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DONALD S. PASSMAN



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All You Need to Know About the Music Business Donald S. Passman, 2023-10-24 Dubbed the industry bible by the Los Angeles Times All You Need to Know About the Music Business by veteran music lawyer Donald Passman is the go to guide for everyone in the music business through ten editions over thirty years and over a half a million copies sold Now with updates explaining why musicians have more power today than ever in history discussion of the mega million dollar sales of artists songs and record catalogs how artist access to streaming media and particularly TikTok has completely reshaped the music business the latest on music created by AI and a full update of the latest numbers and trends For more than thirty years All You Need to Know About the Music Business has been universally regarded as the definitive guide to the music industry Now in its eleventh edition Passman leads novices and experts alike through what has been the most profound change in the music business since the days of wax cylinders and piano rolls streaming For the first time in history music is no longer monetized by selling something it s monetized by how many times a listener streams a song And also for the first time artists can get their music to listeners without a record company gatekeeper creating a new democracy for music The industry bible Los Angeles Times now updated is essential for anyone in the music business musicians songwriters lawyers agents promoters publishers executives and managers and the definitive guide for anyone who wants to be in the business So whether you are or aspire to be in the music industry veteran music lawyer Passman s comprehensive guide is an indispensable tool He offers timely information about the latest trends including the reasons why artists have more clout than ever in history the massive influence of TikTok the mega million dollar sales of artists songs and record catalogs music in Web3 and the Metaverse music created by AI and a full update of the latest numbers and practices [All You Need to Know About the Music Business](#) Donald S. Passman, 2013-11-05 The definitive essential guide to the music industry now in its eighth edition revised and updated with crucial information on the industry s major changes in response to rapid technological advances and economic uncertainty For the first time ever the guide also includes advice on the Canadian music scene from entertainment lawyer Chip Sutherland The past two decades have seen file sharing technology and digital streaming services transform the music business across the continent and the changes keep coming at breakneck speed How are record labels adapting to the demand for instantly accessible low cost music while coping with piracy How can Canadian musicians break into the global market And what does it all mean for aspiring and established artists today Donald Passman one of the most trusted music lawyers in the United States offers his sage advice for creating selling sharing and protecting your music in the Information Age in this updated Canadian edition of All You Need to Know About the Music Business And now Canadian musicians have a voice of their own as Chip Sutherland one of Canada s most distinguished entertainment lawyers offers insight into the industry trends and particulars of the Great White North Executives and artists experts and novices alike will benefit from these detailed yet easy to understand explanations of the latest technologies legalities and

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All You Need to Know about the Music Business Donald S. Passman,2006 A guide to the music business and its legal issues provides real world coverage of a wide range of topics including teams of advisors record deals songwriting and music publishing touring and merchandising

All You Need to Know About the Music Business Donald S. Passman,2019-10-29 All You Need to Know About the Music Business by veteran music lawyer Don Passman dubbed the industry bible by the Los Angeles Times is now updated to address the biggest transformation of the music industry yet streaming For more than twenty five years All You Need to Know About the Music Business has been universally regarded as the definitive guide to the music industry Now in its tenth edition Donald Passman leads novices and experts alike through what has been the most profound change in the music business since the days of wax cylinders and piano rolls For the first time in history music is no longer monetized by selling something it s monetized by how many times listeners stream a song And that completely changes the ecosystem of the business as Passman explains in detail Since the advent of file sharing technology in the late 1990s to the creation of the iPod the music industry has been teetering on the brink of a major transformation and with the newest switch to streaming music this change has finally come to pass Passman s comprehensive guide offers timely authoritative information from how to select and hire a winning team of advisors and structure their commissions and fees navigate the ins and outs of record deals songwriting publishing and copyrights maximize concert touring and merchandising deals and how the game is played in a streaming world If you want to be in music you have to read this book says Adam Levine lead singer and guitarist of Maroon 5 With its proven track record this updated edition of All You Need to Know About the Music Business is more essential than ever for musicians songwriters lawyers agents promoters publishers executives and managers anyone trying to navigate the rapid transformation of the industry

