

CSR (code of practice to maintain)

Self interest include:

Activistic attitude - wish to be generous

Synthetic attitude - focusing responsibility on business

Vision Statement (future)

time consuming PR stunt?

Mission Statement (current)

not all stakeholders degree

Plans: long term goals

Objectives: short, medium targets to help achieve aims

Measure + control

motivate

direct

Strategies: plans of action to reach long term goals of a business
 Strategic objectives
 Tactics: short term methods
 Operational strategies

Wide range of applications: encourages forward thinking

Generic Strategies

Cost Leadership	Cost Focus
Cost Focus	Cost Focus
Cost Focus	Cost Focus
Cost Focus	Cost Focus

Shareholder - primarily with a direct interest in profit is dependent, the activities and success of a business

Internal Stakeholders

Markets	Existing	New
Existing	Market penetration	Product development
New	Market development	Diversification

Deciding conflict resolution:

Types of attraction in quest

Aim and objective

Source: Degree of power

Low	High
1	2
3	4
5	6

Internal (economic) of scale

Joint venture

at Set up a separate business

Specialised spending of cost and high high return rate

Organic

size of

reduce competition

greater market share

Hub & Spoke (diversified)

use a turn name and logo for brand

franchising

franchisee pays a

franchise fee

royalty

payment

franchisee

franchisee

Organic growth

control coordination

inexpensive

vertical

integration

brand recognition

brand reputation

brand image

brand identity

brand awareness

brand loyalty

financial honesty

ethical

govern

govern

govern

Need for organisation

changing objectives

govern

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 - The Rise of Digital Reading Ib Business Management Notes And Revision Ib
 - Advantages of eBooks Over Traditional Books
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 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
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 - Popular eBook Platforms
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 - User-Friendly Interface
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 - Personalized Recommendations
 - Ib Business Management Notes And Revision Ib User Reviews and Ratings
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 - Ib Business Management Notes And Revision Ib Budget-Friendly Options
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- Ib Business Management Notes And Revision Ib Enhanced eBook Features
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- 8. Staying Engaged with Ib Business Management Notes And Revision Ib
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 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
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 - Carving Out Dedicated Reading Time
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