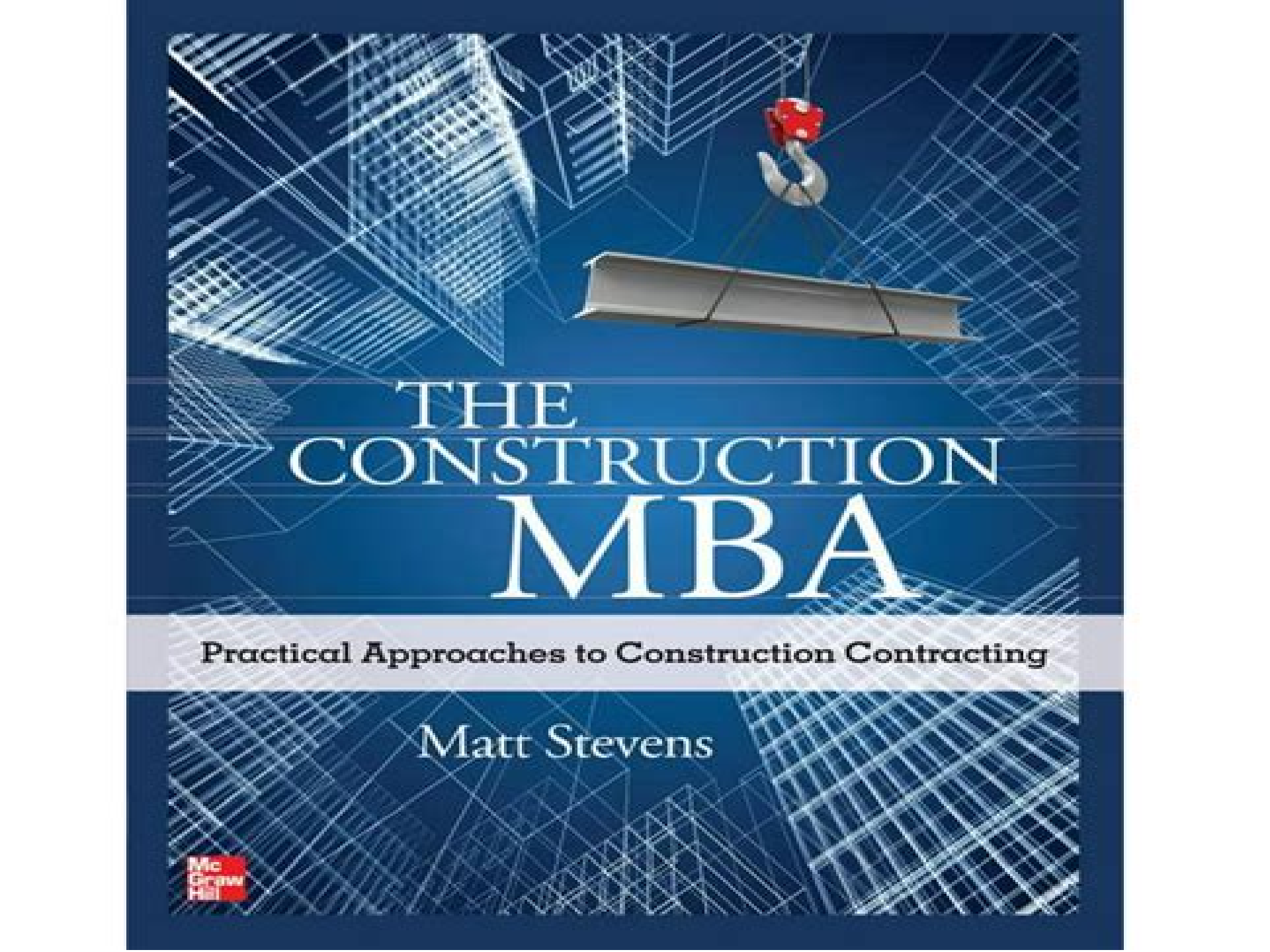




THE CONSTRUCTION MBA

Practical Approaches to Construction Contracting

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The Construction MBA: Practical Approaches to Construction Contracting Matt Stevens, 2012-07-02 Proven business strategies for operating a profitable and efficient construction firm Written by a successful management researcher advisor and educator to construction contractors The Construction MBA reveals effective operating practices for managing the multiple processes that must work simultaneously to make a construction firm consistently profitable The methods in the book apply to both general and specialty contracting firms and describe how to grow both the top line and bottom line This strategic resource explains how to integrate metrics into your business model that allow you to identify and react to critical trends You ll learn ways to gain the competitive edge by adopting superior processes speeding up your business cycle and maximizing client satisfaction Tips for positioning your firm on the sweet spot of the risk reward curve are also included Realworld case studies demonstrate the concepts presented in this practical guide In addition eight legendary management books are reviewed and their lessons are applied to the construction contracting business The Construction MBA covers The new business model Corporate objectives and strategies Work acquisition Operations management Human resources Financial management Technology Good operating practices *Qualitative and Quantitative Approaches to Construction Contracting Management* Matt Stevens, 2010 Construction Contracting Richard H. Clough, Glenn A. Sears, S. Keoki Sears, Robert O. Segner, Jerald L. Rounds, 2015-03-04 The definitive contracting reference for the construction industry updated and expanded Construction Contracting the industry s leading professional reference for five decades has been updated to reflect current practices business methods management techniques codes and regulations A cornerstone of the construction library this text presents the hard to find information essential to successfully managing a construction company applicable to building heavy civil high tech and industrial construction endeavors alike A wealth of coverage on the basics of owning a construction business provides readers with a useful checkup on the state of their company and in depth exploration of the logistics scheduling administration and legal aspects relevant to construction provide valuable guidance on important facets of the business operations This updated edition contains new coverage of modern delivery methods technology and project management The field of construction contracting comprises the entire set of skills knowledge and conceptual tools needed to successfully own or manage a construction company as well as to undertake any actual project This book gives readers complete up to date information in all of these areas with expert guidance toward best practices Learn techniques for accurate cost estimating and effective bidding Understand construction contracts surety bonds and insurance Explore project time and cost management with safety considerations Examine relevant labor law and labor relations techniques Between codes standards laws and regulations the construction industry presents many different areas with which the manager needs to be up to date on top of actually doing the day to day running of the business This book

