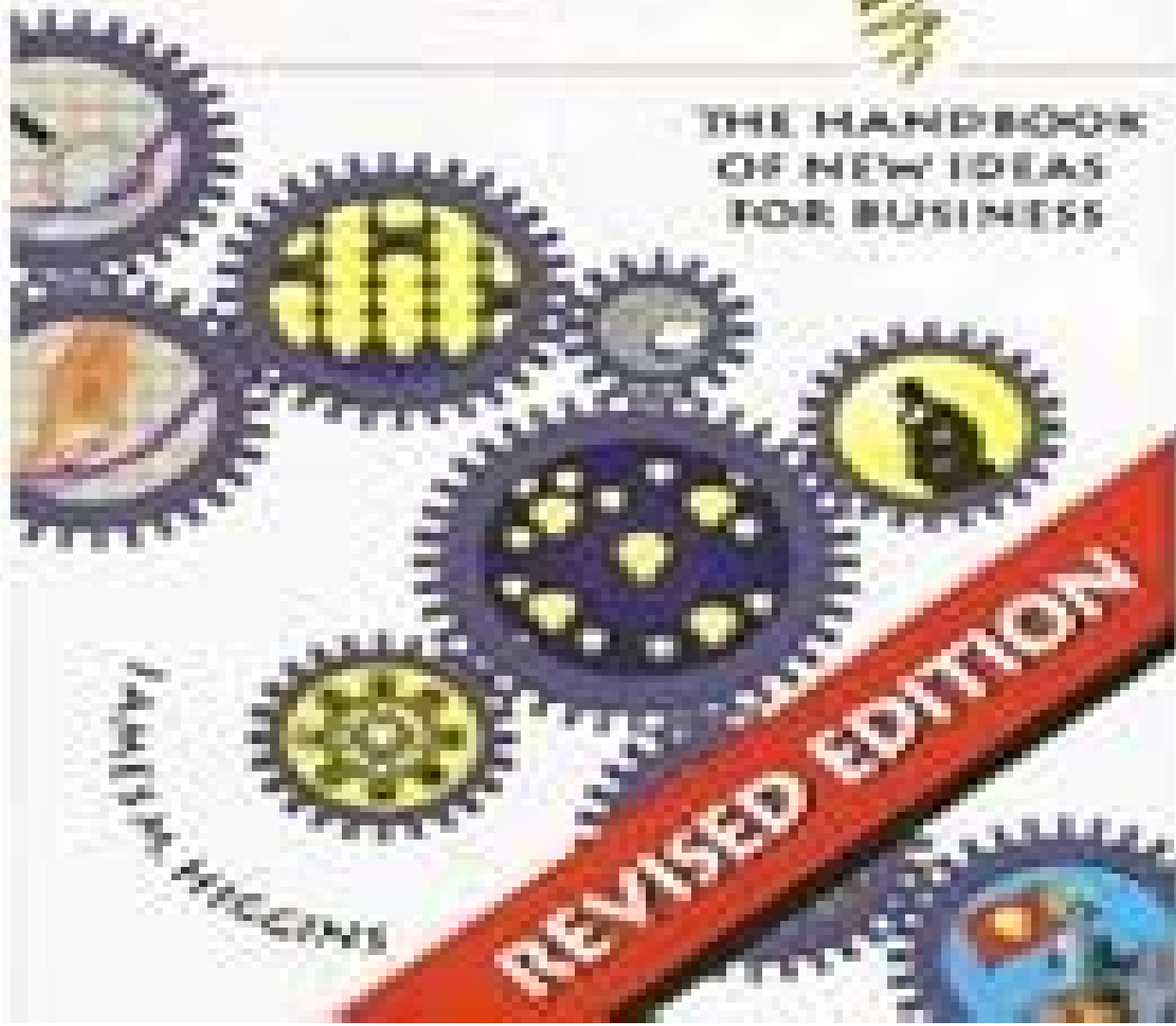


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THE HANDBOOK
OF NEW IDEAS
FOR BUSINESS



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The Solution Book: 101 Techniques for Successful Ideation and Problem Solving Elina Kallas, Vidyangi (Vida) Patil, CB Insights study suggests that 42% of startups fail because they do not identify the right need in other words there is no need for the startup or product in the first place The issue here is the lack of tools used to generate the ideas and validate those Bottom line this issue is about a structured approach to idea generation and problem solving Do you know that most people engaged in collective problem solving spend a lot of their valuable time in meetings discussing ideas which they think eventually do not add value to product or startup Harvard Business Review survey suggests that 71% of managers feel that meetings do not help accomplish much as they do not have specific templates and exercises to guide specific outcomes with engagement from participants THE SOLUTION BOOK is going to help you in experimenting with ideas effectively by providing you steps on how to create a framework for coming up with new ideas and products considering a variety of views develop teamwork and collaboration keeping you better focused on your results and outcomes The solution book consists of 101 easy to follow techniques on problem solving and ideation Startup innovation and venture failures are expensive and justified only by lack of tools and data for analysis The book caters to all stages in your lifecycle as a creative thinker and problem solver with tools to optimize your resources go beyond conventional solutions and experiment with divergent out of the box thinking thanks to Elina Kallas a researcher on entrepreneurship education with European Commission and in entrepreneurship at Harvard University and Vidyangi Patil an interdisciplinary professional of Biomedical Engineering with an extensive startup and research experience

Problem Solving 101 Ken Watanabe, 2009-03-05 The fun and simple problem solving guide that took Japan by storm Ken Watanabe originally wrote Problem Solving 101 for Japanese schoolchildren His goal was to help shift the focus in Japanese education from memorization to critical thinking by adapting some of the techniques he had learned as an elite McKinsey consultant He was amazed to discover that adults were hungry for his fun and easy guide to problem solving and decision making The book became a surprise Japanese bestseller with more than 370 000 in print after six months Now American businesspeople can also use it to master some powerful skills Watanabe uses sample scenarios to illustrate his techniques which include logic trees and matrixes A rock band figures out how to drive up concert attendance An aspiring animator budgets for a new computer purchase Students decide which high school they will attend Illustrated with diagrams and quirky drawings the book is simple enough for a middle schooler to understand but sophisticated enough for business leaders to apply to their

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