Darren Wilsey, with Daylle Deanna Schwartz

The Musician's Guide to Licensing Music

How to Get Your Music into Film, TV, Advertising, Digital Media & Beyond

Jin-Ying Zhang

The Musician's Guide to Licensing Music Darren Wilsey, Daylle Deanna Schwartz, 2012-05-18 Plug your music career into the lucrative new income streams of the digital marketplace Record deals are so twentieth century Today music licensing is the fastest route to widespread exposure and a steady income Creators of films television shows commercials video games ringtones podcasts and other digital age media hunger for music perfectly suited to their projects providing endless lucrative opportunities for savvy musicians Whether you re an unknown composer an up and coming songwriter an independent label performer or a big label star there s a place for you in this fast growing field as long as you learn to master the game How does music licensing work Where are the most abundant and rewarding opportunities Find the answers in this authoritative up to the moment overview of one of the most effective ways to market your talent It's all here The key players in the music licensing business and the best ways to make contacts and bring your music to their attention Types of licensing agreements and how to understand them An inside look at the licensing selection process and how to get a jump on music requests Negotiating payment and protecting your music in the open marketplace including international venues Getting music licensed for television shows films commercials digital media and less obvious markets like colleges and universities theater companies corporate training videos and restaurants Firsthand advice from top music executives marketers music supervisors lawyers talent managers and filmmakers From the Trade Paperback edition The Musician's Guide to Licensing Music Darren Wilsey, Daylle Deanna Schwartz, 2010-02-16 Plug your music career into the lucrative new income streams of the digital marketplace Record deals are so twentieth century Today music licensing is the fastest route to widespread exposure and a steady income Creators of films television shows commercials video games ringtones podcasts and other digital age media hunger for music perfectly suited to their projects providing endless lucrative opportunities for savvy musicians Whether you re an unknown composer an up and coming songwriter an independent label performer or a big label star there's a place for you in this fast growing field as long as you learn to master the game How does music licensing work Where are the most abundant and rewarding opportunities Find the answers in this authoritative up to the moment overview of one of the most effective ways to market your talent It's all here The key players in the music licensing business and the best ways to make contacts and bring your music to their attention Types of licensing agreements and how to understand them An inside look at the licensing selection process and how to get a jump on music requests Negotiating payment and protecting your music in the open marketplace including international venues Getting music licensed for television shows films commercials digital media and less obvious markets like colleges and universities theater companies corporate training videos and restaurants Firsthand advice from top music executives marketers music supervisors lawyers talent managers and filmmakers Over 300 DIRECT links + WAYS TO MARKET, PROMOTE YOUR MUSIC AND MAKE YOUR PRESENCE KNOWN IN THE MUSIC INDUSTRY !!! LEVERN GREEN, 2014-01-17 Over 300 DIRECT links WAYS TO

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<u>Understanding the Music Business</u> Dick Weissman, 2017-05-12 In today's fast moving music industry what does it take to build a life long career Now more than ever all those working in music need to be aware of many aspects of the business and take control of their own careers Understanding the Music Business offers students a concise yet comprehensive overview of the rapidly evolving music industry rooted in real world experiences Anchored by a wealth of career profiles and case studies this second edition has been updated throughout to include the most important contemporary developments including the advent of streaming and the shift to a DIY paradigm A new Both Sides Now feature helps readers understand differing opinions on key issues Highly readable Understanding the Music Business is the perfect introduction for anyone seeking to understand how musical talents connect to making a living The Oxford Handbook of Music and Advertising James Deaville, Siu-Lan Tan, Ron Rodman, 2020-12-01 The Oxford Handbook of Music and Advertising is an essential guide to the crucial role that music plays in relation to the audio or audiovisual advertising message from the perspectives of its creation interpretation and reception The book s unique three part organization reflects this life cycle of an advertisement from industry inception to mass mediated text to consumer behaviour Experts well versed in the practice analysis and empirical studies of the commercial message have contributed to the collection s forty two chapters which collectively represent the most ambitious and comprehensive attempt to date to address the important intersections of music and advertising Handbook chapters are self contained yet share borders with other contributions within a given section and across the major sections of the book so readers can either study one topic of particular interest or read through to gain an understanding of the broader issues at stake Within the book's Introduction each editor has provided an overview of the unifying themes for the section for which they were responsible with brief summaries of individual contributions at the beginnings of the sections The lists of recommended readings at the end of chapters are intended to assist readers in finding further literature about

the topic An overview of industry practices by a music insider is provided in the Appendix giving context for the three parts of the book **Billboard** ,2002-12-21 In its 114th year Billboard remains the world's premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends

