

INTERVIEWS WITH THE FOUNDERS OF

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Founders at Work Jessica Livingston, 2008-11-01 Now available in paperback with a new preface and interview with Jessica Livingston about Y Combinator **Founders at Work Stories of Startups Early Days** is a collection of interviews with founders of famous technology companies about what happened in the very earliest days These people are celebrities now What was it like when they were just a couple friends with an idea Founders like Steve Wozniak Apple Caterina Fake Flickr Mitch Kapor Lotus Max Levchin PayPal and Sabeer Bhatia Hotmail tell you in their own words about their surprising and often very funny discoveries as they learned how to build a company Where did they get the ideas that made them rich How did they convince investors to back them What went wrong and how did they recover Nearly all technical people have thought of one day starting or working for a startup For them this book is the closest you can come to being a fly on the wall at a successful startup to learn how it s done But ultimately these interviews are required reading for anyone who wants to understand business because startups are business reduced to its essence The reason their founders become rich is that startups do what businesses do create value more intensively than almost any other part of the economy How What are the secrets that make successful startups so insanely productive Read this book and let the founders themselves tell you

Founders at Work Jessica Livingston, 2007-04-30 **Founders at Work Stories of Startups Early Days** is a collection of interviews with founders of famous technology companies about what happened in the very earliest days These people are celebrities now What was it like when they were just a couple friends with an idea Founders like Steve Wozniak Apple Caterina Fake Flickr Mitch Kapor Lotus Max Levchin PayPal and Sabeer Bhatia Hotmail tell you in their own words about their surprising and often very funny discoveries as they learned how to build a company Where did they get the ideas that made them rich How did they convince investors to back them What went wrong and how did they recover Nearly all technical people have thought of one day starting or working for a startup For them this book is the closest you can come to being a fly on the wall at a successful startup to learn how it s done But ultimately these interviews are required reading for anyone who wants to understand business because startups are business reduced to its essence The reason their founders become rich is that startups do what businesses do create value more intensively than almost any other part of the economy How What are the secrets that make successful startups so insanely productive Read this book and let the founders themselves tell you

Atlas of Science Katy Börner, 2010-09-17 Science maps that can help us understand and navigate the immense amount of results generated by today s science and technology Cartographic maps have guided our explorations for centuries allowing us to navigate the world Science maps have the potential to guide our search for knowledge in the same way allowing us to visualize scientific results Science maps help us navigate understand and communicate the dynamic and changing structure of science and technology help us make sense of the avalanche of data generated by scientific research today **Atlas of Science** featuring more than thirty full page science maps fifty data charts a timeline of science mapping

milestones and 500 color images serves as a sumptuous visual index to the evolution of modern science and as an introduction to the science of science charting the trajectory from scientific concept to published results Atlas of Science based on the popular exhibit Places a guide to a PhD thesis that resembles a subway map the structure of science as revealed in a map of citation relationships in papers published in 2002 a visual periodic table a history flow visualization of the Wikipedia article on abortion a globe showing the worldwide distribution of patents a forecast of earthquake risk hands on science maps for kids and many more Each entry includes the story behind the map and biographies of its makers Not even the most brilliant minds can keep up with today s deluge of scientific results Science maps show us the landscape of what we know *Founders At Work: Stories Of Startups' Early Days* Livingston,2008-03-01 **SUMMARY** Edition Shortcut

(author),1901 **SUMMARY - Founders At Work: Stories Of Startups Early Days By Jessica Livingston** Shortcut Edition,2021-06-04 Our summary is short simple and pragmatic It allows you to have the essential ideas of a big book in less than 30 minutes By reading this summary you will discover how the groups of web giants were built and how their success based on innovative ideas took place from the very first years You will also discover that success does not necessarily depend on a grandiose project and substantial funds the simplest ideas are often the best it is necessary to know your product well success is more often achieved when a technician founds a company than when he is a salesman you need to know how to surround yourself with the right people and be lucky to create an efficient network Based on interviews with the founders of some of the most popular startups on the web Jessica Livingston reveals their common characteristics an unwavering determination to create a project that works an unfailing perseverance an adaptability that requires a great flexibility of mind and a real motivation residing more in the love of a job well done and the desire to change the world than in the desire to make a lot of money In a large company the time spent on looking efficient is less and less time spent on productivity Startups on the other hand prefer working methods that leave less room for appearances and focus on efficiency This book proposes to explore what according to their creators has made the greatest successes on the web Buy now the summary of this book for the modest price of a cup of coffee **Los Angeles Magazine** ,2005-06 Los Angeles magazine is a regional magazine of national stature Our combination of award winning feature writing investigative reporting service journalism and design covers the people lifestyle culture entertainment fashion art and architecture and news that define Southern California Started in the spring of 1961 Los Angeles magazine has been addressing the needs and interests of our region for 48 years The magazine continues to be the definitive resource for an affluent population that is intensely interested in a lifestyle that is uniquely Southern Californian **Summary of Founders at Work by Jessica Livingston**