provides it all under one cover for the project side and the business side Construction Contracting is a complete working resource in the field or office *International Construction Contract Law* Lukas Klee,2014-11-19 Large international construction projects often have a range of major contractors subcontractors and consultants based in different parts of the world and working to different legal theories and understandings This can lead to confusion in the understanding interpretation and execution of the construction contract which can result in significant disruption to the construction project International Construction Contract Law is written for anyone who needs to understand the legal and managerial aspects of large international construction projects including consulting engineers lawyers clients developers contractors and construction managers worldwide In 18 chapters it provides a thorough overview of civil law common law interrelationships delivery methods standard forms of contract risk allocation variations claims and dispute resolution all in the context of international construction projects Highly practical in approach it introduces legal analysis only when absolutely essential to understanding the book also contains a range of useful appendices including a 10 language basic dictionary of terms used in FIDIC forms Creating Capacity and Capability: Embracing Advanced Technologies and Innovations for Sustainable Future in Building Education and Practice Mostafa Babaeian Jelodar,Ruggiero Lovreglio,Zhenan Feng,Daniel Paes,Vishal Kumar,Chandana Siriwardana,2025-08-02 This three volume book is the proceeding of the 46th Australasian Universities Building Education Association AUBEA 2023 Conference which brings together papers on construction and built environment education and practice This particular conference theme Creating Capacity and Capability Embracing Advanced Technologies and Innovations for Sustainable Future in Building Education and Practice is closely related to a flagship national research programme funded by the Government of New Zealand known as the CanConstructNZ research programme aiming to balance the capacity and capability in the construction industry and the national pipeline of construction projects The capacity and capability of our construction industry in fulfilling the construction needs of the whole nation are reflected in the national pipeline of construction projects and have long been recognised as one of the main challenges facing the construction sector The practices and education of building and construction play an important role in determining the capacity and capability of the construction industry Within the context of achieving sustainable future and embracing advanced technologies to create capacity and capability in the construction sector various concepts research and innovative development have emerged and taken place This particular conference theme has facilitated more in depth discourses and discussions on the latest ideas and innovation within the building and construction education and practice not only from the Australasian region but also from the wider international community including the USA the UK Brazil South Africa Nigeria China and Sri Lanka The contents of this book will be of interest to academic researchers industry professionals and policy makers alike **Practical Guide to Engineering and Construction Contracts** Philip Loots,Donald Charrett,2009 This hard cover book offers a concise practical guide to the law relating to construction

