# SWOT, PESTEL, Porter's Five Forces and Value Chain Analysis of Tesco

#### Introduction

This report is aimed at critically analysing the macro, meso and micro business environment of Tesco, one of the largest food and grocery retailers in the world, operating around 4,331 stores. Strategic evaluation tools such as PESTEL, Porter's Five Forces, SWOT and Value Chain analysis have been used by researchers in order to achieve this aim.

#### Tesco - Company Overview

Tesco is among the largest food retailers in the world with revenue in excess of £54 billion in 2009 and employing over 470,000 people. They operate approximately 4,331 stores in 14 countries around the world. The company operates primarily in the USA, Europe and Asia and their Head Office is based in Hertfordshire, UK. According to Datamonitor (2010), the commercial network portfolio of Tesco comprises : over 960 Express stores which sell approximately 7,000 products including fresh foods at suitable localities: 170 Metro stores which sell a variety of food products in town and city centres; and 450 superstores which sell both food and non-food items including books and DVDs. Tesco also provides online retailing services through their website tesco.com and Tesco Direct. In addition, they provide broadband I nternet connections and financial services through Tesco Personal Finance (TPF). Tesco was founded in 1919 and launched its first store in Edgware, London, UK in 1929 (Tesco, 2010); however, over the decades it has evolved to become the market leader within the UK. food retail segment (Datamonitor, 2010). The comparative positioning of Tesco's market share with respect to other leading players in the market has been illustrated as follows (Euromonitor, 2010):

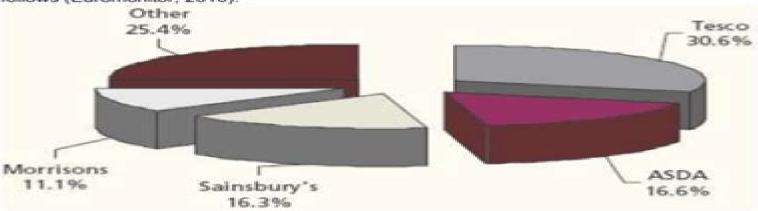


Fig 1: Share of Leading Players in UK Food Retail Market

# 1 Swot Pestel Porters 5 Forces And Value Chain

**Lingsheng Yao** 

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Virtual and Innovative Quality Management Across the Value Chain Marc Helmold, 2023-06-07 This book provides professionals and academics with a holistic and practical approach to virtual and innovative quality management QM throughout the business value chain It describes how to manage the value change from the supply side combining all functions of the value chain and contains best practices in performance particularly in the production trading service and information industries It explores such topics as integrated management systems IMS extended reality artificial intelligence and environmental social governance ESG Industry examples and case studies are used to reveal the diversity of opportunities for QM methodologies and principles This book is an ideal guide for professionals and practitioners who wish to incorporate QM concepts to achieve a competitive advantage across all business functions Strategic Management R. Maheshwari, Saurabh Agarwal, 2020-08-17 Strategic Management by R Maheshwari Saurabh Agarwal is a publication of the SBPD Publishing House Agra Strategic management is concerned with the processes by which management plans and co ordinates the use of business resources with the general objective of securing or maintaining competitive advantage This book provides the student with a general insight into the historical development of management practices and international business policies In particular this book reviews the developments and literature on corporate strategy and critically reviews the possibilities and limitations of management action in highly contested international markets. This book targets to meet in full measure the requirements of students preparing for B B A B Com M Com M B A and other Professional Courses of various Indian Universities What makes this book an ideal choice is that great care has been taken to illustrate each point with suitable examples The basic motto of this book is to generate interest in the subject in the mind of the students and help them understand each and every concept Salient features of this book are as follows The motto of this book is to provide an easy and obvious understanding of the subject to the students Every best effort has been made to include the questions asked in various examinations in different years The subject matter of this book is prepared scientifically and analytically The volume of the book and the size of different points have been kept keeping in view to meet out the need for examinations

