
Case Studies for Harvard Business School



What Is a Case?

A case is a description of a management situation. Most cases range in length from two to twenty-five pages of text and exhibits; the latter often present quantitative material. So-called field cases are largely based on data provided by the organization that is the focus of the case. Library cases are drawn from published material in the public domain. A case is not written to illustrate correct or incorrect handling of an administrative situation, nor is there an editorial bias that implies a particular conclusion.

A chronological series of cases based on a single organization is sometimes used to expose the student to an organization's cumulative experience with a situation.

How Are Cases Used?

Cases are used for class discussion in a variety of educational programs. At the Harvard Business School, these include short programs for executives as well as the two-year program leading to the degree of Master of Business Administration (MBA). The cases offer students experience in dealing with complex, realistic situations. The emphasis is on decision making. In most courses, the cases are arranged so that a conceptual structure is built up during the course. Cases are often

supplemented with readings and short lectures.

In the MBA program, the student most often has three cases to prepare every day, each for a different course. A case usually is discussed for one class session.

Many cases developed by Harvard Business School are available to other educational institutions through the HBS Publishing Division.

How Are Cases Developed?

Each faculty member responsible for a course typically has a group of issues or situations for which cases are needed. Cases are often developed in response to these explicit needs. At other times, organizations suggest particularly interesting situations to faculty members.

Who Writes the Cases?

Faculty, research assistants, and—occasionally—students may be involved in casewriting. Research assistants and students work under the close supervision of members of the faculty.

In general, extensive writing, editing, or revising by the host organization does not aid case development. These responsibilities are most satisfactorily performed by people outside of the firm.

Who Pays the Expenses?

Harvard Business School commonly pays the direct expenses of case development. There are exceptions, however, and certain casewriting ventures are underwritten by an association or an individual firm.

What Is Expected of the Host Organization?

A case cannot be used until it is formally approved by the host organization. An initial discussion between the faculty supervisor and the host organization establishes the preliminary scope of the case. This understanding may be confirmed in a written summary or outline. An agreement to continue with the project signifies the organization's willingness to provide information relevant to the situation and important to the decision makers involved in the situation. Such information is crucial to the development of an effective teaching vehicle.

The initial agreement also affirms the organization's general willingness to approve Harvard's use of a case of the nature and scope discussed. If there is real doubt about the likelihood of approval, it is usually better to call a halt to the venture rather than to risk the development of an unapproved case and the consequent loss of substantial time and money.

Harvard Business School Case Study Solutions Total

Hans Emil Klein



Harvard Business School Case Study Solutions Total:

E-Business Managerial Aspects, Solutions and Case Studies Cruz-Cunha, Maria Manuela, Varajão, João, 2010-12-31 This book provides a discussion of the managerial aspects solutions and case studies related to e business disseminating current achievements and practical solutions and applications Provided by publisher Project Finance in Theory and Practice Stefano Gatti, 2018-05-29 Project Finance in Theory and Practice Designing Structuring and Financing Private and Public Projects Third Edition presents a set of topics that can be applied to any project financing task It includes essential core material for project finance offering new insights about Sharia compliant instruments and a comprehensive overview of the current state of the international regulation of banking post financial crisis This updated edition includes new case studies and topics related to country risk along with insights from project finance experts who share their specialized knowledge on legal issues and the role of advisors in project finance details The book is useful for readers at all levels of education and experience who want to learn how to succeed in project finance Expanded by almost 10% the Third Edition presents three new cases one from outside Europe Addresses human rights and sustainability issues in particular the Equator Principles for determining assessing and managing environmental and social risk in projects Expands its treatment of guarantee mechanisms that governments are increasingly providing to private developers to attract private capital The Project Manager's Guide to Making Successful Decisions Robert A. Powell, 2008-12 Make Better Decisions While Managing Projects Decision making is critical in project management Lack of decision making knowledge avoidable mistakes and improper definitions can negatively impact your company's ability to generate profit The Project Manager's Guide to Making Successful Decisions is a practical handbook that focuses on the significance of project decision making skills that will all you to reach workable and effective results This valuable resource highlights numerous decisions necessary to support the project management life cycle presents various techniques that facilitate the decision making process provides an overview of decision analysis as it relates to project management and much more Understand different types of decision making processes and cycles Recognize how to frame the decision and gather better information Define alternatives and assessments to make the right decision Analyze short case studies demonstrating project decision making success 65 Successful Harvard Business School Application Essays, Second Edition Lauren Sullivan, The Staff of The Harbus, 2009-08-04 Updated and revised essays that got their writers into Harvard the 1 business school in the country as compiled by the editors of the school's newspaper with tips and strategies to help readers do the same there or elsewhere YOUR LIFE IN 300 WORDS OR LESS It's a daunting task Even the most seasoned professionals find business school application essays to be among the hardest pieces they ever write With a diverse pool of talented people applying to the nation's top schools from the most successful companies and prestigious undergraduate programs in the world a simple biography detailing accomplishments and goals isn't enough Applicants need clear and compelling arguments that grab admissions officers and absolutely refuse