contracts in Australia Written for engineers negotiating and administering construction contracts it aims to assist readers in understanding the risks associated with these contracts and how to minimise them The book is written by two experienced and respected authors who have a unique combination of local and international practical experience and professional and academic background in law and engineering Oxford University Press Australia New Zealand is the non exclusive distributor of this title

Practical Risk Management for EPC / Design-Build Projects Walter A. Salmon,2020-02-25 Many of the books on construction risk management concentrate on theoretical approaches to the accurate assessment of the overall risks of taking on a new project Less attention is paid to the typical risks to which the operational level of a project is exposed and how operational managers should approach those risks during project implementation This book identifies precisely where the major EPC Design Build risks occur within an operational framework and shows how best to deal with those risks The book attempts to offer practical advice approaches and tools for dealing with risks to which the various operational departments are exposed

Construction Contracting Richard H. Clough,Glenn A. Sears,S. Keoki Sears,Robert O. Segner,Jerald L. Rounds,David Ashley,2022-11-01 Construction Contracting the industry s leading professional reference for fifty years has been thoroughly updated and reorganized to reflect the latest practices business methods management techniques codes and regulations This text presents the information essential to successfully managing a construction company applicable to building heavy civil high tech and industrial construction projects alike A wealth of coverage of the basics of owning a construction company and in depth exploration of the logistics scheduling administration and legal aspects relevant to construction provide valuable guidance for early career professionals and students studying construction management This Ninth Edition includes three all new chapters on project risk and safety management intellectual property and company culture Photographs of cases presented in the text are included for the first time The text s pedagogical elements are updated to include detailed learning outcomes sidebar best practices and discussion questions real world cases and much more This Ninth Edition includes vital industry topics integrated throughout the text including digital tools project risk safety and sustainability Instructors will have access to a book companion website that includes an Instructor s Manual

Martindale-Hubbell Dispute Resolution Directory ,1996

American Builder ,1916

Blockchain Technology for Information Management: A New Era for Sustainable Construction Practices Opeoluwa Israel Akinradewo,Clinton Ohis Aigbavboa,Ayodeji Emmanuel Oke,2025-11-08 The book provides step by step guidance on integrating blockchain into construction information management offering not just theory but also a practical blueprint for implementation This ensures readers can confidently apply these insights to their operations Furthermore the book provides an in depth examination of both the technical aspects of blockchain and the specifics of the construction industry ensuring a tailored approach that addresses this field s unique challenges and opportunities In addition the book provides a forward looking perspective which not only addresses the current state of blockchain in construction but also prepares readers for emerging trends ensuring the

framework's long term relevance and adaptability Finally the book provides clear explanations of the legal and regulatory considerations surrounding blockchain adoption in the construction industry helping readers navigate the complex compliance landscape with ease

Social Enterprise in the Construction Industry Martin Loosemore, Dave Higgon, 2015-08-27 Through the emerging lens of social enterprise this book examines how the global construction industry can engage more effectively with the communities in which it builds addressing disadvantage and environmental degradation to leave a positive legacy for future generations Combining insights from leading research and real life case studies of social enterprise in the construction sector the result is a practical framework which will help social enterprises clients consultants and construction firms work collectively to build a thriving social enterprise sector Readers of this timely book will learn to embrace social enterprise and an important new sector in the global construction industry They will learn to see community involvement as an opportunity rather than a risk and fully understand the broader role they can play in building a fairer and more sustainable society

