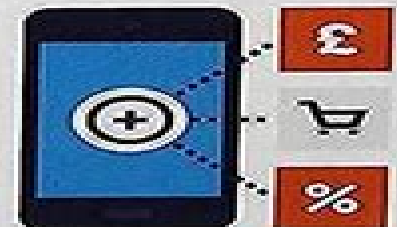
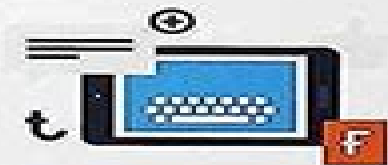


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Consumer Engagement: Concepts, Methodologies, Tools, and Applications Management Association, Information Resources, 2018-01-05 Consumer interaction and engagement are vital components to help marketers maintain a lasting relationship with their customers To achieve this goal companies must utilize current digital tools to create a strong online presence Digital Marketing and Consumer Engagement Concepts Methodologies Tools and Applications is an innovative reference source for the latest academic material on emerging technologies techniques strategies and theories in the promotion of brands through forms of digital media Highlighting a range of topics such as mobile commerce brand communication and social media this multi volume book is ideally designed for professionals researchers academics students managers and practitioners actively involved in the marketing industry

The Use of Artificial Intelligence in Digital Marketing: Competitive Strategies and Tactics Teixeira, Sandrina, Remondes, Jorge, 2023-11-17 In today's rapidly evolving landscape AI has become an indispensable tool for organizations seeking to enhance their understanding of customers boost productivity and foster stronger connections with their target audience The Use of Artificial Intelligence in Digital Marketing Competitive Strategies and Tactics is a comprehensive and timely exploration of the integration of artificial intelligence AI into the field of digital marketing Authored by experts in the field this book delves into the profound and far reaching changes that AI is bringing to the digital marketing arena It provides a detailed examination of how organizations can leverage AI technologies to gain a competitive edge in the market By mastering these new technologies companies can effectively navigate the dynamic digital landscape optimize their marketing strategies and deliver highly personalized content to their customers Ideal for a wide range of audiences including researchers teachers students and executives this book serves as a vital resource for those seeking to stay ahead of the curve in the ever evolving world of digital marketing Through its comprehensive coverage of AI applications in the field it equips readers with the knowledge and insights necessary to make informed decisions develop effective marketing strategies and drive business growth

[eMarketing eXcellence](#) PR Smith, Dave Chaffey, 2012-10-12 eMarketing eXcellence offers an exciting new approach to help you build a customer driven e business As the core text for the CIM's E marketing award the book offers a highly structured and accessible guide to a critical subject providing a useful reference point for all students and managers involved in marketing strategy and implementation A practical guide to creating and executing e marketing plans this book combines established approaches to marketing planning with the creative use of new e models and e tools It is designed to support both marketers who are integrating e marketing into their existing marketing and communications strategies and experienced e marketers looking to optimise their e marketing The book shows how to Draw up an outline e marketing plan Evaluate and apply e marketing principles models Integrate online and offline communications Implement customer driven e marketing Reduce costly trial and error Measure and enhance your e marketing Drive your e business forward As the core text for the CIM's new professional E marketing Award it provides comprehensive critical coverage of the key areas of e marketing planning for

marketing professionals Established marketing concepts such as customer relationship management the marketing mix and the widely adopted SOSTAC planning system are re examined in the new media context and new approaches are defined including business models traffic building and web site design

Digital Business and Electronic Commerce Bernd W. Wirtz, 2021-03-28 This textbook introduces readers to digital business from a management standpoint It provides an overview of the foundations of digital business with basics activities and success factors and an analytical view on user behavior Dedicated chapters on mobile and social media present fundamental aspects discuss applications and address key success factors The Internet of Things IoT is subsequently introduced in the context of big data cloud computing and connecting technologies with a focus on industry 4 0 smart business services smart homes and digital consumer applications as well as artificial intelligence The book then turns to digital business models in the B2C business to consumer and B2B business to business sectors Building on the business model concepts the book addresses digital business strategy discussing the strategic digital business environment and digital business value activity systems dVAs as well as strategy development in the context of digital business Special chapters explore the implications of strategy for digital marketing and digital procurement Lastly the book discusses the fundamentals of digital business technologies and security and provides an outline of digital business implementation A comprehensive case study on Google Alphabet explaining Google s organizational history its integrated business model and its market environment rounds out the book

