# The Lobbying and Advocacy Handbook FOR NONPROFIT ORGANIZATIONS



SHAPING
PUBLIC POLICY
AT THE STATE
AND LOCAL LEVEL

Marcia Avner with Josh Wise • Jeff Narabrook • Jeannie Fox • Susie Brown Foreword by Jon Pratt

# The Lobbying And Advocacy Handbook For Nonprofit Organizations Second Edition

**Mim Carlson, Margaret Donohoe** 

# The Lobbying And Advocacy Handbook For Nonprofit Organizations Second Edition:

The Lobbying and Advocacy Handbook for Nonprofit Organizations Marcia Avner, 2002-01-15 Your How To Guide to State and Local Lobbying This guide is your complete road map to shaping public policy at the state and local level It gives detailed step by step instructions for developing an effective plan and putting it into action With this handbook you will discover how lobbying can help fulfill your mission learn how to initiate support or defeat bills develop effective lobbying skills gather and mobilize support for your positions learn how to use the media effectively influence gov t administrators to back your policy positions comply with state and federal regulations and set up systems in your nonprofit to support lobbying Adaptable to Your Unique Needs This flexible book can be tailored to fit your situation You have four different planning strategies to choose from short term long term proactive or reactive Want to move quickly Use the planning shortcuts Plus a special rapid response guide helps you with emergencies Straightforward and Action Oriented In addition to a clear framework for planning your policy work author Marcia Avner shares with you the nitty gritty of effective lobbying based on her more than 30 years of experience You ll find concrete information on building relationships with public officials what you need to know to make your case how to testify at a committee hearing how to find out how it works in your area mistakes to avoid and much more The Lobbying and Advocacy Handbook for Nonprofit Organizations, Second Edition Marcia Avner, 2013-07-23 The Lobbying and Advocacy Handbook for Nonprofit Organizations Second Edition is your complete road map to shaping public policy at the state and local level It gives detailed step by step instructions for developing an effective plan and putting it into action With this handbook you will discover how lobbying can help fulfill your mission learn how to initiate support or defeat bills develop effective lobbying skills gather and mobilize support for your positions learn how to use the media effectively influence gov t administrators to back your policy positions comply with state and federal regulations and set up systems in your nonprofit to support lobbying In addition to updated worksheets case studies and resources new material in the second edition includes nonprofit civic engagement and voter mobilization designing the Policy Committee that works for your nonprofit utilizing social media in your communications strategies administrative advocacy working with governmental agencies and understanding the why what and how of collaboration The Lobbying and Advocacy Handbook for Nonprofit Organizations, Second Edition Marcia Avner, 2013-07-23 The Lobbying and Advocacy Handbook for Nonprofit Organizations Second Edition is your complete road map to shaping public policy at the state and local level It gives detailed step by step instructions for developing an effective plan and putting it into action With this handbook you will discover how lobbying can help fulfill your mission learn how to initiate support or defeat bills develop effective lobbying skills gather and mobilize support for your positions learn how to use the media effectively influence gov t administrators to back your policy positions comply with state and federal regulations and set up systems in your nonprofit to support lobbying In addition to updated worksheets case studies and resources new material in the second edition includes

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