire marginalized employees who are hungry for personal and professional growth as well as give insight to business leaders seeking a new way to engage their teams Through the lived experiences of the author and research based strategies readers will find insights on how to increase workplace engagement and business performance Better, Not Perfect Max H. Bazerman, 2020-09-08 Distinguished Winner for the Responsible Research in Management Award Negotiation and decision making expert Max Bazerman explores how we can make more ethical choices by aspiring to be better not perfect Every day you make hundreds of decisions They re largely personal but these choices have an ethical twinge as well they value certain principles and ends over others Bazerman argues that we can better balance both dimensions and we needn t seek perfection to make a real difference for ourselves and the world Better Not Perfect provides a deeply researched prescriptive roadmap for how to maximize our pleasure and minimize pain Bazerman shares a framework to be smarter and more efficient honest and aware to attain your maximum sustainable goodness In Part Two he identifies four training grounds to practice these newfound skills for outsized impact how you think about equality and your tribe s waste from garbage to corporate excess the way you spend time and your approach to giving whether your attention or your money

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