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**Food Safety Management** Serge Imboden,2013-11-01 What makes a good boss a good manager This is a question that has always intrigued leadership and management theorists Various models and theories of leadership have been put forward both to explain leadership success and to deliver recommendations for action to improve leadership practice or to solve

problems For a better understanding a model of effective leadership is developed effective leadership is possible but it places demands on leaders Effective leadership can be learned but this entails a considerable cost Leadership is not actually just something that can be done off the cuff professional leadership is an independent occupation that one must spend a considerable amount of time learning and experiencing Effective leadership thus means applying the right mix of leadership management and entrepreneurship skills in the right place and at the right time in order to achieve the set company objectives and in order to motivate and continue developing employees **Category Management in Purchasing** Jonathan O'Brien, 2009-06-03 Category Management is a technique used to understand markets analyse spend and make purchasing decisions which save money It is about a pathway from accepting mediocre goods and services at high cost to effective supply management which delivers real value By altering how goods are categorised and supplied it helps shift sourcing from being an error prone transaction to creating value for the business Using case studies and practical examples the book provides a clear definition and understanding of category management. The author presents a step by step process for its implementation and use which companies can readily apply in line with their overall business strategy This practical toolkit will allow readers to analyse complex sourcing situations guickly and clearly and develop innovative and creative proposals for sourcing Airbus versus Boeing. Strategic Management Report Sascha Mayer, 2008-03-11 Scientific Study from the year 2007 in the subject Business economics Operations Research grade 1 0 University of Southern California Business Faculty course Strategic Management language English abstract The purpose of this report is to provide a Strategic Management Report with detailed strategic analyses of the dominant civil aircraft manufacturers Airbus and Boeing The discussion main part of this report is separated into internal and external analyses which are reasoned in greater detail and supported with reasonable graphs and tables in the attached Appendices Finally conclusions are drawn as to which is the more strategic savvy and which company has the more sustainable enterprise and there is a recommendation given in which company a potential investor should rather invest in Airbus and Boeing are having a neck and neck race in the aircraft industry for jets over 100 seats between Airbus and Boeing about the market leadership After Airbus overtook its rival the first time in 2001 in terms of aircraft order and delivery it stayed in front the last years until Boeing got back on top in 2006 The aircraft manufacturing industry is constantly growing a global market and had a size of US 63 billion revenues in 2006 It is characterized by high entry barriers and investment in R D and by a duopoly with Airbus and Boeing having a market share of 86% for aircrafts over 100 seats At the moment Airbus is in weaker financial position than its competitor Boeing had an average year in 2006 with a moderate and good profitability whereas Airbus is not in the red but it is remarkable that the company had a bad year caused by the production and delivery problems with the A380 connecting with the delay compensations In general both Airbus and Boeing experience a strong support by the parent companies whereas Boeing s outstanding and tightened military division strongly keeps the commercial airplane division on the ground and gives it an

edge In terms of product strategy the strength of the one is the weakness of the other Boeing found no real answer on the A380 as mega jumbo but is highly successful with its B787 in the mid size long range segment where Airbus is lagging behind with its try to catch up through the A350 The market opportunities for both companies and strategies exist with increasing air traffic especially in Asia with its upcoming markets China and India On the other side increasing prices for raw materials or indirectly oil price fluctuations and the risk of a new external shocks are threatening the performance