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with insights The Music Sync Handbook gives you the tools to stand out in a competitive market and the knowledge to make Music Licensing Insider's Guide Randy Schroeder and Seb your music heard Quill & Quire ,2000 Jarakian, 2014-06-02 Shortcut the process to make money licensing music using 14 years of experience from Seb Jarakian and Randy Schroeder owners of Musync a well known music licensing company in San Francisco Learn how to take the next step to get your music into the hands of people looking for great music every day film and television producers and editors ad agency creatives music supervisors video games companies and more Use this simple step by step guide to learn and grow **USA Today Index** ,1995 Music Rights Unveiled Brooke Wentz, Maryam Battaglia, 2017-09-22 Music Rights fast Unveiled provides an inside look at the complex world of music rights for film and video and includes step by step guidance to navigate these tricky waters Authors Brooke Wentz and Maryam Battaglia share their decades of expertise in this user friendly guide designed specifically with filmmakers and producers in mind The book provides a brief history of the pricing of music in film television and digital media markets and explains the process by which music is licensed or acquired for films highlighting pitfalls to avoid and strategies for success Further features include A discussion of new media platforms and the intricacies of the rights needed to use music on those platforms Tips for working with key music staff on a production the Composer the Music Supervisor and the Music Editor An in depth explanation of building a budget for the music component of your media project How to Get Your Music in Film & TV Richard Jay, 2011-08-01 A detailed look at how musicians songwriters publishers and indie labels producing every kind of music can earn good money from placing their music into film and TV in the United States and beyond Find out who needs music and where to find them build strategies to market your music effectively learn to deal with voicemail and rejection and negotiate your way to a better deal Music Supervision: Selecting Music for Movies, TV, Games & New Media Ramsay Adams, David Hnatiuk, David Weiss, 2017-07-10 Music Supervision or matching music to TV film new media video games live events brands and a host of other media is a fast growing career path This book guides you through real world scenarios and legal landmines profiles key players explores mixing and sound design and provides time saving project form templates For those who want to break into the field of music supervision this book tells you how to get the job Artists publishers and labels seeking more effective sync licensing for their catalogues will also benefit from the unique insights of Music Supervision The definitive guide to music supervision Brad Hatfield Associate Professor Berklee College of Music Master Music Licensing Michael Elsner, 2019-05-17 Want to get your music heard by millions of people world wide and make a great living in the process The traditional music industry has been in a rapid decline since the early 2000 s and these days listeners expect your music to be free So as creative individuals how can we share our gifts with the world without struggling to pay the rent The answer is through Sync Licensing Successfully licensing your songs to TV Shows Films and Commercials is a MUST if you want to survive in the Modern Music Industry But there s a process that must be followed to not only get your songs placed This book

details the 4 Steps that will allow you to generate consistent placements of your music It s not about 1 or 2 random placements here and there it s about strategically getting 10 then 100 then 1000 Kohn on Music Licensing, 5th Edition (Plan IL) Kohn, 2019-01-01 Whether you are a music publisher or songwriter looking to maximize the value of your music catalog or a producer ad agency or internet music service seeking to clear music rights for products performances and other uses the new Fifth Edition of Kohn On Music Licensing offers you comprehensive and authoritative guidance This one of a kind resource takes you through the various music licensing processes type by type and step by step In clear coherent language the author a seasoned attorney and executive in both the entertainment and high tech industries provides detailed explanations of the many kinds of music licenses identifies the critical issues addressed in each and offers valuable strategy and guidance to both rights owners and prospective licensees Kohn on Music Licensing Fifth Edition Walks the reader through the history of the music publishing business from Tin Pan Alley to the user generated content phenomena of the present Dissects the songwriter agreement providing the reader with a clause by clause analysis and offering the best negotiating strategies to achieve the best possible outcome for their clients Analyses the newly enacted Music Modernization Act signed into law in September 2018 which significantly changed the way music is licensed in sound recordings in the United States Guides the reader through the complexities of co-publishing agreements administration agreements and international subpublishing agreements with a report on the rapidly changing music licensing landscape in Europe Takes on the intricacies of licensing music in sound recordings from the traditional CD format to the newer delivery methods including downloads streams ringtones and ringbacks including the rates and terms used in the U S Canada and the United Kingdom Confronts the pitfalls of licensing music for audiovisual works synchronization licenses using history as a guide from the early talkies through streaming internet content Explores new media and its impact on the licensing process Technological developments have forced the industry to rethink licenses when dealing with video games computer software karaoke and digital print including downloadable sheet music lyric database websites and digital guitar tabs Sizes up the digital sampling controversy and offers up suggestions for negotiating licenses for digital samples Explores the ever evolving concept of Fair Use and its application to the music industry Provides the reader with a look at the landscape of licensing fees including going rates for synch print radio TV advertising new media and other licenses to assist in negotiating the best rates for their clients Proven tips and suggestions along with the most up to date analysis are given for the technical aspects of music licensing from the perspective of both the rights owners and prospective licensees including How to clear a license Advice on maximizing the value of your music copyrights Formalities of licensing Duration of copyright renewal and termination of grants Typical fees And much more Every chapter of Kohn on Music Licensing has been completely updated in this expanded Fifth Edition New topics include The Music Modernization Act enacted in 2018 which changed the way music is licensed in sound recordings in the United States Mechanical license fee regimes including rates for ringtones and on demand streaming for U S Canada and U K Webcasting rates in the U S Canada and U K A discussion of the right of publicity in the context of digital sampling Print License chapter has an updated discussion on adaptation right as well as examines terms for digital print digital guitar tabs etc Custom musical arrangements are also covered Synch License chapter now covers terms for downloading and streaming of video Previous Edition Kohn on Music Licensing Fourth Edition ISBN 9780735590908

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