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theory but also implementing them in business practice At the beginning of the 21st century many manufacturing firms struggled to exploit the financial potential of service businesses a phenomenon described as the service paradox While many manufacturing firms are still struggling with this paradox several firms both service and manufacturing firms are simultaneously struggling with digitalization This phenomenon can be viewed as the digitalization paradox i e as a situation in which companies invest in digitalization but struggle to reach the expected revenue growth By applying the lens of service innovation to digitalization and service infusion the book showcases how firms can overcome the service and digitalization paradoxes transform service provision and improve the customer experience It offers comprehensive coverage blending literature reviews conceptualizations empirical illustrations and case studies to offer a multifaceted perspective on corporate strategies illuminating pathways to address the challenges posed by the service and digitalization paradoxes Built on the latest research from the CTF Service Research Center at Karlstad University Sweden this book offers a valuable resource for managers seeking practical strategies and approaches to enhance their understanding and implementation of service management and marketing principles It will also appeal to academics with an interest in service management and marketing Progressive Trends in Knowledge and System-Based Science for Service Innovation Kosaka, Michitaka, 2013-10-31 Scientific investigation in the service industry has produced a major effect on productivity and quality in order to lead to new services With ever evolving internet technologies and information environments system science and knowledge science seem to be an effective tool for service innovation in the 21st century Progressive Trends in Knowledge and System Based Science for Service Innovation illustrates new approaches to service innovation and new methodologies from the knowledge science and system science perspectives Practitioners and researchers interested in knowing more about practical theories and successful examples in service science will find this book to be a vital asset to their studies

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selective active and critical so making marketing communication planning and implementing it accordingly is essential for marketers to objective and accurate targets Examples of marketing communications objectives such as informing about new products reminders sales programs positive brand image desired profits increased number of customers etc Environment Détente, 2003 Six Sigma for Transactions and Service Parveen S. Goel, 2005-01-07 Many of the Six Sigma methods successfully used in manufacturing are now being utilized in the transactional and service sectors This resource provides a roadmap for implementing customer centric Six Sigma

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