to let go To help them write the essays that get them accepted into Harvard or any of the country's other top programs the staff of The Harvard Business School's student newspaper have updated and revised their collection of sixty-five actual application essays as well as their detailed analysis of them so that applicants will be able to Avoid common pitfalls Play to their strengths Get their message across Wherever they are applying the advice and tested strategies in 65 Successful Harvard Business School Application Essays give business professionals and undergraduates the insider's knowledge to market themselves most effectively and truly own the process

Case Study Methodology in Higher Education Baron, Annette, McNeal, Kelly, 2019-06-28 In higher education case studies can be utilized to have students put themselves into problems faced by a protagonist and by doing so address academic or career-related issues Working through these issues provides students with an opportunity to gain applied perspective and experiences Professors in higher education who choose this method of teaching require navigational tools to ensure that students achieve stated learning objectives Case Study Methodology in Higher Education is an essential research publication that focuses on the history and theories relating to case study methodology including techniques for writing case studies and utilizing them in university settings to prepare students for real-life career-related scenarios This publication features a wide range of topics such as educational leadership case writing and teacher education It is essential for educators career professionals higher education faculty researchers and students

Strategy Implementation Kurt Verweire, 2014-04-24 Strategy implementation or strategy execution is a hot topic today Managers spend significant resources on consulting and training in the hope of creating brilliant strategies but all too often brilliant strategies do not translate into brilliant performance This book presents new conceptual models and tools that can be used to implement different strategies The author analyses how market leaders have benefitted from successful strategy implementation and provides the reader with a comprehensive and systematic framework to tackle strategy implementation challenges Have clear strategic choices been made Are actions aligned with the strategy What's the organizational context for the strategy In answering these simple questions the book provides students of strategic management along with managers involved in designing and implementing strategies with a valuable resource

Strategic Management Upendra Kachru, 2009 Written in a lucid way this book traverses the entire panorama of strategic management

Implementing Six Sigma and Lean Ron Basu, 2009-02-04 This is a comprehensive user-friendly and hands-on book that is a single source of reference of tools and techniques for all quality practitioners Implementing Six Sigma and Lean covers the basics of how to manage for consistently high quality and gives good coverage of both simple tools and advanced techniques which can be used in all businesses This book provides guidance on how to use these tools for different situations such as new start-up companies stalled projects and the constant achievement of high quality in well-established quality regimes Case studies are included that encourage the reader to respond in practical situations and provide a good learning resource for courses There are summaries of key elements and questions with exercises at the end of each chapter