QuickRead,Alyssa Burnette, *Founders at Work* 2007 is a behind the scenes exploration at what went on in the early days of the United States 30 most successful startups Telling their stories in the founders own words Jessica Livingston explores the triumphs and tribulations which characterized the early days of companies like Hotmail and Blogger com to chart their

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Tamaseb,2021-05-18 Using a data driven approach *Super Founders* is a must read Eric Yuan founder and CEO Zoom examination of what differentiates billion dollar startups from the rest Ali Tamaseb has spent thousands of hours manually amassing what may be the largest dataset ever collected on startups comparing billion dollar startups with those that failed to become one 30 000 data points on nearly every factor number of competitors market size the founder s age his or her university s ranking quality of investors fundraising time and many many more And what he found looked far different than expected Just to mention a few Most unicorn founders had no industry experience There s no disadvantage to being a solo founder or to being a non technical CEO Less than 15% went through any kind of accelerator program Over half had strong competitors when starting being first to market with an idea does not actually matter You will also hear the stories of the early days of billion dollar startups first hand The book includes exclusive interviews with the founders investors of Zoom Instacart PayPal Nest Github Flatiron Health Kite Pharma Facebook Stripe Airbnb YouTube LinkedIn Lyft DoorDash Coinbase and Square venture capital investors like Elad Gil Peter Thiel Alfred Lin from Sequoia Capital and Keith Rabois of Founders Fund as well as previously untold stories about the early days of ByteDance TikTok WhatsApp Dropbox Discord DiDi Flipkart Instagram Careem Peloton and SpaceX Packed with counterintuitive insights and inside stories from people who have built massively successful companies *Super Founders* is a paradigm shifting and actionable guide for entrepreneurs investors and anyone interested in what makes a startup successful **21 Secrets of Successful Startups**

Sam Wong,2019-04-01 Thousands of entrepreneurs aspire to start and build companies that disrupt markets and transform the business landscape Most start with a novel idea assemble a team of founders fashion a business model and begin the long road to raise funds Unfortunately 95% of startups fail or dramatically miss expectations However industry analysts advisors and investors agree that great execution maximizes the likelihood of success After serving as an executive for five different startups Silicon Valley advisor Sam Wong can provide unique execution guidance for founders entrepreneurs and leaders **21 Secrets of Successful Startups** draws upon the battle scars of 30 years of victories and defeats to present actionable advice guidance and frameworks spanning numerous topics related to startup execution fundraising talent and lifestyle Whether you are thinking of launching a company or are currently working to grow fund and scale your startup **21 Secrets of Successful Startups** provides a playbook to build your startup and achieve success **Founders at Work** Kenneth

Weatherall,2014-11-13 Entrepreneurship is the process of starting a business or other organization The entrepreneur

develops a business model acquires the human and other required resources and is fully responsible for its success or failure
 Entrepreneurship operates within an entrepreneurship ecosystem Contents Preface 8 1 What Are Interpersonal Skills and
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 startup s initial year in business require a keen awareness of uncertainties and a willingness to adapt in order to survive
 Today s new founders greatly benefit from taking a behind the scenes look at successful companies such as Etsy
 HotelTonight Fiverr and more in regards to how they overcame the challenges of their first year Startups in Action is your
 curated source for critical insights and inspiration from those who have been there before This book documents the month to
 month journeys of these companies in their first year zeroing in on key decisions that helped them recover from missteps and
 adapt to complications to eventually grow and succeed Were the founders full time from the beginning How long did it take
 them to build a working prototype How many end users did they have in the first year The answers to these questions are of
 interest to those who are just starting out and want to learn by example Collected from interviews with the founders

themselves author JP Silva answers these questions and reveals how each of the startups charted their paths to success Startups in Action is equal parts inspirational and practical providing guidance through a foundation of relatability to help cope with situations and surprises experienced during a startup's first year Startup discourse is rife with myths and oversimplification Cut through the noise and learn the events actions and counteractions only attainable from the founders themselves As more and more aspiring entrepreneurs are about to start their journeys the value of knowledge about difficult choices and obstacles that companies face in their first year is critical With Startups in Action you will benefit from the invaluable knowledge of experience and be prepared to face the challenges of building a successful startup What You Will Learn Acquire critical insights from the most successful startups easily available and collated in one book Compare and contrast the first year journey of your startup with that of giants such as Etsy StubHub Fiverr and more Learn how to build better startups by understanding what you should or should not do Who This Book Is For This book is for new and aspiring founders and those curious to learn about the journeys of successful startups

