

FSBO SCRIPT

1. Hi, I'm calling about the house for sale. Are you the owner? (Yes.) Great!
2. This is _____ with _____. I work with a lot of buyers and sellers in your area...and I was wondering...how can I help you? () Great!
3. Let me ask --how much time will you take-- before you will consider--hiring a strong agent for the job of selling your house? () Excellent!
4. By the way, my name is _____ what is your name? () Hi, _____
5. So _____, when you sell this house...where are you going next? () That's exciting!
6. How soon do you need to be there? () Excellent!
7. Why did you decide to make the move...? () Terrific!Ouch!
8. How would you rate your motivation to--sell your house--high, medium, or low? () Good for you!
9. How are you marketing your house? (Internet and Sign) That's great!
10. How did determine your price? () Fantastic!
11. Did you leave any room in your price for negotiating with a buyer? (Within reason.) Terrific!
12. Why did you decide to market the house yourself...rather than hire a professional agent? (Save the commission.) That makes sense!
13. If you were to --hire an agent...who would you use? (None in mind.) Fantastic!
14. (If they have someone) How did you choose that agent? ()
15. If you were to--hire an agent--what would you expect from them? () That's great!
16. Have you heard about the strategies I use to sell homes? () Really!
17. _____, if I could help you get to _____ (motivation) --and net you the money you want to make out of your house...would you consider interviewing me now? () Perfect!
18. When would be the best time for us to get together--_____ or _____ at 3:00? Excellent!

Fsbo Script Kevin Ward

Christian Drosten



Fsbo Script Kevin Ward:
The Hollywood Reporter ,1961

Unveiling the Magic of Words: A Overview of "**Fsbo Script Kevin Ward**"

In a world defined by information and interconnectivity, the enchanting power of words has acquired unparalleled significance. Their ability to kindle emotions, provoke contemplation, and ignite transformative change is really awe-inspiring. Enter the realm of "**Fsbo Script Kevin Ward**," a mesmerizing literary masterpiece penned with a distinguished author, guiding readers on a profound journey to unravel the secrets and potential hidden within every word. In this critique, we shall delve to the book is central themes, examine its distinctive writing style, and assess its profound affect the souls of its readers.

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