Digital Marketing Strategies for Fashion and Luxury Brands Ozuem, Wilson, Azemi, Yllka, 2017-10-31 Online shopping has become increasingly popular due to its availability and ease As a result it is important for companies that sell high end products to maintain the same marketing success as companies selling more affordable brands in order keep up with the market *Digital Marketing Strategies for Fashion and Luxury Brands* is an essential reference source for the latest scholarly research on the need for a variety of technologies and new techniques in which companies and brand managers can promote higher end products Featuring coverage on a broad range of topics and perspectives such as brand communication mobile commerce and multichannel retailing this publication is ideally designed for managers academicians and researchers seeking current material on effectively promoting more expensive merchandise using technology

E-business and E-commerce Management Dave Chaffey, 2002 Taking an integrative approach this text details how managers and students can apply new information and communications technologies to enhance the performance of their organizations It prompts the reader to evaluate critically the hype opportunity and risks associated with business

EBOOK: Principles and Practice of Marketing JOBBER, DAVID/E, 2016-03-16 *EBOOK Principles and Practice of Marketing*

Financial Ecosystem and Strategy in the Digital Era Umit Hacioglu, Tamer Aksoy, 2021-06-14 This book analyses and discusses current issues and trends in finance with a special focus on technological developments and innovations The book presents an overview of the classical and traditional approaches of financial management in companies and discusses its key strategic role in corporate performance Furthermore

the volume illustrates how the emerging technological innovations will shape the theory and practice of financial management focusing especially on the decentralized financial ecosystems that blockchain and its related technologies allow

Total E-mail Marketing Dave Chaffey, 2007 Comprehensive and with a strong practical focus this volume presents a complete guide to maximising the range and impact of e mail marketing techniques It analyses where e mail marketing works and where it shouldn't be used and includes guidance on the treatment of inbound and outbound e mail Business Management and Communication Perspectives in Industry 4.0 Özbebek Tunç, Aytegin, Aslan, Pinar, 2019-07-26 Changes in the global economy bring new dynamics concepts and implications that require digitalization and adaptation The new normal has changed and companies must adopt such strategies if they want to survive in the ever changing business environments Business Management and Communication Perspectives in Industry 4.0 is a pivotal reference source that provides vital research on the planning implementing and evaluating of strategies for the new industry standards While highlighting topics such as artificial intelligence digital leadership and management science this publication theorizes about tomorrow's business and communication environments based on the past and present of the concepts This book is ideally designed for managers researchers educators students professionals and policymakers seeking current research on blending managerial and communicational concepts with a multidisciplinary approach Connecting With Consumers Through Effective Personalization and Programmatic Advertising Remondes, Jorge, Madeira, Paulo, Alves, Carlos, 2024-01-10 In the rapidly evolving digital landscape the ability to connect with consumers through personalized and programmatic advertising has become a vital skill for global companies As the market undergoes a paradigm shift towards consumer centric approaches the need for comprehensive knowledge in this domain is escalating every day Connecting With Consumers Through Effective Personalization and Programmatic Advertising addresses a timely and pivotal theme that is crucial for companies and the academic community By bridging the gap between theory and practice this book equips readers with the tools and strategies necessary to make informed decisions and navigate the dynamic landscape of digital marketing The book's invaluable content serves as a reliable resource for decision makers in companies seeking to optimize their digital marketing strategies It also delves into the depths of knowledge skills and processes behind effective personalization and programmatic advertising offering valuable insights for researchers teachers students and professionals alike Revolutionizing Curricula Through Computational Thinking, Logic, and Problem Solving Fonkam, Mathias Mbu, Vajjhala, Narasimha Rao, 2024-06-03 In today's rapidly evolving educational landscape traditional teaching methods often fail to equip students with the skills necessary for success in the 21st century The siloed approach to education where subjects are taught in isolation must reflect the interconnected nature of modern challenges This disconnect between traditional educational models and the needs of the future workforce is a serious concern among educators They face the challenge of preparing students for professions that still need to be created using tools and technologies that are still emerging Revolutionizing Curricula Through Computational

Thinking Logic and Problem Solving offers a transformative solution to this challenge. By advocating for computational thinking as a fundamental skill set applicable across all academic disciplines, the book provides educators with the tools to bridge this gap. It introduces computational thinking not just as a technical skill but as a way of problem solving and logical reasoning that enhances critical thinking across subjects. Through practical lesson plans, case studies, and strategies, educators can seamlessly integrate computational thinking into their classrooms, preparing students for the complexities of the modern world.

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