STRATEGIC BUSINESS MANAGEMENT Dr. MADESWARAN A, 16th European Conference on Innovation and Entrepreneurship Vol 2 Dr. Florinda Matos, Prof Maria de Fátima Ferreiro, Prof Álvaro Rosa, Prof Isabel Salavisa, 2021-09-16 **Procurement Playbook** David McKevitt, Ingrid De Doncker, Monika Bis, Paul Davis, Perhaps the greatest frustration of procurement students and faculty is the lack of a codified procurement body of knowledge PBoK At the same time the demand for relevant procurement skills has never been greater The Procurement Playbook consists of ten chapters of essential procurement knowledge and skills Written by an award winning panel of experts consultants and academics the Playbook distils essential procurement knowledge using a structured pedagogical framework Organisations are at various stages of their development towards procurement excellence Existing texts on the market tend to convey procurement through a manufacturing lens or position private and public procurement as separate disciplines The Playbook helps practitioners organise their thoughts and speak with clarity and confidence about the art and science of procurement The text is an ideal companion for middle level executives seeking to acquire procurement skills and provides a blueprint for training and training specialists who design procurement courses Achieves a balance between theory and a practical skill based approach to the procurement discipline Each chapter contains a glossary of terms key questions and learning objectives Ideal for executives looking to acquire procurement skills the Playbook is interspersed with short cases research insights and debate points Provides a blueprint for training and education specialists looking to design procurement courses Chapter overview Introduction Perspectives of procurement Identifying needs and writing specifications Supplier screening and selection Market analysis Supply cost and prices Outsourcing Procurement value Spend analysis Supplier Performance Management Global Business Expansion: Concepts, Methodologies, Tools, and Applications Management Association, Information Resources, 2018-04-06 As businesses seek to compete on a global stage they must be constantly aware of pressures from all levels regional local and worldwide The organizations that can best build advantages in diverse environments achieve the greatest success Global Business Expansion Concepts Methodologies Tools and Applications is a comprehensive reference source for the latest scholarly material on the emergence of new ideas and opportunities in various markets and provides organizational leaders with the tools they need to be successful Highlighting a range of pertinent topics such as market entry strategies transnational organizations and competitive advantage this multi volume book is ideally designed for researchers scholars business executives and professionals and graduate level business students

Chemistry and Industry ,2009 Strategic Management: Concepts and Applications DR. ARUP KUMAR SARKAR ,2025-04-08 Strategic Management Concepts and Applications is a comprehensive guide crafted for students professionals and decision makers seeking to understand the core principles and real world practices of strategic management This book bridges the gap between theoretical frameworks and actionable strategies offering readers a roadmap to navigate the complexities of today s dynamic business environment. The content is designed to be both educational and practical It introduces fundamental concepts such as SWOT analysis competitive advantage corporate governance and strategic formulation while also exploring advanced topics including global strategy innovation driven growth and sustainability in business What sets this book apart is its balanced approach to theory and application Readers are not only introduced to foundational strategic models but are also guided on how to adapt these frameworks to diverse industries organizational structures and evolving markets Whether it s a startup looking to scale or a multinational aiming to remain competitive this book provides practical insights for every business stage To facilitate better learning chapters include real world examples review questions and strategic planning exercises Designed for business students MBA candidates consultants and entrepreneurs this book empowers readers with the mindset and skills to become effective strategists in their organizations Strategic Management Concepts and Applications is more than a textbook it s a strategic companion for those aiming to understand design and lead successful business strategies in an era marked by innovation uncertainty and rapid change

Key Marketing Skills Peter Cheverton, 2005-12-03 Not just another introduction to marketing Key Marketing Skills is a practical actionable guide that demonstrates how to apply marketing strategies in a real world context from conducting a marketing audit and building your marketing strategy to preparing a robust marketing plan and developing a unique value proposition Taking you step by step through the entire marketing planning process it will enable you to build alignment through the supply chain and successfully implement your plan through the marketing mix Extensively revised and updated this new edition has also been expanded to include a wealth of brand new international case studies and planning models Together with sections on vital issues such as brand management how to brief an agency and how to conduct a self assessment health check of your current level of marketing excellence Key Marketing Skills provides all the necessary tools and guidance to make marketing happen Online resources include self test questions marketing planning template performance map and a customer activity cycle table Business Economics: Theory and Application Neil Harris, 2007-06-01 Business Economics Theory and Application is an undaunting and accessible text that focuses on the real world of business and how this relates to economics The links to business are far more intrinsic that in other business economics textbooks where a business flavour is simply added to traditional economics theory It provides an in depth jargon free analysis particularly relevant for one semester courses A variety of case studies and questions are used throughout the text both to illustrate key points and for seminar and assignment work Diagrams are included to aid the explanation of complex issues

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