The Income Approach to

Property Valuation Andrew Baum, David Mackmin, Nick Nunnington, 2017-12-22 A classic textbook that has guided generations of students through the intricacies of property valuation The Income Approach to Property Valuation remains a keen favourite amongst students and teachers alike This new edition has been thoroughly revised and updated to meet the increasingly international perspectives of modern Real Estate students The links between theory and practice are clearly demonstrated throughout with a range of new international case studies and practice based examples The Income Approach to Property Valuation teaches readers how to analyse market rents and sales prices to derive market evidence to support an opinion of market value the investment method of valuation and how it is applied in practice how specific legal factors can impact on market value when they interfere with market forces what the market and the profession may consider to be the right methodology in today's market place and how to use spreadsheets in valuation This extensively revised new edition is perfect both for students on Real Estate courses worldwide and for professional candidates working towards their final assessment of professional competence APC for the Royal Institution of Chartered Surveyors needing to demonstrate a valuation competence at levels 2 and 3

Many Worlds, One Life Hermann Simon, 2021-03-29 In this engaging insightful and inspiring narrative Hermann Simon the world renowned management thinker consultant pricing expert entrepreneur and leading authority on the hidden champions business model highlights the influences on his remarkable journey from humble origins on a German farm to advising and sharing the stage with global leaders in industry academia and politics Born in 1947 in the rural Eifel region of Western Germany Simon's coming of age parallels that of a country struggling to come to terms with the legacy of World War II and reinvent itself as a new world power His colorful anecdotes of a youth spent in an agricultural community that in many ways operated as it had since the Middle Ages reflect the establishment of core values such as trust focus quality and commitment that served as an anchor against the accelerating pace of technological economic political social and cultural change in the subsequent decades Simon takes readers on a journey through time and space as his and our world transformed from isolated to connected local to global revealing lessons learned from the extraordinary people from Peter Drucker to Henry Kissinger and places he has encountered along the way through a career that has evolved from research and education to management consulting to leadership and strategy development on a broad scale His particular interest in the Mittelstand or hidden champions the small and medium sized companies that exemplify the German business philosophy and served as the engine of its economic revival becomes a powerful metaphor of his own experiences in blazing new trails while staying true to one's roots For anyone familiar with Simon's work and contributions *Many Worlds One Life* reveals unique insights into the man himself and the origins of his ideas on successful leadership and business strategy But more generally readers in any field or discipline will recognize how their own stories reflect their ties to the past their accomplishments in an increasingly complex environment and ultimately their roads to the stars

Global Information Technologies: Concepts, Methodologies, Tools, and Applications Tan, Felix B., 2007-10-31 This

collection compiles research in all areas of the global information domain It examines culture in information systems IT in developing countries global e business and the worldwide information society providing critical knowledge to fuel the future work of researchers academicians and practitioners in fields such as information science political science international relations sociology and many more Provided by publisher *The Philosopher's Stone for Sustainability* Yoshiki Shimomura,Koji Kimita,2012-09-26 Industrial Product Service Systems IPS2 which is defined as an integrated industrial product and service offering that delivers value in use has expanded rapidly over the last decade IPS2 has allowed us to achieve both high added value and high productivity and has enriched our QOL by improving the performance of products and services We are now struggling with many awkward issues related to sustainability but IPS2 is expected to be the philosopher s stone for solving these issues Following the pattern of conferences held in Cranfield in 2009 Link ping in 2010 and Braunschweig in 2011 the fourth International CIRP Conference on Industrial Product Service Systems held on November 8 9 2012 in Tokyo will cover various aspects of IPS2 Topics planned for this year s conference reflect the latest IPS2 information in both the natural sciences and humanities and include case studies from various industries IPS2 is still a relatively new field so it is important to keep track of the entire context in order to promote more cross sectional cooperation between multimodal fields and disciplines The fourth International CIRP Conference on Industrial Product Service Systems will serve as a vital platform for such collaborations and the discussion of new scientific ideas Marketing Chris Hackley,2009-03-19 I see this book as an important addition to the marketing literature A weakness in critical approaches to marketing is that they are often not made easily accessible to undergraduate students Chris Hackley has done a wonderful job in producing a rigorous text that remedies this situation and makes critical perspectives accessible to all Professor Rob Lawson University of Otago Does marketing really work for organizations managers and citizens How can marketing management be studied and practised critically This key text introduces the essentials of critical thinking within the field of marketing in easy to read and understandable terms Integrating critical perspectives with the topics of the typical marketing curriculum Chris Hackley has produced an indispensable supporting text for upper level undergraduate and postgraduate Marketing courses A wide range of issues are covered including Historical origins and influences in marketing Introduction to the concepts of Critical Theory Marketing orientation and the marketing mix Critique of marketing principles Marketing and strategy The role of research in marketing Marketing and managerial ideology Marketing ethics Each chapter includes Chapter Review questions Case studies reflecting issues in the chapters along with supporting case questions and reflections as well as stimulating practical examples **The 30 Day MBA Ebook Bundle** Colin Barrow,2025-01-31 Get ahead of your competitors and sharpen your business acumen with this comprehensive guide to the MBA programme Many are prevented from enrolling on MBAs by the time commitment and massive cost but the knowledge and theory these courses offer need not be so inaccessible Collated here as an ebook bundle for the first time The 30 Day MBA series distils all the insights and