The Startup Playbook Rajat Bhargava, Will Herman, 2020-07-08 Get the real guidance you need to create and build your first startup company from founders who have been there many times before The first run printing of The Startup Playbook SOLD OUT So we revised expanded and improved this second edition including a new foreword by Brad Feld author of Venture Deals We still give our personal how to guide for building your startup from the ground up You'll find a collection of the major lessons and shortcuts we've learned that will shift the odds in your favor We're sharing our tips secrets and advice in a frank founder to founder discussion with you We make no bones about our bias We're on your side the founder's side While venture capitalists investors and accelerators incubators can add great value in the startup ecosystem this book isn't about their points of view We'll tell you where our interests as founders diverge from those on the other side of the table investors bankers advisors board members and others and what to do when that happens The Startup Playbook is not a recipe it's not a template it's not a list of tasks to do It's our insider's guide to starting a company and running it successfully in those critical early months Between us we've started over a dozen high tech software companies and raised over 500 million in investment capital We've acquired over thirty five companies had three of our startups go public sold six of them and we made billions of dollars for shareholders We've also invested in over eighty startups advised and mentored over two hundred companies and actively worked with venture capitalists VCs incubators and accelerators to help launch many other new startups We've had plenty of failures too And we've probably learned more from those than from the successes We share those lessons as well The Startup Playbook is full of our advice guidance do's and don'ts from our years of experience as founders many times We want to share our hard earned knowledge with you to make success easier for you to achieve This book is extraordinarily fresh and exciting In an accessible straight talk fashion this book is a manual and an inspiration The Startup Playbook is smart and avoids the I am so smart over writing endemic to the genre Read this as it is presented You'll be doing yourself a tremendous favor Amazon Reviewer

The Soul of Startups Sophie Theen, 2022-07-25 Discover how a founder's personality can impact the culture of a startup In *The Soul of Startups: The Untold Stories of How Founders Affect Culture* award winning HR and diversity and inclusion professional Sophie Theen delivers an insightful and eye opening discussion of the importance of culture in the vibrant and sometimes chaotic world of startup enterprise In the book you'll hear from a people management expert who has sat alongside those who launch exciting new ventures The author describes company founders who lacked the emotional maturity and intelligence to start an organization on which an entire team would rely for their wellbeing as well as those who excelled at creating environments that allowed their team members to thrive personally and professionally You'll also find Unvarnished truths from people who have lived through the ups and downs of the startup experience Celebrations of the people who have worked for and with the celebrity CEOs to help them realize their vision Illuminating stories of the journeys of startup operators including the good the bad and the ugly A can't miss resource for company founders entrepreneurs managers executives and startup professionals *The Soul of Startups* also belongs in the libraries of human resources and people management professionals seeking unique insights into how the personalities of startup founders shape the structures processes and realities of working in a fast growing company

Power to the Startup People: How To Grow Your Startup Career When You're Not The Founder Sarah E. Brown, 2021-05-21 I'm lounging in the living room of a vacation home located in the high country of Colorado with a handful of close friends from Boulder We each work for startups of various sizes and maturity We've rented the home for the weekend to relax in the nearby hot springs and hike local mountain trails as well as set aside time from our harried schedules to discuss our hopes dreams and startup careers As the sun sets and the dry mountain air cools we bundle up with blankets and take turns sharing life updates which especially this particular weekend offer a snapshot into the variety and complexity of startup life

Funding Your Startup and Other Nightmares Dhruv Nath, Sushanto Mitra, 2020-09-14 Are you finding it tough to fund your start up Especially in the post COVID 19 world where money is scarce Well then this book is for you It takes you through stories of early stage start ups and how they successfully managed to raise funding Even better it takes you through stories of failures start ups that couldn't raise funding and why After all you can learn as much from failures as you can from successes The authors also interview some of the most accomplished founders in the world of business such as Deep Kalra of MakeMyTrip Yashish Dahiya of PolicyBazaar Dinesh Agarwal of IndiaMART and Sairee Chahal of SHEROES Their stories all come together in a useful PERSISTENT framework which helps make a start up investment ready