Michigan Real Property Review, 1977

Construction Safety, Health and Well-being in the COVID-19 era Patrick Manu, Clara Cheung, Akilu Yunusa-Kaltungo, Fidelis Emuze, Tarcisio Abreu Saurin, Bonaventura H. W. Hadikusumo, 2023-09-12 This edited book presents a significant and timely contribution to our understanding of a broad range of issues pertaining to COVID 19 and its relationship to occupational safety health and well being OSHW in the global construction industry The editors first introduce the industry and its poor OSHW history before highlighting some of the broader impacts of the pandemic on the sector The book is then divided into two sections Section One focuses on the management of COVID 19 transmission risk It captures insights practices technologies and lessons learned in relation to what has and is being done to prevent or mitigate the risk of COVID 19 transmission among the construction workforce Construction Safety Health and Well being in the COVID 19 Era also details case studies lessons and best practices for managing sites and workforces when infections inevitably do occur Section Two brings together international chapters discussing the impacts of COVID 19 on the OSHW of the construction workforce both on and off site as well as the management of those impacts Furthermore this presents implications of the pandemic at the short medium and long term for other performance measures of construction projects such as cost schedule quality and most importantly how the pursuit non pursuit of such performance measures have impacted will impact the OSHW of construction workers and professionals in the industry This book addresses the gap in literature by offering global perspectives on the OSHW impacts and implications of COVID 19 in the construction industry and will help its wide readership including construction industry organisations professionals researchers government bodies policy makers and students to understand a broad suite of issues pertaining to COVID 19 and its relationship to OSHW in construction

The Martindale-Hubbell Law Directory, 1996

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professional reference for five decades has been updated to reflect current practices business methods management techniques codes and regulations A cornerstone of the construction library this text presents the hard to find information essential to successfully managing a construction company applicable to building heavy civil high tech and industrial construction endeavors alike A wealth of coverage on the basics of owning a construction business provides readers with a useful checkup on the state of their company and in depth exploration of the logistics scheduling administration and legal aspects relevant to construction provide valuable guidance on important facets of the business operations This updated edition contains new coverage of modern delivery methods technology project management plus sample contracts and documentation The field of construction contracting comprises the entire set of skills knowledge and conceptual tools needed to successfully own or manage a construction company as well as to undertake any actual project This book gives readers complete up to date information in all of these areas with expert guidance toward best practices Learn techniques for accurate cost estimating and effective bidding Understand construction contracts surety bonds and insurance Explore project time and cost management with safety considerations Examine relevant labor law and labor relations techniques Between codes standards laws and regulations the construction industry presents many different areas with which the manager needs to be up to date on top of actually doing the day to day running of the business This book provides it all under one cover for the project side and the business side Construction Contracting is a complete working resource in the field or office

American Book Publishing Record ,1997 Engineering News-record ,1981-04 MINDEV 97 Eric Barnes,1997

Commercial Management David Lowe,2013-08-05 Commercial Management theory and practice defines the role of commercial management within project oriented organisations providing a framework for and helping to develop a critical understanding of the factors that influence commercial management practice It also identifies generic aspects of this practice and provides a theoretical foundation to these activities by reference to existing and emergent theories and concepts as well as to relevant management best practice The book is structured into four parts Part 1 Introduction Commercial Management in Project Environments explores the nature of commercial practice within project oriented organisations at the buyer seller interface It presents a Commercial Management framework which illustrates the multiple interactions and connections between the purchaser s procurement cycle and a supplier s bidding and implementation cycles Additionally it outlines the principle activities undertaken by the commercial function identifies the skills and abilities that support these activities and reviews the theories and concepts that underpin commercial practice Finally it identifies areas of commonality of practice with other functions found within project oriented organisations plus sources of potential conflict and misunderstanding Part 2 Elements of Commercial Theory and Practice covers commercial leadership exploring strategy risk and uncertainty management financial decision making and key legal issues Part 3 Approaches to Commercial Practice addresses best practice management and commercial and contracting strategies and tactics Finally Part 4 Case Studies

offers two extended case studies Football Stadia the Millennium Stadium Cardiff the Emirates Stadium Islington and Wembley Stadium London and Heathrow Terminal 5 The book provides a one stop shop to the many topics that underpin commercial management practice from both a demand buy side and a supply sell side perspective It will help develop an understanding of the issues influencing commercial management leadership strategy risk financial legal best practice management and commercial and contracting strategy and tactics This book s companion website is at www.wiley.com/go/lowecommercialmanagement and offers invaluable resources for both students and lecturers PowerPoint slides for lecturers on each chapter Sample exam questions for students to practice Weblinks to key journals and relevant professional bodies

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