All You Need to Know About the Music Business Donald S. Passman,2012-12-04 Through seven editions

and twenty years *All You Need to Know About the Music Industry* has been the essential go to reference for music business pros musicians songwriters entertainment lawyers agents concert promoters music publishers record company execs and music managers as they try to navigate the rapid transformation of their industry Now in its eighth edition revised and updated with crucial information on the industry s major changes in response to rapid technological advances and economic uncertainty this book is still the definitive essential guide to the music industry Author Donald Passman one of the most influential figures in the business has been in the thick of this transformation and understands that anyone involved in the music business is feeling the deep far reaching effects of it Drawing on his unique professional experience as one of the most trusted advisors in the business Passman offers authoritative information on assembling a winning team of advisors negotiating deals music publishing and copyrights new digital streaming services and much more The new edition includes up to date information on the new business models including music streaming services and cloud lockers developments in new legislation and industry wide deals concerning piracy and digital rights new challenges in performing rights and updated numbers and statistics for the traditional industry This book called the industry bible by the Los Angeles Times is a comprehensive guide to the legal and financial aspects of the music world an indispensable tool that no one who makes their living from music can afford to be without from publisher description *All You Need to Know About the Music Business* Donald S. Passman, 2015-11-10 Through seven editions and twenty years *All You Need to Know About the Music Industry* has been the essential go to reference for music business pros musicians songwriters entertainment lawyers agents concert promoters music publishers record company execs and music managers as they try to navigate the rapid transformation of their industry From publisher description **All You Need to Know About the Music Business** Donald S. Passman, 2009-11-17 This revised and updated edition provides crucial information on the industry s adaptations to today s technological advances and uncertain economy **Insights on Donald S. Passman's All You Need to Know About the Music Business** Swift Reads, 2020-11-19 Download now to get key insights from this book in 15 minutes For more than 20 years *All You Need to Know About the Music Business* has been universally regarded as the definitive guide to the music industry Now in its tenth edition this latest edition leads novices and experts alike through the crucial up to the minute information on the industry s major changes in response to today s rapid technological advances and uncertain economy Whether you are or aspire to be a performer writer or executive veteran music lawyer Donald Passman s comprehensive guide is an indispensable tool He offers timely authoritative information from how to select and hire a winning team of advisors and structure their commissions and fees navigate the ins and outs of record deals songwriting publishing and copyrights maximize concert touring and merchandising deals understand the digital streaming services and how to take a comprehensive look at the rapidly transforming landscape of the music business as a whole The music industry is in the eye of the storm when everyone in the business is scrambling to figure out what s going to happen to the major labels and what it

will mean for the careers of artists and business professionals No musician songwriter entertainment lawyer agent promoter publisher manager or record company executive anyone who makes their living from music can afford to be without All You Need to Know About the Music Business As Adam Levine lead singer and guitarist of Maroon 5 says If you want to be in music you have to read this book **Summary of Donald S. Passman's All You Need to Know about the Music**

Business I. D. B. Books,2020-12-14 Buy now to get key insights from Donald S Passman s All You Need to Know About the Music Business Sample Insights 1 The music business has drastically changed since its conception Whereas it used to be based primarily on sales the advent of streaming services like Spotify Apple Music and YouTube has revolutionized how people consume music so that streaming is now the dominant revenue source for recorded music 2 Back in the day artists received money for their music when their record was sold a one time fee Today a song can make money each and every time it is streamed *The Complete Guide to Starting a Record Company* Keith Holzman,2004 The definitive guide to starting