Startupland Mikkel Svane, 2014-11-13 The real story of what it takes to risk it all and go for broke Conventional wisdom says most startups need to be in Silicon Valley started by young engineers around a sexy new idea and backed by VC funding But as Mikkel Svane reveals in *Startupland* the story of founding Zendesk was anything but conventional Founded in a Copenhagen loft by three thirty something friends looking to break free from corporate doldrums Zendesk Inc is now one of the hottest enterprise software companies still rapidly growing with customers

in 150 countries But its success was anything but predestined With revealing stories both funny and frank Mikkel shares how he and his friends bravely left secure jobs to start something on their own how he almost went broke several times how they picked up themselves and their families to travel across the world to California and the unknown and how the three friends were miraculously still together for Zendesk's IPO and still growing success Much like Zendesk's mission itself to remove friction barriers and mystery in order to make customer service easier and more approachable Startupland removes some of the myths about startups and startup founders Mikkel's advice hard won through experience often bucks conventional wisdom and entrepreneurial tropes He shares why failure whether fast or slow is awful why a seemingly boring product or idea can be the most exciting why giving back to the community is as important as the bottom line From how to hire right look for people who are not offended by swearing to which personas generate the highest response rates Mikkel answers the most pressing questions from the perspective of someone still in the trenches and willing to share the hard truth warts and all While there are books by consultants who tell you how to build businesses or by entrepreneurs now running billion dollar businesses there are few books from people still in the trenches who acutely remember the difficult daily decisions the thrill and fears of the early days the problems that scale with growing a business and the reason why they all went on the adventure in the first place Startupland is indispensable reading for all entrepreneurs who want to make their ideas the next big thing The book will inspire and empower you to follow your own dream and create your own story

No Vision All Drive David Brown, 2019-11-06 Memoirs of an entrepreneur Ever wonder how a startup comes together the people places skills failures and hustle that make it a real business This is the story of David and David two entrepreneurs with lots of energy and less of a roadmap than you might think In 1993 David Cohen and David Brown founded their first company Pinpoint Technologies which grew from a basement startup to a successful multinational company with 50 million in annual sales and over 250 employees Chronicling the story of that company from its beginnings up to 1999 when it was sold to ZOLL and beyond No Vision All Drive is the story of that company and the people who transformed a flat broke shot in the dark concept into a market leading small business This book is not about business it's about people David and David recount their experiences together Insight on how to build a successful startup Turn a seed idea into reality Startup founders and startup employees venture capitalists serial entrepreneurs and anyone with an interest in stories of determination and hard work will love No Vision All Drive

Founder's FAQ Ilker Koksal, 2021-03-13 Founder's FAQ is an authentic guide for founders by revealing what works and what doesn't in the predictable journey of the startup It covers the answers to all the possible questions of a founder in a startup journey whether revealing lifesaving principles for the startup's survival path building A teams creating an evolving machine setting up a neat culture or interpreting the true path for the fundraising All the chapters of the book are packed with real life examples from founders who scaled their startups and exited investors of Airbnb Coinbase Deliveroo Gusto HubSpot Instacart Kayak Lyft Opendoor Robinhood Slack Snapchat Snowflake Square

Stripe Twilio Udemy to sales marketing and product leaders of high growth startups This enables you to merge practical knowledge with reality It can undoubtedly be read cover to cover but invites you to open up to any page and digest a quick lesson

Lost and Founder Rand Fishkin, 2018-04-24 Rand Fishkin the founder and former CEO of Moz reveals how traditional Silicon Valley wisdom leads far too many startups astray with the transparency and humor that his hundreds of thousands of blog readers have come to love Everyone knows how a startup story is supposed to go A young brilliant entrepreneur has a cool idea drops out of college defies the doubters overcomes all odds makes billions and becomes the envy of the technology world This is not that story It's not that things went badly for Rand Fishkin they just weren't quite so Zuckerbergesque His company Moz maker of marketing software is now a 45 million year business and he's one of the world's leading experts on SEO But his business and reputation took fifteen years to grow and his startup began not in a Harvard dorm room but as a mother and son family business that fell deeply into debt Now Fishkin pulls back the curtain on tech startup mythology exposing the ups and downs of startup life that most CEOs would rather keep secret For instance A minimally viable product can be destructive if you launch at the wrong moment Growth hacking may be the buzzword du jour but initiatives can fizzle quickly Revenue and growth won't protect you from layoffs And venture capital always comes with strings attached Fishkin's hard won lessons are applicable to any kind of business environment Up or down the chain of command at both early stage startups and mature companies whether your trajectory is riding high or down in the dumps this book can help solve your problems and make you feel less alone for having them

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