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The Project Manager's Guide to Making Successful Decisions Robert A. Powell PhD, Dennis M. Buede PhD, 2008-12-01
Make Better Decisions While Managing Projects Decision making is critical in project management. Lack of decision making knowledge, avoidable mistakes, and improper definitions can negatively impact your company's ability to generate profit. *The Project Manager's Guide to Making Successful Decisions* is a practical handbook that focuses on the significance of project decision making skills that will allow you to reach workable and effective results. This valuable resource highlights numerous decisions necessary to support the project management life cycle, presents various techniques that facilitate the decision making process, provides an overview of decision analysis as it relates to project management, and much more. Understand different types of decision making processes and cycles. Recognize how to frame the decision and gather better information. Define alternatives and assessments to make the right decision. Analyze short case studies demonstrating project decision making success.

The Strategic Management of Information Systems Joe Peppard, John Ward, 2016-04-18
A comprehensively updated revision of a book regarded by many as one of the leading and authoritative titles for practitioners, academics, and students in the domain of information systems and technology. *IS/IT Strategy* Presents a structured framework with tools, techniques, and ways of thinking which provide a practical approach to building a digital strategy expressed primarily in the language of business and management. Brings together the implications of the significant advances in IT and the most useful current thinking, research, and experiences concerning the business impact and strategic opportunities created by IS/IT. Peppard and Ward discuss the key questions that managers have to grapple with: of where, when, and how to invest in IS/IT, which is why a IS/IT or digital strategy is required.

Network World, 1999-11-15
For more than 20 years, Network World has been the premier provider of information intelligence and insight for network and IT executives responsible for the digital nervous systems of large organizations. Readers are responsible for designing, implementing, and managing the voice, data, and video systems their companies use to support everything from business-critical applications to employee collaboration and electronic commerce.

Mergers, Acquisitions, and Other Restructuring Activities Donald DePamphilis, 2017-07-12
Mergers, Acquisitions, and Other Restructuring Activities: An Integrated Approach to Process, Tools, Cases, and Solutions, Ninth Edition, is the most current, comprehensive, and cutting-edge text on M&A and corporate restructuring available. It includes many of the most up-to-date and notable deals and precedent-setting judicial decisions, as well as new regulations, trends, and tactics employed in M&As. The implications of recent developments, such as negative interest rates on valuation and the backlash against globalization for cross-border M&As, are discussed. More than 90% of the

case studies are new for this edition involving deals either announced or completed during the last several years It is comprehensive in that nearly all aspects of M As and corporate restructuring are explored from business plan development to target selection and valuation to negotiation and post merger integration It is cutting edge in that conclusions and insights are anchored by the most recent academic research with references to more than 160 empirical studies published in leading peer reviewed journals just since the release of the last edition in 2015 Teaches about the financial legal accounting and strategic elements of mergers and acquisitions by concentrating on the ways their agents interact Emphasizes current events and trends through new and updated cases Highlights international mergers and acquisitions activities CIO ,2003-09-15

Harvard Business Review ,1924 Includes sections Review of business literature and Book notices

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