#### The Dimensions of Brand Familiarity

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# **The Dimensions Of Brand Familiarity Michael Korchia**

**April Shapiro** 

### The Dimensions Of Brand Familiarity Michael Korchia:

Consumer-Brand Relationships Susan Fournier, Michael Breazeale, Marc Fetscherin, 2012-03-29 The creation and management of customer relationships is fundamental to the practice of marketing Marketers have long maintained a keen interest in relationships what they are why they are formed what effects they have on consumers and the marketplace how they can be measured and when and how they evolve and decline While marketing research has a long tradition in the study of business relationships between manufacturers and suppliers and buyers and sellers attention in the past decade has expanded to the relationships that form between consumers and their brands such as products stores celebrities companies or countries The aim of this book is to advance knowledge about consumer brand relationships by disseminating new research that pushes beyond theory to applications and practical implications of brand relationships that businesses can apply to their own marketing strategies With contributions from an impressive array of scholars from around the world this volume will provide students and researchers with a useful launch pad for further research in this blossoming area

Consumer Brand Relationships M. Fetscherin, T. Heilmann, 2015-05-07 Consumer Brand Relationships further advances the understanding of consumers relationships with brands The book discusses what brand relationship means and how to measure and manage brand relationships by compiling eleven chapters written by leading experts to provide an important **Brand Personality and Its Relationship to Brand** contribution to a better understanding of brand relationships Familiarity, Acceptability, and Intent to Purchase Kivilcim Boztepe, 1993 Social Networks April Shapiro, 2009 ABSTRACT Brands are a vital asset to today s marketplace in that they create value for a company and are often the link between company and consumer Brand personality helps to differentiate brands and foster relationships with consumers Despite brand personality s importance there is still only a modest level of knowledge on what influences it We attempted to discover whether brand familiarity has an effect on brand personality consensus within the new and evolving category of online social networking websites An online survey was given to a sample of 244 students at the University of Florida to ascertain how their level of familiarity with certain social networks affected their level of consensus regarding the brand personalities of these websites Results showed that brand familiarity does have an effect on brand personality consensus In the social network category high and low familiarity brands showed strong personality consensus while medium familiarity brands showed weak personality consensus The study concluded that in new product categories category leaders will set the tone for the overall category personality and unfamiliar brands will be presumed to possess the same personality as the category leader Thus medium familiarity brands have low personality consensus because some consumers would have knowledge of their personality and others would not

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