your own record company **Start an Independent Record Label: Music Business Made Simple** J. S. Rudenske,J. P. Denk,2011-08-01 An indispensable step by step guide to releasing your own records and beginning a working independent label Since the boom of homemade records and independently minded musicians in the 1980s the alternative music industry has grown from strength to strength driven by a policy that privileges the music itself over the aggressive marketing and branding strategies of the majors You can retain all control and rights to the music you release allowing you to showcase and sell the music that you believe should be heard There has never been a better time to begin a label for yourself and this comprehensive title shows you exactly how it s done including Devising a business plan Finding and choosing talent Creating and manufacturing records themselves All aspects of promotion and marketing Distribution and radio Get your company organised and get those records out there right now with the help and advice of this informative guide **Corporate Life in**

the Digital Music Industry Toby Bennett,2024-08-22 Drawing on a deep and long term first hand engagement with major labels in the early years of the 21st century this book sheds new light behind the scenes at a time of drastic and far reaching transformation Refreshingly it centres not on artists and the most powerful decision makers but on everyday experiences of work and back office corporate employees Doing so reveals the internal activities and conflicts that while hidden from public view enable processes of change from paperwork data systems managerial pressures and redundancies to graduate training schemes departmental politics and shared playlists providing a new route into understanding the broader cultures and infrastructures of the global recording industry This oft forgotten office work tells a different story of contemporary digital music one more sensitive to the complex intersections that texture the conduct of work and organizational life *Billboard* ,2009-11-14 In its 114th year Billboard remains the world s premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends **Making it in the Music**

Business Lee Wilson,1995 A guide to music law for aspiring songwriters and performers including what copyright law protects what is partnership law what do booking agents and managers do and what is the role of a music lawyer

Monetization of Copyright Assets by Creative Enterprises World Intellectual Property Organization,2013 The objective of this study is to create an awareness of intellectual property rights that are associated with creative activities and to present financial and valuation tools that can enable the quantification of the monetary value of successful creative efforts

The Music Business Dick Weissman,1997 A comprehensive guide to getting started and succeeding in all facets of the music industry from songwriting to performing to studio engineering and instrument manufacturing and repair The Music Business is an indispensable reference for anyone in the music business or anyone who hopes to be **Billboard**,2009-10-03 In its 114th year Billboard remains the world's premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends [The Recording Industry Career Handbook](#),1994 *Music Business Handbook and Career Guide* David Baskerville,1995 The new edition of this classic text retains its tradition as the most comprehensive up to date guide to the music industry in the United States Richly illustrated the volume includes complete coverage of all aspects of the music business including songwriting publishing copyright production artist management promotion and retailing There is a detailed section on careers in the music industry with specific advice on getting started in the business and directories of professional organizations **Street Smart** Dina LaPolt,2025-10-07 I've never met anyone like Dina LaPolt She really is everything she says she is Always fighting for artists for laws that protect our art and always having our backs Dina truly inspires me she's a real Boss Cardi B Grammy Award Winning Artist Actress and Cultural Icon Dina LaPolt is the embodiment of being street smart fearless innovative and unapologetically bold Anyone looking to break through barriers and succeed in even the toughest of industries could learn a thing or two from her Joan Jett Rock Icon and Rock Roll Hall of Fame Inductee Street Smart is your no nonsense guide to thriving in any competitive industry Dina LaPolt didn't just break barriers she bulldozed them building her powerhouse law firm from scratch representing global music and entertainment superstars and earning her place as one of Variety Hollywood Reporter and Billboard's Most Powerful Lawyers lists Now she's distilling decades of hard won wisdom into a playbook that will teach you how to Negotiate like a pro in high stakes situations Build unshakable confidence defuse emotional triggers and sharpen your instincts Turn even the toughest setbacks into stepping stones for success Dina LaPolt is founder of LaPolt Law the only music and entertainment firm of its stature owned and operated by a sole female attorney She leads groundbreaking wins like the Music Modernization Act championing creators rights through fearless advocacy and bold legislative action A lawyer entrepreneur activist and inductee into Billboard's Women in Music Hall of Fame With grit and determination anything is possible

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